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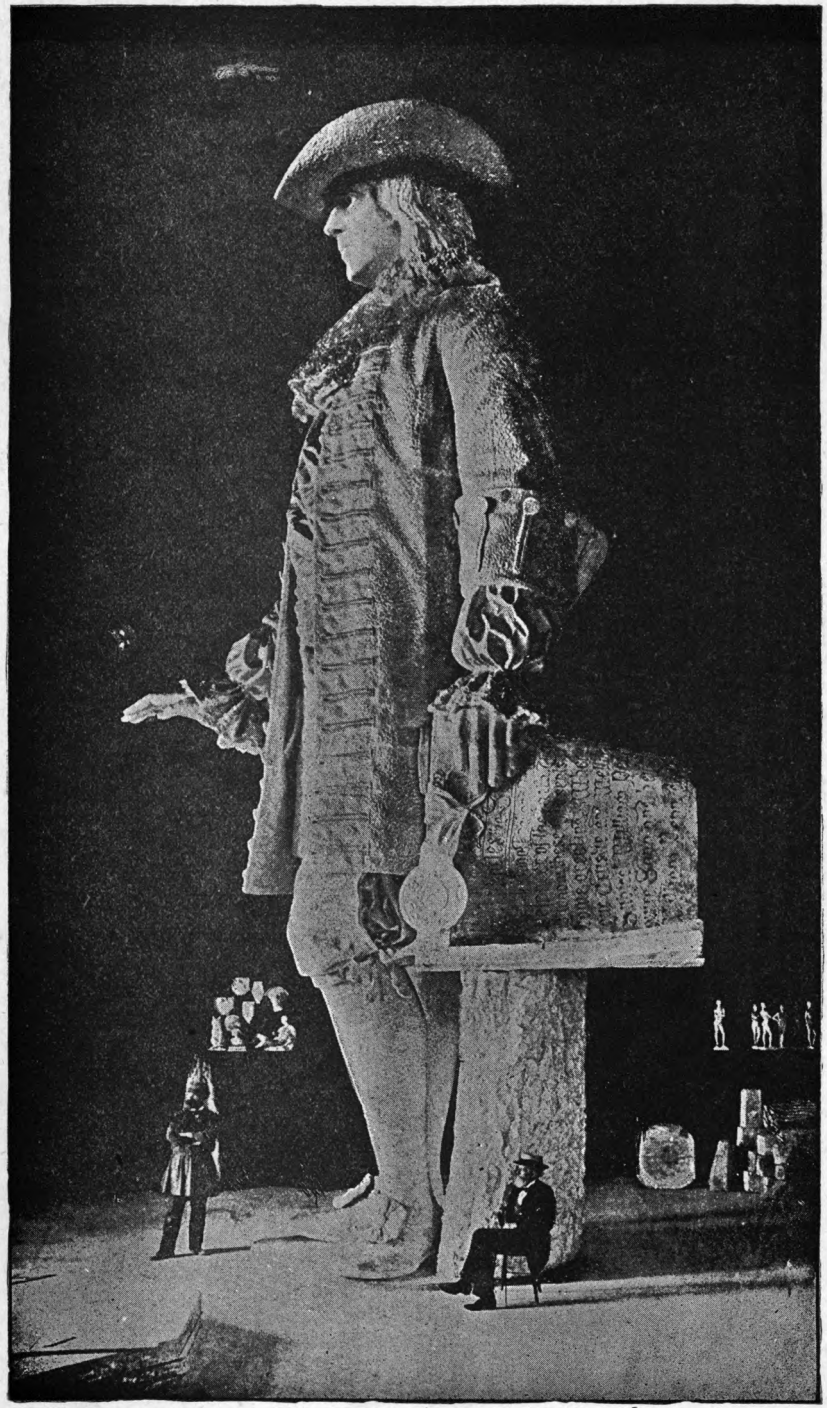

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Fairmount Park.

FAIRMOUNT PARK in Philadelphia, is the most extensive, and in natural advantages, the most attractive among the pleasure-grounds of Europe and America.

It borders and includes the Schuylkill river for a distance of over seven miles, and with the Wissahickon, a tributary stream, for a distance of six miles. It begins at Fairmount, a point on the Schuylkill, distant about one-and-a-half miles from City Hall and terminating at Chestnut Hill on the Wissahickon, a distance of nearly fourteen miles. Of the two principal sections of this Park, the one bordering the Schuylkill contains 2,240 acres, the one bordering the Wissahickon contains 450 acres. The entire park comprises nearly 3,000 acres, and has about fifty miles of fine macadamized carriage roads and one hundred miles of roadway, paths and connections. The park contains a large number of native and many foreign trees, shrubs and vines, and a great variety of bedded plants and flowers.

The principal river, the Schuylkill, has an average breadth of a quarter of a mile, in some of its port ons winding so as to present the appearance of broad lakes, at others, showing a full silent flow for a long distance. The Wissahickon, is one, if not the most remarkable of all known waters, as a type of the purely romantic in scenery. The park, has besides, twenty small streams, tributaries of these, with a medicinal spring and many others of pure cold water, in some places found bubbling through the greensward, in others, trickling down the

rocky hillsides. One hundred and fifty springs have been located in the park. It has every variety of scenery, cascades, green and wooded islands, meadows, uplands, lawns, rocky ravines, high hill summits and open fields.

The park has also the remains of the primeval forests as they stood in the days of the aborigines, and old historic mansions which connect the present era with the days prior to the Revolution, and preserve the memory of the great statesmen, jurists and heroes of America.

The park in its present dimensions was a work of time and of much labor and thought upon the part of the public-spirited citizens of Philadelphia.

Fairmount Park is divided by the park commissioners into four divisions: "Old Park," "East Park," "West Park," and "Wissahickon Park." These are touched by nearly all the city railways.

The River Road.

IN addition to the views afforded by the main carriage drive and the paths through the ravines. There is also a macadamized road along the river margin. This road shows points as interesting as the others. On the east bank at Fairmount passes the boat houses, and under the two bridges, through a fine artificial tunnel, and upon either side of the road at the Spring Garden Water Works, beautiful laid-out flower beds with a fountain and lake of pond lilies. Further on is a sand-stone group, "Tam o' Shanter," by Thom, a Scotch sculptor, under a rustic canopy placed here by the Park Art Association. There are four figures in this group. There sits Tam with his mug of ale—

"And at his elbow, Souter Johnny,
His ancient, trusty, drouthy crony;
The Souter told his queerest stories,
The landlord's laugh was ready chorus;
The storm without might roar and rustle—
Tam did not mind the storm a whistle."

The drive extending to the Falls and Wissahickon.

East Park.

THE EAST PARK embraces all on the east side of the river from Girard avenue to Wissahickon creek, and is about five miles long. On this section, nature seems to have lavished some of her choicest treasures. East Park is a succession of hills and ravines, from the avenue to the Wissahickon, with huge rocks towering high above the river. The section abounds in grand old trees and handsome shrubbery, interspersed with fine sweeps of roadways and grassy plots. Every turn in the many paths reveals a succession of lovely views and fresh charms of nature. Within its boundaries are several mansions of colonial days.

Opposite the Zoological garden is the Landsdowne entrance to the West Park, on the old estate known as Egglesfield. From Girard avenue near the Landsdowne entrance is seen the "Letitia House," the original residence of William Penn that formally stood in Letitia court, named from his daughter Letitia, a small street running south from Market street below Second street. It was taken down in 1889 and erected here as originally built. Watson in his Annals, says it was the first cellar dug in Philadelphia.

Lemon Hill.

THE first property that passed into the possession of the City towards forming the Park was a tract known as "Lemon Hill," embracing about forty-five acres. This, during the Revolution from 1770 to 1779, was the property of Robert Morris, the great financier and millionaire merchant of Philadelphia. Here in the beautiful grounds Washington, Franklin, and members of the Continental Congress and other worthies of those days spent many happy hours. Financial ruin at last overtook the genial and princely owner, he who had saved his country through the Revolution as much as did its illustrious warriors, was forced by heartless creditors to walk down these palatial grounds and accept a

debtor's cell in the city prison, in obedience to an absurd and barbarous law, as a writer has said, "which, because a man could not pay what he owed, locked him up lest he might earn the means to discharge his debt." This property, in 1800, after the financial ruin of Robert Morris, passed into the possession of Henry Pratt, one of Philadelphia's merchants, and in his hands resumed its former elegance and luxury, and the grounds became known as "Pratt's Garden," and was thrown open to the use of the citizens. The property finally came into the possession of the City through the exertions of Thos. P. Cope, in 1844. The fortunes of this once magnificent mansion have fallen like those of its once noted owner. It is now a restaurant, where the simpler forms of refreshments may be procured. The bronze group of "The Wrestlers," mounted on a pedestal of granite, is at the foot of Lemon Hill, near the Brown street entrance.

Lemon Hill, with its lofty observatory, where an elevator will give visitors a fine view over the City and Park; springs of sweet water are abundant, and a strong mineral spring is near Lemon Hill. Near the observatory is located the music pavilion, where throughout the summer, on certain afternoons, concerts are given by choice brass bands. On Sundays the music is of selections of a popular or classic sacred character. The expense of this music is borne by a season subscription of wealthy citizens. This is a favorite pic-nic ground, as it has swings and flying horses, goat teams, etc., for the children. From the mansion, paths lead through shady groves and secluded by-ways and terraced gardens. On the river road, reached from here, is the group of boat-club cottages of beautiful design and well-kept grounds. Adjoining these grounds is the

Girard Avenue Bridge.

THE Girard avenue and Connecting Railroad bridges here cross the Schuylkill in converging lines, but at different planes, and so avoid interference. The Girard avenue bridge is the widest in the world. It is 1,000 feet long and 100 wide, and 52 feet above the water, supported upon five arches. The roadway is of granite, 67 feet wide, with sidewalks 16½ feet wide, and are paved with slate. The balustrade

is ornamented with bronze panels, representing birds and foliage. Near the eastern entrance to Girard avenue bridge, where the earthworks were thrown up during the excitement in the City preceding the battle of Gettysburg, is an equestrian statue of Joan of Arc, erected by the Park Art Commissioners.

Zoological Garden.

THE ZOOLOGICAL GARDEN is the only institution of its kind in the country which has the largest collection of animals, and comparing favorably with similar gardens in Europe, with its lion house, its monkey house, bird house, bear pit, the seal pond, lake of swan, &c. This is recognized by every visitor as a delightful place for passing a fine hour of pleasure. The garden occupies the site of the county-seat of John Penn, the grandson of William Penn, and that the old house standing in the grounds was his home. There is a subterranean passage running for some distance from the house which is supposed to have been intended for use as a place of refuge in the event of a possible Indian attack. The thirty-three acres which make up the Garden lie within the limits of Fairmount Park, but are under the care of the Zoological Society, which has made the institution a success and a lasting benefit and comfort to the children, and a no more charming place can be found anywhere in or around Philadelphia than the Zoological Garden. The Society was incorporated March 21st, 1859. The Garden was first opened July 1st, 1874. It is open to visitors every day of the year. A moderate charge for admission is made.

The Dairy.

"MT. PLEASANT," popularly called the Dairy, once owned and inhabited by Benedict Arnold, the traitor. The stately mansion on this estate was built by John MacPherson, who was its owner from 1761 to 1779. The mansion passed from MacPherson to Benedict

Arnold, and by him to trustees, as a marriage settlement to his bride, Miss Shippen, a celebrated belle of the Quaker City, he reserving to himself a life estate. His defection to the patriot cause took place in 1780, and was followed by the forfeiture of his life interest. The mansion then became the residence of Baron Steuben, and it is to his services the colonies were indebted for the discipline of the American army. Here are flying horses, swings and other appliances for the amusement of the children, and as the other name "Dairy" implies, an abundant supply of good milk and cream from the Alderney cows, owned on the estate is always to be had. This refreshment makes the Dairy a popular place for pic-nics in the immediate vicinity. A view of the Schuylkill river from the heights here is very beautiful. This property was bought by the Park Commissioners in 1868.

The "Fountain of Orestes and Pylades," a group, is placed near the Columbia avenue entrance.

Strawberry Hill and Mansion.

Dauphin Street.

THIS part of the Park has been greatly improved and beautified of late years having a grand fountain of large dimensions with handsomely laid out walks and bedded flowers with macadamized carriage Roads and fine shubery.

Strawberry Mansion can be reached from the river road, notwithstanding its deep and rocky face, for opposite the steamboat-landing has been constructed a foot-path, with an arched portal, winding stone steps, and a rustic balustrade, making a hidden ascent, in a measure, to the heights on which the mansion is situated, and a picturesque feature of the river drive. These grounds are a favorite resort for pic-nics, and the mansion is used as a restaurant, of a size so large that in all weathers an enjoyable time may be had here. There is abundant accommodation for horses and carriages. Not far from Strawberry

Mansion is Woodford, now occupied as a retreat and police station of the Park Guards. Near Woodford is the Parade Ground, where boys can play ball to their hearts' desire. This mansion was erected in 1742 (so an iron casting in the chimney informs us) by William Coleman, a friend of Franklin. Back of this ground is Robinson's Woods; many large parties visit this section of East Park in wagons, taking with them their own benches, tables, and other articles for their own comfort. The whole of the Park is plentifully supplied with small buildings to be used as "shelters." The different views of the Schuylkill river that can be had from the elevated grounds of Strawberry Mansion are extremely beautiful.

All of the mansions and the grounds in the Park are continually at the disposal of pic-nic parties, and hardly a day passes but that they are occupied. The Park authorities provide a cordon of guardsmen, who warn away intruders from the entrance and minister to the wants of the pleasure party. The efforts of the Commissioners in this respect are indicative of the light in which they regard the relation of the people to the Park. They have thoughtfully sought to furnish to the masses of the people every facility of access to their property, and have only imposed such restraints to their enjoyment of it as were necessary to prevent unwarranted license. Its broad expanse of green are the undisturbed play-grounds of the children, and no forbidding signs warn them from intruding on the grass. Croquet parties make the lawns of the old estate, where erst courtly ladies promenaded, ring again with their mirth and hilarity. The very mansions themselves, are, for an afternoon at least, the country residences of the people, and their spacious apartments and wide halls and cool verandas are thronged with private parties, who find much pleasure in entertaining and being entertained. Among the purposes of the Commissioners, that to preserve and restore the mansions on these grounds is most commendable. All that helps to realize to us the days and actors of the Revolution is of much importance to our future. The narrow glass windows of these mansions are more precious to patriotic eyes than the broad plates of our era; the small rooms, with their low ceilings, and their open fire-places, contending with wintry draughts, are more grateful to patriotic hearts than any lofty chambers of our present residences—for their occupants were the foremost men of our race, and their work was for all time.

North of Strawberry Mansion the Park is greatly narrowed by Laurel Hill Cemetery. We are now forced to pursue our way by the river road until we arrive at the Falls bridge, where we can cross over to the western bank of the river and stroll through the section known as "West Park." This river drive, however, on the east bank is very picturesque and brings us into the "Wissahickon Park," but before we introduce the reader into this fairy region of wood and stream, we will retrace our steps to the main entrance.

Belmont Mansion.

FORMERLY CALLED JUDGE PETER'S MANSION.

THE date of the erection of this building is fixed by a monogram, T. W. P. 1745, cut on a slab set in the wall. Judge Peters, on this estate, in the days of the Revolution, and some years subsequently, entertained more notable personages than has seldom fallen to the lot of any other host. Among his frequent guests were Franklin; Rittenhouse, the astronomer; Bartram, the naturalist; Wharton, and distinguished men of science from Europe. Lafayette, while in Philadelphia, on his return to this country in 1824, was constantly with the Judge and spent much of his time here. The Baron Steuben was on relations of much intimacy with the host. Here, also, Talleyrynd and Louis Phillippe were received; Robert Morris, the Count de Survillers; John Penn, the Governor; John Adams, and the author of the Declaration, Thomas Jefferson, were his neighbors. Washington's memory is the most sacred legacy of these grounds. The biogropher of Judge Peters (Samuel Breck) writes: "Whenever a morning of leisure permitted that great man to drive to Belmont, it was his constant habit to do so. In its beautiful gardens, beneath the shadows of the lofty hemlocks, he would sequester himself from the world, the cares and torments of business, and enjoy a recreative and unceremonious intercourse with the Judge."

But these days are past, and this historic mansion has degenerated into a restaurant, where the rambler in the Park may find well-served meals, and refreshments of every sort. Belmont Glen contains a foot-path that descends by easy grade from the Mansion to the R. R. station on the river bank, and follows part of the way the course of a brook.

Visitors to the Park generally seek this spot, as the view from the piazza is one which can scarcely be surpassed in America. It is one of those grand effects of nature and art combined which man must acknowledge his inability to represent adequately on paper. Says one writer: "The view from the hall door is worth a journey across the continent—it is one uninterrupted descending vista to the river, green-sward, woodland and water, sunlight and shadow, holding and never wearying the gaze." What Charles the Emperor said of the City of Florence, may well be said here: "It is too pleasant to be looked upon, but only on holidays." The grounds, at their highest elevation on this estate, are 243 feet above tide water.

Statue of Witherspoon.

NEAR the Memorial Hall is the beautiful statue of Witherspoon. It was erected by the Presbyterian churches of Philadelphia; the women furnishing the marble pedestal for the statue; and north of the Hall is the equestrian statue in bronze of General Meade, mounted on a pedestal of Pennsylvania granite, erected by the Park Art Association.

The next principal object of interest in this vicinity is Horticultural Hall, one of the original Centennial buildings. This can be reached by passing over the ravine on the Lansdowne bridge. It occupies a bluff that overlooks the Schuylkill 100 feet below, to the eastward. This great conservatory is 380x193 feet and 55 feet high, the largest building for this purpose in this country. The decorations of the interior are in keeping with the external design. Outside promenades—four in number, each 100 feet long—lead along the roofs of the forcing houses. Restaurants, reception-rooms and offices occupy the two ends of the building. The cost of the building was $252,000.

Within the hall, standing among the palms, is the statue of Il Penserosa, erected by the Park Art Association. Lily ponds are near, and on the west end is a large valley cultivated with flowers of all kinds.

At the north end of Horticultural Hall is a beautiful marble monument, erected by the Hebrew Socities to "Religious Liberty," embracing a finely-chiseled group. Near the south-west corner is a fine marble statue of the poet Goethe, and opposite in the north-east corner, is a statue of Schiller, erected by a German society of Philadelphia. On Belmont avenue, south of Horticultural Hall, is a marble statue of Columbus, erected by the Italian citizens.

On a line with this flowery vale, at the foot of George's Hill, is the Catholic Total Abstinence Union fountain, erected during the Centennial year. The prominent figure is "Moses Striking the Rock;" the surrounding figures, all of prominent persons of Irish birth, represent Father Matthew, the Irish apostle of temperance; Charles Carroll, one of the signers of the Declaration of Independence; John Carroll, a member of the Continental Congress of 1776, and Commodore Barney, the first Commodore in the Colonial Navy.

Centennial Ground.

THE most prominent and important object now is Memorial Hall, erected as a memorial of the great Centennial Exposition of 1876. Memorial Hall is the greatest attraction of the West Park. In it is the Pennsylvania Art Museum and many objects of interest. The cosmoramic views of Pompei are here to be seen, purchased in Europe by John Welsh, and presented to the Commission. The Memorial Hall is of beautiful and imposing architecture, having a square dome, which is in harmony with the square front, and serves to light the objects of art within the building in a perfect manner. The cost of this beautiful

structure was $1,500,000. Standing alone, as it does, on the Landsdown plateau, few persons realize its size or the spaciousness of its well proportioned galleries. The building measures 365 feet by 210 feet. The official measurements of the architect give a wall space, available for the exhibition of pictures, of 71,992 feet.

At the main entrance of Memorial Hall are two colossal bronze statues of winged horses attended by "Calliope" and "Euterpe," the muses of epic and lyric poetry, originally designed for the Vienna Opera House. They were bought in Vienna, in the Centennial year, by a citizen of Philadelphia, and presented to the Park. Immediately in front of these is a beautiful small fountain erected as a memorial to John Welsh, a philanthropic and patriotic citizen, and the leading mind in the Centennial Exhibition.

The present occupant of Memorial Hall is the corporation styled "The Pennsylvania Museum and School of Industrial Art." Its history, briefly, is as follows: For some years the Commissioners of Fairmount Park and other citizens of Philadelphia had been desirous of bringing about the establishment, within the Park, of a Museum of Art, Science and Industry—a collection similar to that of the South Kensington Museum, of London. The approach of the Centennial celebration rendered it possible to do this. The City Councils appropriated $500 000 and the Legislature of the State $1,000,000 for the erection of a permanent Centennial building in Fairmount Park, which shall remain perpetually as the property of the people of the Commonwealth for their improvement and enjoyment. In accordance with this design, a committee of citizens was formed July, 1875, in advance of the opening of the Exhibition.

Meanwhile the Museum, though making no purchases, continued to grow slowly. Mr. Joseph E. Temple, a merchant of Philadelphia, made a gift to the institution of $50,000.

During the Centennial it was given over to the exhibition of works of art of all kinds, furnished by exhibitors. The objects obtained by purchase and gift at the Centennial were re-arranged here and opened to the public May, 1877. Encouraged by their success in starting the

Museum, the trustees the next year opened an Industrial Art School in the central part of the city. That there was great need for a school just of this kind, was apparent at once from the number and character of the persons who applied for admission.

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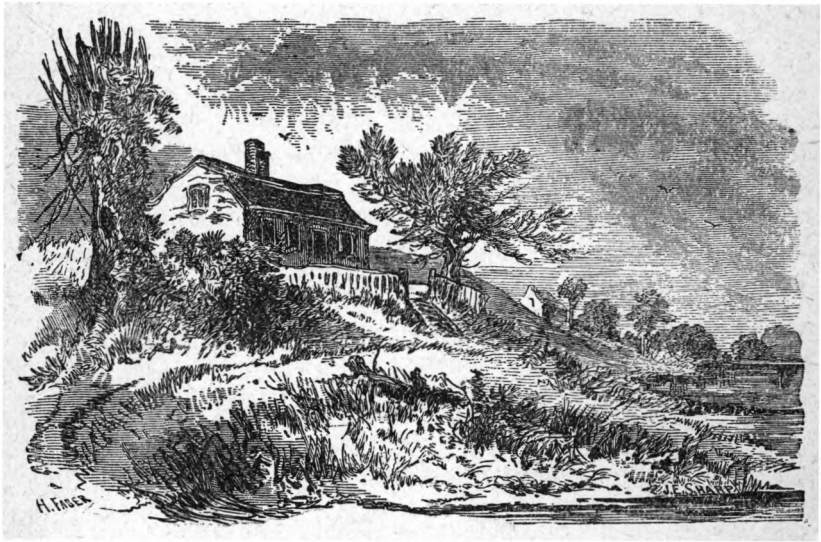
Tom Moore's Cottage.

"Alone by the Schuylkill, a wanderer I strayed."

THIS Cottage, with the two old trees, which in the lyric poet's time threw their grateful shadows over its low roof and humble door are well stricken in years. These fair Schuylkill banks were to Moore, as to others whose troubles were more real than those which ordinarily afflict the poet's over-sensitive existence, a retreat so fair. It is a



TOM MOORE'S COTTAGE.

pleasant thing in this poet's memory, that these fair shores then the abode of wild flower and merry warblers, and undisturbed tranquillity of shade, should have been after so long a period, and after many rude invasions of trade restored again to the natural condition in which he knew and loved them.

"That his charmed soul forgot its wish to roam,
And rested there as in a dream of home."

Falls of Schuylkill.

THE FALLS, a name now applied to a village, was in former days the name of a natural cascade. A long rock projected from the foot of a hill at this point, and extending two-thirds the distance across the river forming a dam, in the spring the water poured over it in a beautiful cascade, at other seasons it forced the river into a narrow channel, on the western side, with turbulence and great rapidity; the sound could be heard on still evenings a distance of several miles. The rock itself was characterized by singular indentations, caused probably by ages of attrition. Among them was the apparent impression of a human foot, showing the heel, the hollow of the instep, the ball of the foot and toes, and it bore the name of the Devil's foot. It was believed to be an evidence of his real presence here.

Time has however made many changes in this place. Factories have taken the place of fishermen's houses, paved streets of forest pathways, and the irregular and foam-bearded cascade which gave the place its name has yielded its inheritance to its smooth-faced younger brother. Tradition says this was the last place about Philadelphia deserted by the Indians. That it must have been much resorted to by them is proven by the fact that very numerous Indian relics have been and are still found here, such as stone axes, arrow-heads and other instruments. As late as 1817, it was a famous fishing-place for shad, perch, rock and catfish, which came regularly about the 25th of May in large numbers as to blacken the narrow passages of the river. Shad were caught by dipping-nets as many as could be raised by hand were frequently taken at one time. The hotels at this point were the most popular places of resort about the environs of Philadelphia and are still much visited.

"Wissahickon Park."

THE name of this stream, Wissahickon, is said by antiquarians to be the Indian for "Catfish Creek," and that plebian member of the fish family is about all that it yields to reward the patient angler.

"Catfish and coffee," is regarded by the various restaurants on its banks as their best card—the sign strikes you at all the inns along the stream. The first restaurant on the Wissahickon drive is the Wissahickon Hall, and the next, a short distance above, is Maple Spring Hotel. This latter hostelry is noted for its collection of grotesque figures of animals, birds, beasts and reptiles, made from the uncut roots of the laurel. These are the labors of the proprietor's life-time, gathered in the forests.

A small dam at the mouth of the Wissahickon where it empties into the Schuylkill, serves the purpose of keeping at all times a fair supply of water in the lower part of the creek. The banks of this stream of course, are a resort for pic-nics. Many hostelries on the road entice those with horses; boats can be hired here at suitable places. Frequently along the road of this beautiful stream, the Commissioners have erected watering troughs for men and horses, fed by the pure and ever-flowing springs from the rocky and wooded hills of this most romantic stream. Says a recent writer on this place: "There are not many such streams as the Wissahickon, none perhaps in this country and few in the world." For several miles it picks its way daintily between two rows of high hills, down to the river, bending first one way then another; now darting straight forward, and again lying still and quiet as if devising new mischief. Sometimes it is only a noisy brook running over pebbly bottoms, and anon a cascade leaping from rock to rock with shouting noise. Then it widens out into a sober river which flows into a peaceful lake, so quiet that down in its depths the trees that meet above it are reflected with every delicate outline of foliage.

One of the most picturesque places in the valley of the Wissahickon is where Cresheim creek runs into the larger stream. Here a pool, dark and deep, lurks under a huge overhanging rock. It is called the Devil's Pool, and the glen which surrounds it is a highly prized resort for pic-nic parties, on account of its beauty and retirement.

The Wissahickon—a stream which is, perhaps, the most remarkable of all known waters as a type of the purely romantic in scenery. This stream, which still retains its Indian name, lies between ranges of precipitous hills that preserve for its primeval character—a character, let us hope, that it will always preserve. Along its bank, through its

whole extent, trees and vines hang down to its water's edge, and frequent springs drip from the rock. Its unbroken quiet, its dense woodland, its pine-crowned hills, its sunless recesses, and sense of separation from the outer world, contrast strongly with the broad lawns, the open, flowing river and the bright sunlight which characterize the banks of the Schuylkill. It is a chosen spot for youth or old age—for all those whom simple love of nature contents; and it has been the home of romance, the theme of song, the source of illusions and legends from the earliest times to our own days.

Fairmount Park is literally full of such elysian haunts, pleasant alike in the glowing summer, or in the gorgeous hued autumn, when the foliage, myriad-tinted, is bathed in the subduing haze of the Indian summer. These are spots, which indeed are the happiest of resting places.

To the stranger accustomed to the artificial beauty of most city parks, the wild, natural charms of the Wissahickon come as a most pleasant surprise. No other great city in the world can boast of such a rural suburb. The borders of the Park include a distance of over six miles on the Schuylkill, and five miles on the Wissahickon.

The splendid trees on its banks seem to carry one into a region which nature has claimed as her own forever; and wisdom has been shown in preserving this beautiful glen in all its loveliness, so far as is compatible with a pleasure ground for the toilers from the dusty city. The stream now babbling past great boulders that obstruct its course, and now stretching out into a long, dark pool, reflecting the leaves and the trees above; the towering cliffs that rise in glowing grandeur far above the winding road below; the sequestered dells, picturesque rocks and caves; the open vistas of lovely scenery yet to come, and over everything nature's benediction of silence — there is a beauty and romance about it that cannot be resisted. As a part of Fairmount Park this spot is secured forever to the City, to be a source of delight to coming generations as it has been in the past.

Having brought our jaunt to a close it seems that we cannot dismiss our subject better than to quote, as a wish and a benediction on the Park, the motto of this First Fountain.

Joseph Neef,

"THE JOLLY OLD PEDAGOGUE LONG AGO."

The Octagon School House in the Park.

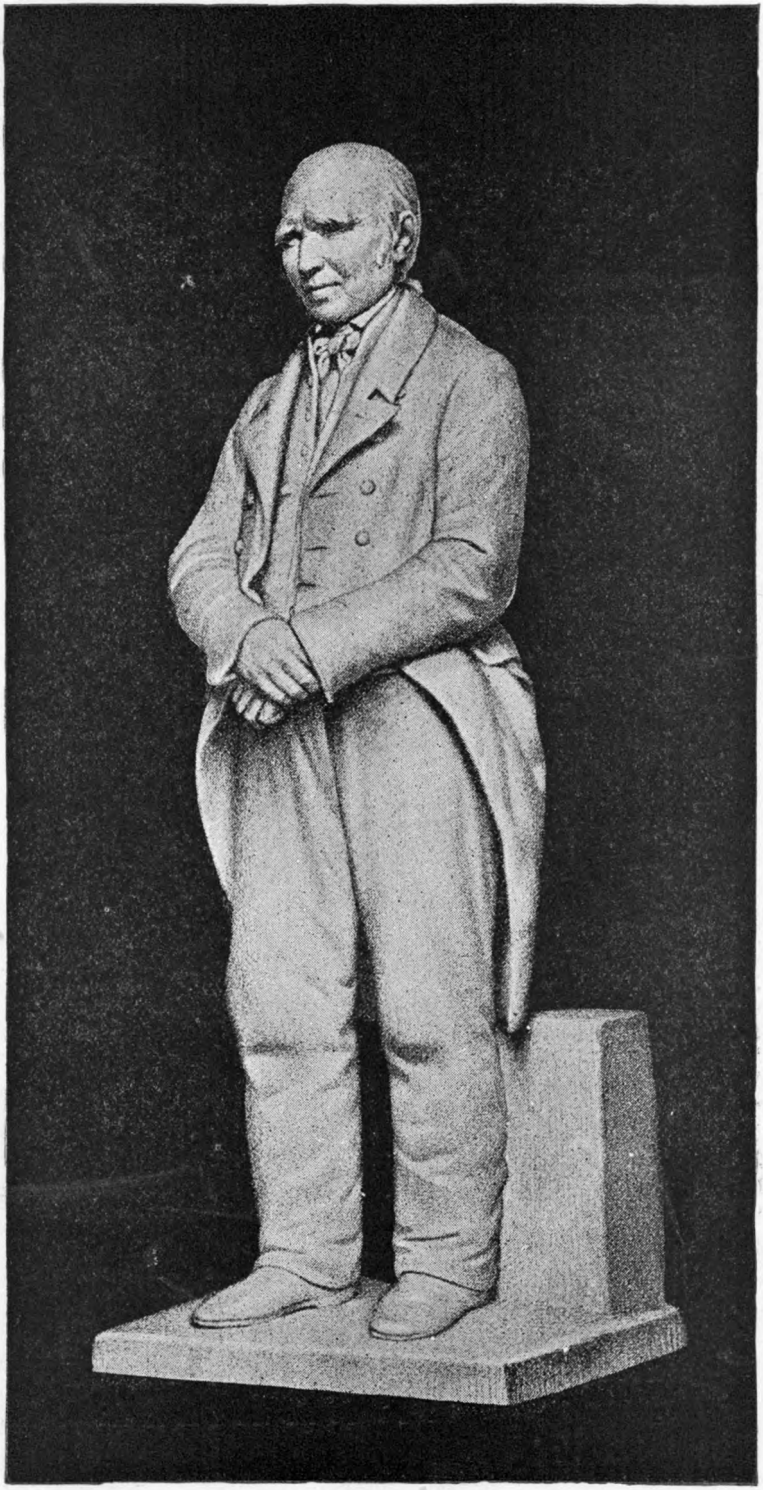
HE first brought school-children to the Park, and was himself, all his life long, only one of these of larger growth. And of all men who ever taught school, he was the best beloved by his scholars. He read the rules laid down by Solomon, backwards, "spared the children and spoiled rods." He built the Temple of Science at the foot of the hill, at the Falls, and made it as easy to get there as to coast on sleds in winter-time. He was out of doors with the boys all summer; never had a hat on his head nor a cent in his pocket; never got tired running up and down the hills; was the best swimmer and the best skater in the whole neighborhood; he never had a book in his school, and could whistle through his fingers like a steam whistle.

The old Octagon House was full from the garret to the cellar of boys of all kinds, sizes and dispositions, and everything was as pleasant in the school as if it had been "home in the holidays," and for many boys a great deal pleasanter. But what was best of all in that school, the smart boys grew smarter and the dull boys grew brighter, so that at last when a great prodigy, ZERAH COLBORN, who had been born with his head full of figures, came there to puzzle them, they gave him harder puzzles in return, and when he grew angry and struck out boldly with a switch which he carried, they doubled up hands and whipped him, and the old man laughed all the while.

So here is to the memory of the Jolly Old Pedagogue, who first brought into this country the system of Pestalozzi, which revolutionized and humanized education, and the good influence of which is felt to this hour in all the common schools of America.

Girard College.

GIRARD COLLEGE was founded more than sixty years ago by Stephen Girard. A sailor in his early life, he first came to Philadelphia as captain of a trading ship. Later on, he settled in



STATUE OF GIRARD.

Philadelphia, and became the most successful merchant of his day, being at the time of his death in 1831, one of the richest men in the country. By his will his vast property, with the exception of a few personal bequests, was left to the city. The various charitable institutions of the city were remembered, and he made large bequests for the improvement of the river front, for the reduction of taxes, and to increase the efficiency of the police system. But his most important bequest was two millions of dollars to establish a college for the education of orphan boys. The institution was to be opened to white males, between the ages of six and ten years, who were to be supported and educated until they reached the age of sixteen years and then apprenticed to some good trade of useful employment. He designated the site on Ridge avenue. Here on a tract of forty-five acres on Ridge avenue, Nineteenth street and Girard avenue, the city erected the college which stands to-day a monument to the philanthropy of Stephen Girard.

It was originally ordered in Mr. Girard's will that the college be built upon the square of ground between Eleventh and Twelfth, and Market and Chestnut streets. This was afterwards changed by a cocidil to his will, to his farm on the Ridge Road, in the then suburbs of the City.

On July 4th, 1833, the corner-stone was laid. The building was completed in 1847, and on January 1st, 1848, the institution was opened. The grounds are surrounded by a wall, ten feet high, and one of the explicit conditions of the bequest was that no ecclesiastic, missionary or minister should ever hold any office in this college, or should ever be admitted within its walls, even as a visitor. The college buildings are magnificent specimens of architecture. The main building is of marble, in the form of a Greek temple in the corinthian style. It is surrounded by colonades and comprises thirty-six massive marble columns, six feet in diameter and 55 feet high. The structure has a length of 218 feet and a width of 160 feet, and a height of 90 feet. It has three stories, each divided into four rooms with vestibules, and is surmounted by a roof of massive marble tiles. The remains of the founder rest in the lower vestibule, beneath a marble statue. Four other buildings, also of marble and each 512 feet wide x 125 feet long, were built at the same time at a cost of $2,966,237.

Others have since been added until now the college has accommodation for more than thirteen hundred boys. In the western end of the grounds was erected in 1883, the Technical Building, built of brown stone. Technical instructions was introduced in the year 1882. The result of the experiment was so satisfactory, that in the following year the Board of Directors decided to erect this building, which cost about $93,000, with its equipment of a powerful steam engine of the best construction, and necessary machinery, tools, &c. All of the pupils, beyond a certain grade in this school, are required to spend five hours per week in this department. They are taught to work in metals and woods. The building containing a boiler house and engine room, foundry, iron department, department of mechanical drawing and shoe department. Here the shoes of the pupils are repaired, and many of them made. It is under the control of a competent instructor.

New City Hall.

Description of the Buildings.

THE EXTERIOR.

A TENDENCY exists in the public mind to seek to classify every considerable architectural design, under the head of some "order" or "style;" but modern genius and taste deal so largely in original adaptations of classic and other forms, that we often find no small difficulty in deciding under which, if any, of the heretofore established *orders* or *styles* many of the most important structures of the present day can properly be classed.

The architecture of the New Public Buildings is of this character. It is essentially modern in its leading features, and presents a rich example of what is known by the generic term of the "Renaissance," modified and adopted to the varied and extensive requirements of a great American municipality.

It is designed in the spirit of French art, while, at the same time, its adaptation of that florid and tasteful manner of building is free from servile imitation, either in ornamentation or in the ordinance of its details.

This immense architectural pile is located at the intersection of Broad and Market Streets, in the City of Philadelphia. It covers, exclusive of the court-yard, an area of nearly 4½ acres, and consists of one building, surrounding an interior court-yard. The north and south fronts measure 470 feet, and the east and west fronts, 486½ feet in their extreme length.

The four fronts are similar in design. In the centre of each, an entrance pavilion, 90 feet in width, rises to the height of 202 feet 10½ inches, having receding wings of 128 feet elevation. The fronts terminate at the four corners with towers or pavilions of 51 feet square, and 161 feet high.

The whole exterior is bold and effective in outline and rich in detail, being elaborated with highly ornate columns, pilasters, pediments, cornices, enriched windows and other appropriate adornments.

Archways of 18 feet in width by 36 feet in height, opening through each of the four central pavilions constitute the four principal entrances, and at the same time afford passages for pedestrians up and down Broad and Market streets, directly through the buildings.

The basement story is 18 feet 3½ inches in height and stands entirely above the line of the pavement. Its exterior is of fine white granite, of massive proportions, forming a fitting base for the vast superstructure it supports.

The exterior of the building above the basement embraces a principal story of 33 feet 6 inches, a second story of 35 feet 7 inches, and a third story in the centre pavilions of 26 feet 6 inches, with an attic over the central pavilions of 15 feet, aud over the corner pavilions of 13 feet 6 inches, all of white marble, from the Lee quarries, in Berkshire county, Massachusetts, wrought, in all its adornments, in forms of exquisite beauty, expressing American ideas and developing American genius. The small rooms opening upon the court-yard are each sub-divided in height into two stories.

In the centre of the group a court-yard of 200 feet square affords light and air to all the adjacent portions of the building. From the north side of this space rises a grand tower, which will gracefully adorn the Public Buildings, and at the same time will be a crowing feature of

the city, from whatever point it may be approached, as St. Peter's is of Rome, and St. Paul's is of London. The foundations of this tower are laid on a bed of solid concrete, 100 feet square, 8 feet 6 inches thick, at the depth of 23 feet 6 inches below the surface of the ground; and its walls, which at the base are 22 feet in thickness, are built of dressed dimension stones, weighing from two to five tons each.

This tower, which is so deeply and so strongly founded, is 90 feet square at the base, falling off at each story until it becomes, at the spring of the dome, an octagon of 50 feet in diameter. A statue of the founder of Pennsylvania, 37 feet in height, will crown the structure and complete the extraordinary altitude of 547 feet 3½ inches, making it the highest tower in the world; while at the same time it possesses the elements of firmness and stability in a higher degree than any known structure of a like character.

The Exterior of the Northern Entrance.

The keystone of the arch consists of a carved marble head of Wm. Penn, surmounted on either side by spandrels of a Western Pioneer and Indian, representing the Progress of Civilization. The central windows of the second floor is embellished on the west side with a bas-relief representing Poetry, and on the east side by Architecture; on the west side of the central window of the third floor is a statue, representing Victory, and upon the east side that of Fame; over the window is the coat-of-arms of Pennsylvania. We now come to the dormer window. Upon the west is a statue of a Northman, and on the east that of a Northwoman, and capping the dormer window are two reclining statues representing a Puritan and Layman. thus showing that in its entirety the northern entrance is emblematical of the North.

The Interior of the Northern Entrance.

The flat portion of the wall is of Ohio sandstone, base of pilasters, red granite blocks, resting on moulding of polished blue granite, and surmounted with moulding of carved and polished red granite, upon which the main pilasters rest. The cornice consists of carved panels representing Commerce, Mechanics, Architecture, Poetry, Science, Music, Navigation, Botany, The Freedom of the Ballot, Education, etc.

The walls are laid in dark blue, heavily-veined Penn marble, highly polished. Four archways enter from the four sides. The arches are turned in the same marble as the walls, and the keystones are of lighter blue marble, carved to typify the four continents. Over the south door is the head of a tiger, representing Africa; over the east an elephant, representing Asia; over the north a bullock, representing Europe, and over the west a bear, representing America.

The walls are ornamented with heavy square pilasters of red granite, resting on blue granite bases. and surmounted by capitals of sandstone carved to represent the bodies of children of the four principal races—Caucasian, Mongolian, American and African.

The ceiling is supported by four massive columns of polished red granite, three feet in diameter, resting on blue granite bases, and surmounted by sandstone capitals of original designs, representing the heads and bodies of men and women of the four races—the Indian, America; the Caucasian, Europe; the negro, Africa, and the Mongolian, Asia—their arms extended above their heads, in the attitude of holding heavy weight.

The ceiling is entirely of sandstone, heavy panelled and elaborately carved and composed of blocks of stone weighing from 11 to 14 tons each.

The eastern staircase of the northern entrance leads to the model of the Centennial Exposition, lately made and presented to the city by Mr. John Baird. Councils appropriated $5,000 for the special purpose of providing for this model a handsome enclosure of oak and plate glass, and it is now on exhibition free to the public.

On the east side of this entrance, about the centre, situated in a well, lighted by electricity, is the corner-stone, a block of fine white marble, weighing about eight tons. Upon the upper side of the stone a cavity was made, in which was placed an hermatically-sealed copper box, in which were deposited coins, documents, newspapers of the day, etc., etc. On the face of the stone is exposed to view from the interior space, and upon the face is cut the following inscription :—

CORNER STONE

OF THE

Public Buildings of the City of Philadelphia,

LAID JULY 4, 1874.

In the presence of the Mayor of the City, the Select and Common Councils, Heads of Departments, and other distinguished Civil, Military, and Naval Officials and a large concourse of citizens,

BY ALFRED R. POTTER, ESQ.,

R. W. Grand Master of Masons of Pennsylvania and Masonic Jurisdiction thereunto belonging, assisted by his Grand Officers, and according to the ancient ceremonies of the craft.

ORATOR, BENJAMIN HARRIS BREWSTER.

President of the United States,	Governor of Pennsylvania,	Mayor of Philadelphia,
ULYSSES S. GRANT.	JOHN F. HARTRANFT.	WILLIAM S. STOKLEY.

Commissioners for the erection of the Public Buildings,
Act of Assembly, August 5, 1870:

Architect, John McArthur, Jr. Superintendent, William C. McPherson.
President, Samuel C. Perkins.

Thos. J. Barger,	Mahlon H. Dickinson,	John L. Hill,
William Brice,	Robert W. Downing,	Hiram Miller,
Samuel W. Cattell,	Thomas E. Gaskill,	Richard Peltz,
Lewis C. Cassidy,	A. Wilson Henszey,	William S. Stokley.

Secretary, Francis De Haes Janvier. Treasurer, Peter A. B. Widener.
Solicitor, Charles H. T. Collis.

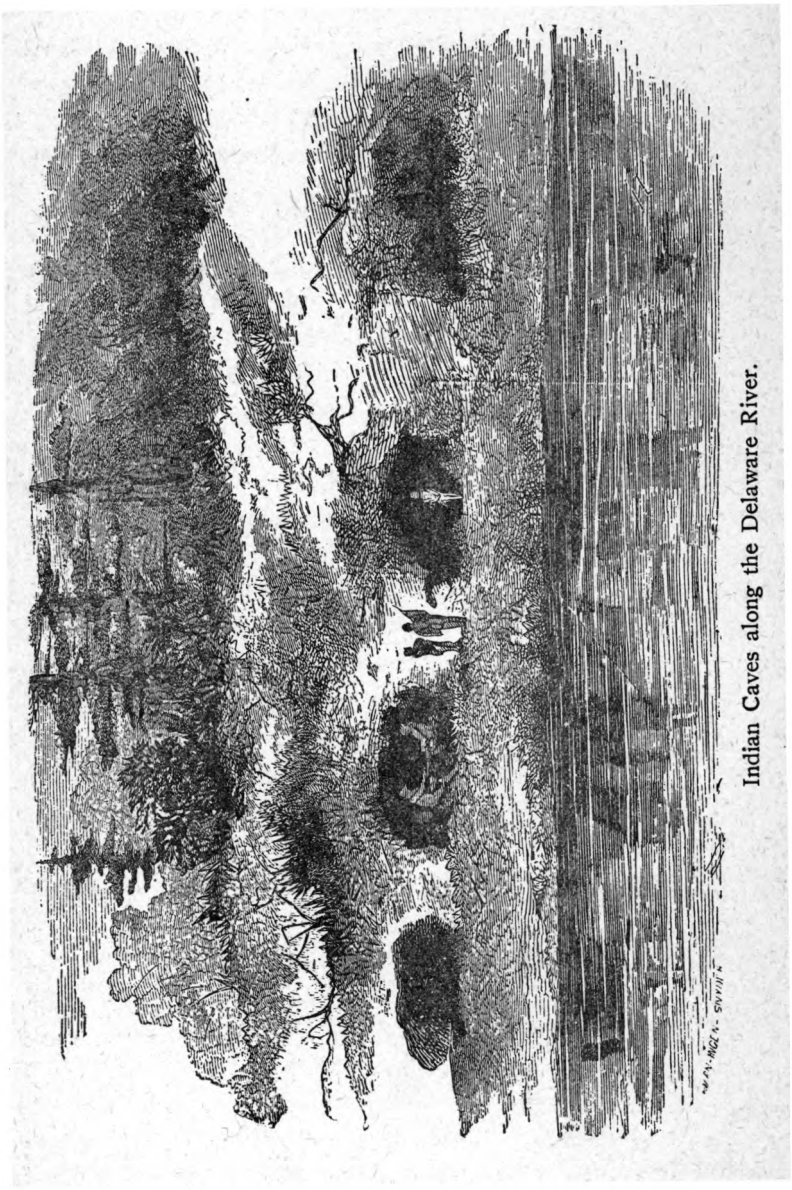
CITY HALL.

The Continental Battle-ground.

THE Ridge Road from its intersection with 31st St. to the South line of Laurel Hill, as also here, forms one of the boundaries of the portion of the Park lying on the East bank of the Schuylkill. Long before the Revolutionary War, it was one of the principal roads leading from the City.

While the British under General Howe occupied Philadelphia, the surrounding country was open to their incursions, through this road. To check them, General Washington, from his camp at Valley Forge, ordered 2,200 men, under the command of Lafayette, to make a sortie; and if, as then appeared probable, the British should evacuate the city, to hang upon and harass the rear-guard. Lafayette took a position at Barren Hill, on the Schuylkill, just above the upper boundary of the Park, and about ten (10) miles from Washington's camp at Valley Forge. Howe determined to attack him without delay. On the morning of the 20th of May, 1778, a detachment of five thousand men under General Grant, marching by a circuitous road, succeeded in turning Lafayette's left wing, and established itself nearly a mile in the rear of his position; another detachment, under General Gray, followed this road along the Schuylkill; the rest encamped at Chestnut Hill. These movements were discovered during the night by Captain McClane, a vigilant partisan officer, who hastened to the camp of Lafayette and apprised him of his danger. With great promptitude the General took the only course to preserve his detachment. With a few men he showed a head of column as though moving on Grant to attack him, while by a rapid movement of the flank, his principal column crossed at Matson's Ford to the opposite bank of the river. Grant, finding them advantageously posted, didn't choose to attack them, and his whole army returned to the city having effected nothing.

In this section of the Park also was fought a portion of the memorable battle of Germantown. The British line of redoubts extending back of the Wissahickon creek, along the east side, for a distance of two (2) miles. During the battle, the Americans occupied the hills, and until recently, the remains of their temporary redoubts were visible,



Indian Caves along the Delaware River.

extending along the west side in a semi-circle, a considerable distance. In building the railroad bridge, which crosses here, these old landmarks were destroyed. A monumental shaft at Roxborough, commemorate some Virginian soldiers slain a short distance above this spot, while soldiers of other colonies moulder in the earth that lies between these sections of the Park.

William Penn's Statue.

TO be placed upon the Tower of the Public Buildings in Philadelphia. Once in the position it is hoped it will occupy for some centuries to come, and viewed from a distance of over 500 feet, the vastness of its proportions will be reduced to the eye to a very ordinary size, but for a year or two, at least, visitors can become familiar with its proportions as it stands in the court-yard on a wooden pedestal five or six feet high.

The statue represents William Penn resting one hand, containing a scroll, on a section of a tree trunk, with the other hand outstretched as if making an address. Its greatest width to the tips of his outstretched fingers is 19 feet. The width across the shoulders is 9 feet, and the waist measure is 26 feet 4 inches. The long coat of Quaker cut, reaching a point midway to the knee, is 19 feet 8 inches long. The leg in one place has a circumference of 15 feet, and from the ankle to the knee-joint measures over 8 feet. Around the calf of the leg measures 9 feet and the foot lacks only an inch of being 6 feet long. The width of the shoe is 22 inches and the sole is 3 inches thick. The bows on the front of the low-cut shoes measure 2 feet 2 inches in diameter. The arm, from the shoulder to the tip of the middle finger, is 15 feet and 8 inches long, the finger in question measuring 28 inches on the outside of the hand. The latter, from the finger-tips to the wrist, measures 4 feet all but two inches, and is 29 inches wide across the palm. The buttons on the coat and vest are 6 inches and 4 inches respectively in diameter, and the meshes in the "point lace" cuffs measure 1½ inches. Height, 37 feet 8 inches.

HIS NOSE A FOOT LONG.

The mouth of the placid-looking face would easily take in a whole turkey in one bite. It measures 14 and 1½ inches across. The nose is 1 foot and 3 inches long and the eyes, measuring 10 inches across, are more than a foot apart. The eyebrows project 3 inches and the pupils of the eyes are 3 inches in diameter. The ears are covered, as in the style of his period, by the hair worn long, the latter falling to the shoulders, and measuring 4 feet 4 inches. The head itself is 4 feet in diameter. The hat is 3 feet high and 7 feet long. The curl on the sides of the hat is heavy and its dimensions this way is 6 feet.

The letters on the scroll that Penn bears in his hand are 6 inches long, and are a faithful reproduction of the English characters used at that time. It bears a seal of Charles II, 2 feet in diameter, and on the exposed page it has the following inscription :—

> Charles II, King of England, France, Defender of the Faith. To all to whom these presents shall come. "Greeting."
>
> WHEREAS, Our trustie and well beloved subject, William Penn, Esquire, Sonn and heir of Sir William Penn, deceased, etc.

Columbia Avenue.

THE UP-TOWN CHESTNUT STREET. Less than a quarter of a century ago this Avenue was known as a private street. Some years later the handsome residences have been transferred into business places, year after year the number has increased rapidly until the greater part of the Avenue from Broad Street to Twenty-eighth Street, is one continuation of fine business places comparing favorably with any other street of Philadelphia. The Avenue is broad and has a double line of cable cars running from the foot of Market Street into the East Park. We make mention of the enterprising business men of Columbia Avenue, together with their commercial intercourse with the world.

Germantown Avenue.

THE popular up-town shopping street. A little over a century ago it was but a narrow road from the Delaware river to Germantown and away through the mountains, and not long before that, it was a path through the woods only wide enough for one person, made by the red men. Time has made many changes on this avenue or as it was then known the Germantown Road. Yet here and there may be seen some old land marks which have stood the blast of many winters, but one by one are passing away to make room for a modern structure, thus a paved street of forest pathway has been made. A double line of railways has been built, life and vigor has been infused into the vein of the business men, places of business have been established, until a thoroughfare has been instituted and the entire Avenue manifests a busy ocean, fine business blocks have been built and a commercial intercourse established. As we pass further on into Germantown we cannot fail noting that the Avenue is the main street of the old historic town. A number of old land marks of Revolutionary fame are yet to be seen, which to the people of Germantown are sacred. We make mention of the prominent business enterprises and commercial pursuits, with biographical sketches of the business firms who are at present engaged in business on Germantown Avenue, and which will appear under the history of Germantown's business enterprises.

Diamond Street.

THE BOULEVARD of the Northwest a street particularly noted for its fine private residences and handsome churches, its broad asphalt paved surface presenting a scene of gaiety, among which appear

many fine carriages and bicycles. The Avenue extending from the Delaware river into the East Park and connecting with the famous River drive on the banks of the Schuylkill and the Wissahickon creek. A fully equipped Buss line has been established to run upon the Boulevard from the Delaware River to Strawberry Mansion, to the residences. The Avenue is the pride of the Northwest. Here and there are found some business enterprises of which we make mention elsewhere, under the Diamond Street commercial pursuits.

Ridge Avenue.

THE HISTORIC OLD RIDGE ROAD. Long before the Revolutionary War it was one of the principal roads leading from the City, commencing at Ninth and Vine Streets, then the City line. While the British, under General Hoover, occupied Philadelphia, the surrounding country was open to their incursions through this road. Time has brought many changes, and transformed the rudely built huts and cabins into business enterprises, until Ridge Avenue is looked upon as a great, a mighty commercial thoroughfare. A double line of street cars are run from the foot of Arch Street to Manayunk, passing through the Falls village and by the mouth of Wissahickon creek.

Penn Township.

NOW a most populous and wealthy section of the city, at one time formed the western part of the Northern Liberties Township, and in 1807 was formed a district township by order of the Court of Quarter

Sessions. It was north of Vine Street (the original northern boundary of the city), bounded on the east by Sixth Street to the intersection of the road to Germantown, thence by the same north by west to the foot of Logan's Hill, south-west to the Township-line road, along the same to a point a short distance above Manheim Lane, then over in a south-west direction to the Schuylkill, and down the same to Vine Street. Its greatest length was four miles; its greatest width, three miles; its area, 7,680 acres. The districts of Spring Garden and Penn were created out of this township, and it included portions of Rising Sun and Nicetown and Fort St. David's afterwards called Falls Village. It was traversed in a north-westerly direction by Ridge Avenue from Ninth and Vine Streets, and north-eastwardly from the Schuylkill, between Fairmount and Lemon Hill, by Turner's Lane, which ran into the Germantown road, and by Nicetown Lane, from the Ridge road below the Falls, over to Nicetown, Germantown and beyond.

The Penn district was that portion of the Northern Liberties which lay north of the north boundary line of Spring Garden, between Delaware, Sixth Street, and the river Schuylkill, and between a line parallel with Hickory Lane (now Fairmount Avenue), west of Sixth Street, as far as Broad Street, and then due west to the Schuylkill, and along the same to a line parallel with, and at a distance of one hundred feet north of Susquehanna Avenue, and thence to the middle of Sixth Street. It was created a district by act of February 26, 1844, as "the Commissioners and Inhabitants of the district of Penn." The

Spring Garden

Alluded to was a small settlement marked on Varle's Map of 1796, lying between Vine Street and Buttonwood Lane, and a point on a line with Seventh Street (then unopened), and extending as far west as the Ridge road. There was a street (now known as Franklin Street), which ran north from Vine Street across Callowhill, and stopped opposite a house half way between Callowhill Street and Buttonwood Lane. The street now known as Eighth Street (then called Garden Street) ran through the centre of the district, and the street then called Garden Street (now known as Spring Street) ran from Vine to Buttonwood. Charles Street

ran from Callowhill to Buttonwood. The district was incorporated March 22, 1813, as "the Commissioners and Inhabitants of the District of Spring Garden." The original boundaries were Vine Street on the south; the middle of Hickory Lane (afterward Coates Street, now Fairmount Avenue) on the north; Broad Street on the west, and the middle of Sixth Street on the east. On March 21, 1827, the district was enlarged by adding that part of Penn township beginning at the middle of Sixth Street to a point 210 feet north of the north side of Poplar Lane; thence north-west, parallel to the lane, at a distance of 200 feet from the latter, to the middle of Broad Street; thence parallel with Vine Street to the river Schuylkill. The meaning of this was, that whilst the upper boundary of the district took a course from Sixth Street west by north to Broad Street, the line beyond the latter ran due east and west to the Schuylkill. It extended by the course of that river to Vine Street, and along the latter to Broad, where it met the old district line. By this addition the line of Spring Garden was more than doubled; at the time it was annexed to the city in 1854, the area of the district was estimated to be eleven hundred acres. There are two theories as to the origin of the name Spring Garden. One is that it is derived from Spring Garden, the name of a country-seat in that neighborhood, which in the year 1723 belonged to, and was for sale by, Dr. Francis Gaudonet. A better suggestion is that it was derived from the Spring Gardens, an old-established place of resort in London.

Manayunk, Philadelphia.

MANAYUNK is one of Philadelphia's growing suburbs. An important feature of the real estate interests of Philadelphia is represented in suburban property, affording, as it does, special facilities for factory sites and residences, and comprising property that is yearly increasing in value with the development of the city. Manayunk is undoubtedly one of the most important manufacturing districts of Philadelphia; its products are chiefly those of textile goods, paper mills and pulp works. It is situated in the twenty-first ward and has for the past quarter of a century increased rapidly in population and is accessible by railways and street cars. It is practically within the old city and has long since lost its individuality as a manufacturing village. Manayunk, as with Roxborough, may truly be termed as one of those towns of historic fame, many old landmarks remaining to make sacred the ground they occupy.

It is not our purpose or mission to enter into minute details concerning the early settlement and history of Manayunk, but to embody in a work of this character, a brief sketch of the more notable facts in the development of this locality. Fragmentary as our remarks under the semblance of an historical caption may appear, our business, as a title of this work indicates, is with the present, with living men and their daily occupations and successes; what they are doing for themselves in manufacturing, commerce, trade and finance, and in advancing the general prosperity of the community. The pages that follow contain many of the representative houses of Manayunk, which, we trust, will be found profitable and interesting.

Joseph Ostermann, No. 4411 Main St.

MEN in the various walks of life may, with justification, halt and refuse to listen to the solicitation of a beginner, but the voice of the old established house always carries with it attention and respect. This rule applies to the established house of Joseph Ostermann, at Manayunk, dealer in hardware, house furnishing goods, electric and builders' supplies, musical instruments, watches, jewelry, etc., locksmithing and bell hanging a specialty, as well as a general repair department for fire-arms and musical instruments. The premises occupied being 20 x 50 feet in space. Mr. Ostermann is a native of France. He came to this country at eighteen years of age, without any means or friends, but by his mechanical genius and mastering will has succeeded, and to-day, he may be termed one of Manayunk's self-made men. He is a thorough mechanic and is recognized in business circles of the most sterling integrity, courteous and accommodating, prompt in all business engagements.

H. E. & R. B. Shupard & Co.,

4356-58 Main St., Manayunk., 4904 Main St., Germantown.

THIS popular house has had a prosperous existence of a little over five years and is known as a wholesale and retail establishment and enjoys a very liberal and influential patronage. The premises occupied are 30 x 40 feet in dimensions. Six competent assistants are employed and all orders are promptly and carefully filled and delivered free of charge. A desirable stock of the best varieties of staple and fancy groceries, embracing everything known to the fine grocer trade. The stock is selected with an express view to its purity and reliability, while the prices are the lowest on a strictly *cash* basis. This firm is conducting a large business at 4904 Main St., Germantown. These gentlemen are native Philadelphians, young men, who are strict adherents to a policy of liberality and fair dealings, and are of high standing in both social and commercial circles, deserving the success they have attained in their business career.

Walter Maslin, 4337 Main St.

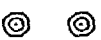
THIS prominent business concern was established by the present popular proprietor, Walter Maslin, ten years ago, and under his careful and able management a large and very desirable patronage has been received. The store 20 x 30 feet in dimension with two large display windows and counter cases, always presents a very pleasing and attractive appearance. The stock is a large and useful one, and includes a complete assortment of fancy goods for a variety of purposes, such as toilet articles, perfumery, stationery, and an almost endless variety of notions, adapted to the requirements of the trade in this section. Mr. Maslin is a native of England, a genial gentleman, well known as an honorable business man, being prompt in all his dealings.

Wm. Smith, Main and Cotton Sts.

THE oldest hat house in Manayunk and most ably conducted is that of Mr. Wm. Smith, who has achieved a most enviable reputation for his able, enterprising methods and honorable policy. He founded the business in 1852, and early became noted for the superiority of his goods. The commodious store, 18 x 40 feet in dimensions, is finely fitted up and furnished and fully stocked with the finest qualities of all grades of stiff and soft hats, caps, straw goods in season, etc., etc. He also carries a full line of gents' furnishing goods, which embraces all the latest novelties in neckwear, hosiery, gloves, underwear of every description, His son, a young man of great business ability, assumes almost entire control of affairs. Mr. Smith was born in England. He is a merchant of the highest standing, a worthy representative of this important branch of trade.

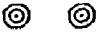
James Davenport, No. 4373 Main Street.

AN enterprising and ably conducted establishment is that of James Davenport. The business was founded thirty years ago by Mr. Wm. Davenport, father of Mr. J. A. Davenport. The premises occupied are spacious, being 20 x 50 feet in dimensions, and the stock is immense and well selected and embraces fine and medium furniture for the parlor, chambers, dining-room, hall and kitchen, also a full line of carpets, stoves, crockery and queensware, and all housekeeping requisites; a specialty is made of feathers. He offers advantages in terms and prices, very difficult to be secured elsewhere, and guarantees all goods to be exactly as represented. Mr. Davenport was born in England, is in the active prime of life, of excellent standing in business circles, is an enterprising, reliable and responsible merchant and a good citizen.



Theodore G. Farrell, No. 4378 Main Street.

THERE is no house in this city identified with the harness and saddlery trade, that takes higher rank than that of Mr. Theodore Farrell, of 4378 Main Street, Manayunk. The business was founded in 1872. The store is 20 x 40 feet in size, is elegantly appointed, and here is displayed some of the best English saddles, bridles and harness, as well as a fine assortment of similar goods, made on the premises. Two competent assistants are employed, and all repairing and jobbing work secures prompt and satisfactory attention. Mr. Farrell is a native of Manayunk, a gentleman of high reputation and standing in commercial circles, has a large circle of personal friends and has built up a business that clearly demonstrates his energy, ability and influence.



Daniel Goettman, No. 4339 Main Street.

IN reviewing the many business places in this section of the city, none make a better display or keep nearer the lead in their line than Mr. Daniel Goettman, who established this business sixteen years ago. The salesroom is 20 x 60 feet in dimensions, fitted up with modern trade improvements and all requisite appur-

tenances for the manufacture of the finest candies, such as choice caramels, chocolates, mints, bon-bons, and sweet meats of all kinds. He has also an elaborate soda fountain where this delicious refreshment is dispensed, and the ice cream parlors are fitted up in a very attractive manner, and three polite assistants are employed. Mr. Goettman is a native of Philadelphia, and a business man of great ability.

Samuel Land, No. 4348 Main Street.

THIS is one of the most popular and reliable concerns of the kind, in this section of the city. The business was established seven years ago by Mr. Samuel Land, The handsomely fitted salesroom is 18 x 30 feet in size, is stocked with a large assortment of foreign and American fabrics from the most noted manufacturers. Four competent assistants are employed; all work executed is under the personal supervision of the proprietor, and all patrons may depend upon securing choice fabrics, elegant styles, perfect fit and superior finish, while the prices are of a reasonable character. Mr. Land is a native of England, is well known and universally regarded as a skilled and enterprising merchant.

M. W. Kerkeslager, Cor. Main and Levering Streets.

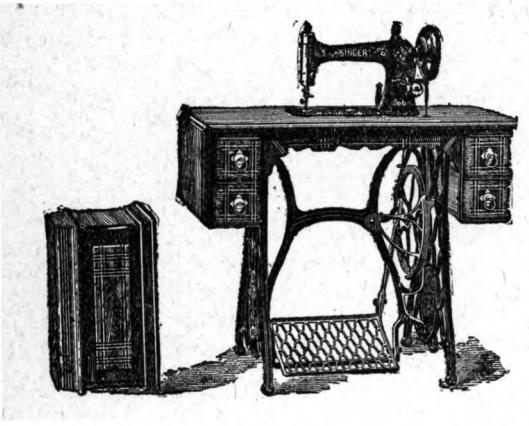
WE know of no similar house in this part of the city better equipped than this one. It was established by the present enterprising proprietor six years ago, and by fair dealings, and offering only first class goods for sale, he has won the confidence and patronage of the better class of people in this vicinity. The salesroom, 20 x 50 feet in dimensions, is well arranged and in every way adapted to the requirements of the business. Two competent assistants are employed, and prompt attention is assured to all. Here will be found a complete assortment of gents furnishing goods, embracing white, flannel and colored shirts. gloves, hosiery, underwear of every description; hats, caps, etc., etc. Mr. Kerkeslager is a Philadelphian by birth, a thorough practical business man, reliable and honorable and highly respected by all.

Hugo Watson, 4344 Main St.

THIS is an old established house. The business was founded by the present proprietor in 1871, who gives close personal attention to every detail of the business. The store 18 x 30 feet in dimensions is handsome and attractive in its fittings. A splendid display is here made of diamonds and other precious stones, rings, chains, bracelets and ornaments of every description, silver and gold watches of foreign and domestic make, clocks, etc. Repairing done here is executed in the highest style of the art, and entire satisfaction is warranted in every instance. Three competent assistants are employed in constant service and courteous treatment is accorded to all patrons. Mr. Watson is an Englishman by birth, a man of unlimited business ability, of high standing in both social and mercantile circles.

RELIGIOUS LIBERTY—FAIRMOUNT PARK.

S. N. Sloan, Mgr., 4447 Main St.



THE Singer Sewing Machine needs but little comment. Yet a word in connection with the managing gentleman of this locality. S. M. Sloan is prominent in the trade and is located at Manayunk. He is a young man, thoroughly acquainted with every detail of the business as well as the trade, and in our mind the Singer Machine Co. have been fortunate in procuring so efficient a representative. Nine competent assistants are constantly employed. Mr. Sloan is a native of Philadelphia and previous to opening up this branch, he was located at Oxford, Chester Co. He is a gentleman of enterprise and of a go-ahead principle.

J. B. Chappell, 4323 Main St.

PHILADELPHIA has proven a fruitful field for the exercise of high order of talent. Of the various establishments of this kind, mention must be made of the establishment of Mr. J. B. Chappell, dealer in paints, oils, varnishes, window glass and artist's materials, located at Manayunk, established four years ago. The premises occupied being 15 x 30 feet in space, thoroughly stocked with a full line of goods Employment is given to two persons. All goods handled by this house is of the highest character. The subject of this sketch is of Philadelphia birth, a practical, highly esteemed business man.

Samuel Hoff, 4419 Main Street.

AMONG the enterprises devoted to the sale of meats and provisions, is that of the above named gentleman, established in the business two years, from which time he has developed a large and appreciated trade. His premises occupied are 20 x 30 feet in dimensions, completely stocked with a very desirable line of fresh meats of Philadelphia slaughter, provisions, vegetables, fruit, poultry and game in season. The careful attention and close application is given to the interest of the store, as well as to serving of the customers. Mr. Hoff is of Philadelphia birth, a gentleman of push, and is thoroughly enterprising, a young man of high esteem in both social and commercial circles.

Richard Forster & Sons, 4235-37 Main St.

THE fact must not be lost sight of, that this vast amount of capital, and bundles of nerve and energy have been invested. A prominent and reliable dealer is that of Mr. Richard Forster & Sons, dealers in boots and shoes, at Manayunk.

The business was established more than a quarter of a century ago. The stores are 20 x 40 feet each in dimensions. The line of goods handled, embracing a full line of fine and medium grade of foot wear. Custom work being a feature worthy of mention and one which is especially carried out by this house. Mr. Forster is a native of Germany. During our late rebellion he enlisted in New Jersey in 1861, and re-enlisted in 1863 in the New Jersey Cavalry, was captured and held prisoner for ten months in the Andersonville prison.

Mrs. M. A. Shingle, 4323 Main St.

THIS flourishing business was established about seven years ago, and now enjoys a large patronage. The goods produced here are made from pure and fresh ingredients and are sold at moderate prices. The premises occupied are 18 x 40 feet in dimensions with two large display windows and counter cases, and always present a very inviting appearance. The stock includes delicious chocolates, caramels, and fresh and toothsome candies of every description, while two courteous assistants are employed and all patrons are given prompt attention. Mrs. Shingle is a native of England, and is well known in this city as an active, enterprising business woman, and is deservedly esteemed by all who know her.

James H. Kinney, No. 4225 Main Street.

SUCCESSFULLY engaged in this important branch of industry for the past fifteen years, is Mr. James H. Kinney, of Manayunk. His premises occupied are 20 x 50 feet in dimensions, having facility at hand for doing a full line of work in plumbing, steam and gas fitting, copper, tin and sheet iron work, such as roofing, spouting, a full line of hardware, stoves and ranges is also carried in stock. Employment is given to a number of competent workmen, while Mr. Kinney personally looks after the minor details of the work. Satisfaction is guaranteed on all work. The subject of this sketch is a Philadelphian by birth, a thorough business gentleman held in high esteem by a large appreciative trade.

William Boon, No. 4305 and 4307 Main Street.

THE business records prove that Philadelphia has more stalwart and trustworthy merchants who hail from Ireland, than perhaps any other city in the Union. The most reliable and enterprising of this city's commercial promoters in the grocery and provision trade, an active and honorable gentleman, being found in the person of Mr. William Boon, 4305 and 4307 Main Street. He came out to the states in 1869 and established his grocery and provision business 1873. He has two neat and attractive stores where he carries a large stock of staple and fancy groceries and provision, fruits and vegetables, also everything of a useful nature pertaining to housekeepers utensils. His business gives employment to five competent salespeople, while his son and daughter assist in the general welfare of the business. Mr. Boon's business capacity is undoubted, and his veracity is a virtue willingly endorsed by his extensive line of customers.

The Manayunk Wagon Co., Limited, Main above Robeson Streets.

THE origin of the wagon is traced to the Egyptians, who were the first to place a body, or construct a vehicle on wheels. A rough axle was made from a limb of a tree, and two wheels were constructed by sawing off the ends of a log and running the axle through the centre of the wheel-shaped contrivance. The Manayunk Wagon Company, Limited, are prominent in constructing as fine a wagon as will be found in Philadelphia. The business, although of but recent date of establishment, has become prominent with the names of such practical men at the head, as Mr. F. Storr and J. Landis. The premises occupied are of ample dimensions, thoroughly equipped for doing all manner of wagon work; special attention is given to repair work. The prospects are in the near future of increasing the force. F. Storr, Treasurer, J. Landis, Secretary. These gentlemen bring to bear, practical experience, coupled with brain, nerve and energy, such as to insure success. The former named gentleman is a native of England, while the latter of Pennsylvania, and they have won to their side a long line of patrons.

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T. C. O'Rourke, 4425 Main Street.

THE practical value of shrewdness and discrimination, combined with strict probity, is exemplified in the prosperous condition of those who transact business on these principles. Among the worthy representatives of Philadelphia we pause to note the name of T. C. O'Rourke, who in former years was known as a popular landlord and proprietor of one of the leading hotels at Atlantic City for a number of years, and was also known to the trade as a successful builder, and four years ago he established his present place of business. His premises are well appointed and thoroughly stocked with a desirable line of tobacco, cigars, etc. Mr. O'Rourke at the age of sixteen enlisted in the 31st Pennsylvania Regiment, under Col. Williams, was discharged for disability, and he re-enlisted at Wilmington, Delaware, in the first Delaware Regiment, serving through the war under Philip Sheridan, and was present at the arrest of Asreth, at Jamestown, Maryland, who was one of the assassins who attempted the life of Secretary Seward.

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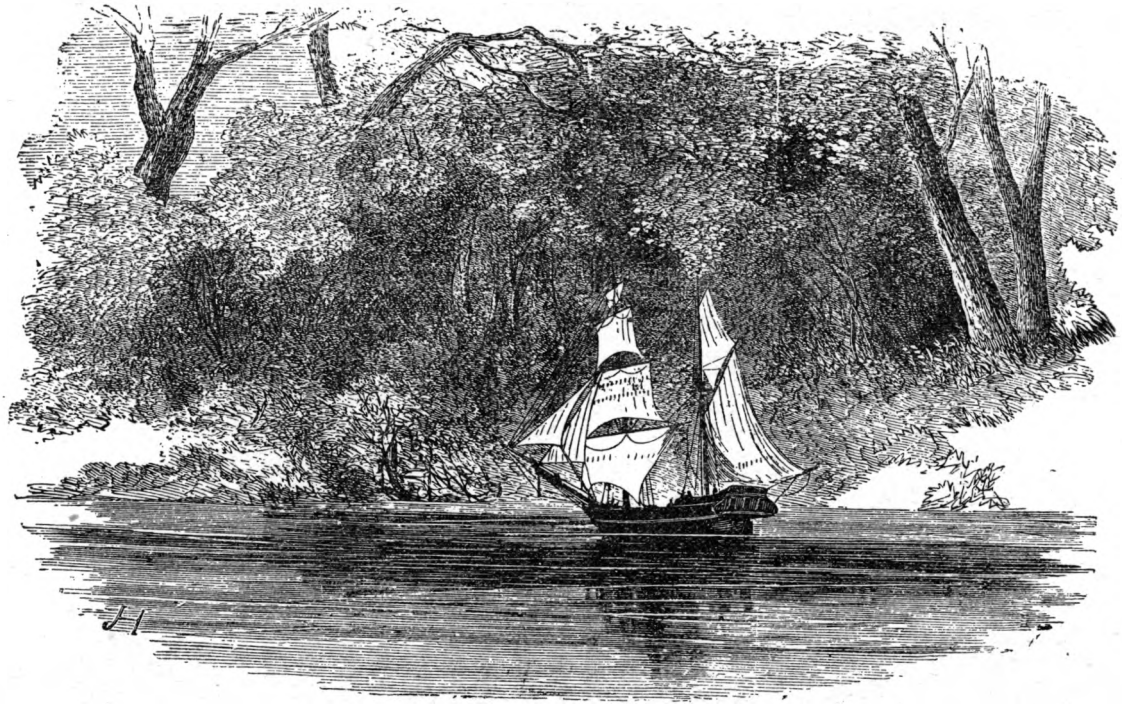
Krafft's Variety Store, 4335 Main St.

PROMINENT among the attractive business houses of this section, is that so efficiently controlled by H. S. Krafft, located at 4335 Main St. He established this concern in 1876, and from the start received a very liberal patronage, the trade constantly increasing. The premises occupied are of ample dimensions, 20 x 40 feet, conveniently equipped with all the modern appliances, while two efficient employees give satisfactory attention to all patrons. A large stock is carried and embraces a variety of useful articles. A specialty is made of picture frames and window shades which are made to order here, and the stock from which to select is an attractive one. Here will be found a choice line of musical instruments. Mr. Krafft is a born Philadelphian and his aim has always been to supply the most reliable goods at reasonable prices, while his honorable methods have made him many friends and built up a large patronage.



EARLY SAILING ON THE SCHUYLKILL.

Ferd. Noska, 4328 Main Street.

A prominent representative in this special line of industrial and commercial activity is the admirably conducted establishment of the above named gentleman, located at Manayunk, which dates its inception back to twenty-one years ago, when it was founded by its present enterprising proprietor. He occupies a neatly arranged and fully equipped premises, 24 x 60 feet in space, which is heavily stocked with a full line of stoves, heaters, hardware of every description, cutlery, oil cloth, wood and willow ware, tin and agate ware. The business gives employment to four practical workmen, in metal work as well as the store has the assistance of Mr. Noska. The subject of this sketch is a native of Germany, and a resident of Philadelphia for a number of years before he established his business.

Miss Nora Carmody, No. 4348 Main Street.

WE take pleasure in directing the attention of our readers to the establishment of Miss Nora Carmody, located at 4348 Main Street. Though established but six months she already numbers among her patrons some of the first and best people in this locality. She is a graduate of the Drexel Institute, and being possessed of natural artistic taste, she is sure to satisfy the most fastidious. The salesroom is fitted up in a most attractive manner, and the stock carried embraces all the latest shapes in trimmed and untrimmed hats and bonnets, also the most recent styles of Parisian and other foreign designs, a full line of ribbons, feathers, flowers, velvets, silks and laces, are constantly kept on hand. She employs two experienced assistants and her aim is to please her patrons. Miss Carmody is a Philadelphian by birth, a young lady of decided business ability, and we predict for her a permanent success.

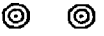
E. Haycock, No. 4461 Main Street.

AMONG the enterprising Manayunk merchants, and those demanding prominence in THE FINANCIAL AND COMMERCIAL PHILADELPHIA, is that of Ed. Haycock, dealer in fine cigars and pure candy of Philadelphia make, being located at 4461 Main Street, having established the business 1891, and from which date he has added largely to the increase of the stock. The store being 20 x 30 feet in space, neatly fitted and completely stocked with a very desirable line of goods. The subject of this sketch is of Delaware County, Penna. In 1864 he enlisted in the service of the United States, was wounded at Fort Fisher, and mustered out of service July 1st 1865. He is a gentleman of vigor and ambition meriting his success.

George Sylvester, No. 4455 Main Street.

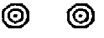
IN no way can the growth and prosperity of a city be determined so well as by the progress made by the leading business houses therein. The popular oyster saloon and eating house of Geo. Sylvester, is one of the leading enterprises of its kind, in Manayunk, having been established three years ago. The dining-room is as neat as any private dining-room, families are suppled with oysters, and

meals at all hours, as well as ice cold milk shakes, ice cream and fruits, soft drinks, etc. A case of fine cigars are kept for the accommodation of the trade. Mr. Sylvester is of Philadelphia birth, as well as his son who is assisting him, a young lad of promise and not unlike his father in push and energy.



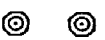
Craig Conover, No. 4460 Main Street.

AMONG the various commercial enterprises that rank high in the material resources of this city, the trade in flour and grain may rightly be classed as one of the first. The writer discloses that of Mr. Craig Conover, who ten years ago founded here. The premises occupied at 4460 Main Street, Manayunk, are 20 x 50 feet in dimensions; three teams are kept. A specialty is made of the Gem, Purity, Gold Seal and the best Minnesota Patent Flour. Other good Family Flour constantly on hand. Oats, corn and feed of the best quality, at wholesale or retail, sold at the lowest prices. The subject of this sketch is a native of Bucks county, and is well and favorably known in this city throughout trade circles for his executive ability and personal worth.



Geo. Tappen, No. 4349 Main Street.

THIS prosperous and ably conducted house devoted to this special line of industry and well deserving of more than passing consideration, that of Geo. Tappen, 4349 Main Street. This business was established by Geo. Tappen in 1846 and Geo. Tappen the son, succeeded to the business four years ago. The most approved fashionable style in silk, derby and soft hats of all kinds are handled, also caps in great variety and straw goods in season. The store, 20 x 40 feet in area, is handsomely fitted, glass front shelving and two beautiful display windows fitted up with special reference to the business. Low prices and prompt and courteous attention in every instance. Mr Tappen is a native of Philadelphia, an able energetic man who has built up his trade by sound judgment and honorable methods.



G. M. Priest, 4329 Main St.

ONE of the most completely equipped and ably managed houses engaged in this branch of trade is that of Mr. G. M. Priest, eligibly located at 4329 Main St. He established the business here fourteen years ago. The premises occupied are of spacious dimensions, 18 x 40 feet, well ordered throughout and fitted up with every modern convenience. Three competent assistants are employed and all patrons receive prompt and satisfactory attention. A full and complete stock is always carried and embraces best teas, and coffees, pure sugars and spices, and all kinds of table delicacies, also salt and smoked meats, fruits and vegetables in season. All goods delivered and orders called for. Mr. Priest was born in Manayunk, well and favorably known as an upright, reliable merchant.

J. H. Gallati, 4355 Main St.

A TIME-HONORED and noteworthy business house is the widely-known and responsible concern of T. H. Gallati, manufacturer of brushes, located at 4355 Main St,, Manayunk. He established the business in 1860, and fully merits a reputation for fine goods and reliable in durability. The premises are spacious, 18x 50 feet in dimensions, well appointed. A full line is constantly carried, including a general assortment of house furnishing brushes, also baskets of all descriptions, etc., etc. A specialty is made of machinery brushes. Three assistants are employed. Mr. Gallati is a native of Switzerland, but has been a resident of this city many years and is justly entitled to the measure of success he now enjoys.

W. J. Craven & Sons, 4450 Main St.

STRANGE as it may appear, the instances are rare in which men who are born in Philadelphia fail in business. This of course, is owing to the fact that they are in exact touch with the spirit of enterprise and square dealing methods that manifests itself in the city. This business bears date of establishment, 1870, at 4450 Main St., Manayunk. The premises occupied are of large dimensions, 100 feet front x 25 feet deep, four stories, thoroughly fitted and completely stocked with a full line of heaters, stoves and ranges, copper, tin and sheet iron, gas fitting, steam and hot air. A number of skilled hands are constantly employed. Gentlemen who comprise the members of the firm are experts at their line of trade and direct their personal attention to the minor detail of their several lines of trade ; they are natives of Philadelphia, and are men of strict commercial integrity.

Charles Breyer, 4375 Main Street.

IT is a pleasure to record the record and standing of one on account of services rendered to the country, as that of Mr. Charles Breyer, of Manayunk, who enlisted Dec. 9th, 1861, in the 90th Regiment Pennsylvania Volunteers, serving three years, being promoted to Sergeant, was discharged December 14th, 1864. He re-enlisted in the 7th Regiment Veteran Volunteers, serving all through the war, and is credited with preventing a great loss of life to the Company by picking up and throwing away a shell, with lighted fuse. One year ago Mr. Breyer established his cigar manufacturing business at Manayunk, and has been successful. He handles only the best stock. His store is neat, and headquarters for the best and most popular brand of cigars. The subject of this sketch is of Philadelphia birth, a highly esteemed gentleman, prominent in social as well as business circles.

Alvin Struse, E. C. Struse, Manager, 4458 Main Street.

THE expensive systems of work devised to insure the health of residents of cities, the people are obliged to resort to that successful agent, the sanitary plumber. Among these we mention the name of Mr. Alvin Struse, managed by Mr. E. C. Struse. The latter is a young gentleman of Philadelphia birth, he thoroughly learned his trade and established the above business four years ago. The premises occupied being 30x50 feet in space, displaying a full line of heaters and ranges ; a comfortable office is attached. Employment is given to a number of hands. The Lehigh furnaces is a specialty in the hot air line of heating, also the monitor and page boilers in steam heating. All work being of the best.

Mrs. M. Fleming, 4700 Washington St.

PROMINENTLY identified with the commercial interests of Manayunk and one deserving special mention in the commercial and financial Philadelphia business review, is that of Mrs. M. Fleming, a lady of eminent business ability and mental brightness which she has manifested in her business during the four years of its establishment. Her store is of large dimensions, 20 x 40 feet in space, heavily stocked with a full line of fancy and staple groceries, canned goods, prime butter and fresh eggs, fine coffees and teas, as well as a full line of salt and smoked meats, fruits, vegetables and game in season. The business gives employment to three competent persons and every attention shown to serving the patrons. Goods are promptly delivered, all are sold at the lowest cash price.

Frank Kuhn, No. 4408 Baker Street.

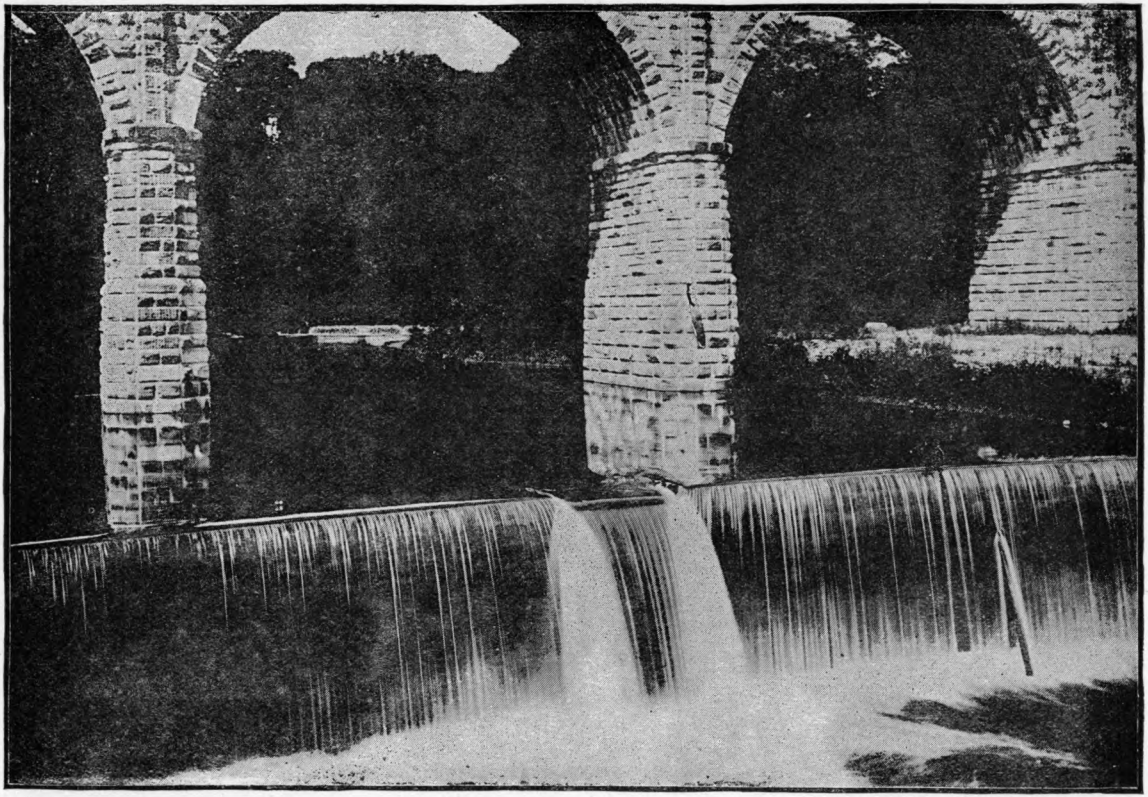
ALTHOUGH established but three years, this gentleman has, by the superior ability and good taste exercised in the selection of his stock, has won the confidence of the public by supplying many useful articles. The store, 20 x 20 feet in size, is tastefully arranged and fully stocked with a desirable line of goods. The stock is a miscellaneous one and embraces hardware, the latest novelties in toys, stationery of all kinds, the best chewing and smoking tobacco, cigars, and a complete assortment of miscellaneous articles, each are selected with great care calculated to suit the trade. Mr. Kuhn is a native of Manayunk, well known and is abundantly worthy of the success attending his well directed efforts.

Oliver J. Leigh, Smick and Jefferson Sts.

WITH a practical experience extending over eight years in interior decoration and paper hangings, is a reliable endorser of a firm's business career. This rule applies to the business of Mr. Oliver J. Leigh, of Manayunk. The premises occupied for the business being 20 x 40 feet in space, heavily stocked with a very desirable line of wall paper, of all grades and patterns. Mr. Leigh is a thorough practical paper hanger and interior decorator. Estimates furnished for all manner of work in this line. The subject of this sketch is of Philadelphia birth and he is a pushing, straightforward and thoroughly reliable business gentleman.

Thomas & Sheldon, Manayunk St. near Ridge Avenue.

THIS firm established themselves here as carriage and wagon builders within the current year, and have attained a prominence and popularity in this industry of which they have reason to be proud. The premises occupied are commodious, being 40 x 50 feet in dimensions, fully equipped with the latest improved machinery, and steady employment is given to five experienced men but all work done here is under the careful supervision of the proprietor. The range of manufacture comprises all kinds of wagons and light carriages, the



THE FALLS OF THE WISSAHICKON CREEK

woodwork and iron is made with the greatest care and skill, from carefully selected stock, and their methods of finishing are not excelled by any similar house in this city. All work is warranted, orders and commissions are promptly and carefully filled, repairing of all kinds is given immediate attention and the interests of the patrons carefully guarded. The members of the firm are Messrs. Geo. Thomas and G. B. Sheldon. Both are natives of Philadelphia, responsible and able business men.

James S. Priest, Cor. Gay and Cresson Sts.

THE material progress manifested through the states during the past quarter of a century has never had its counterpart elsewhere. S. Priest, manufacturer and dealer in steam heaters, ranges, stoves, down grate register, bath boilers water backs. He located at Gay and Cresson Street, and established his business 1865, and from that date he has been at his present location, which is 20 x 40 feet in space, where are displayed a fine lot of samples from which patrons can make their selections. The work shop being in the basement, where five competent workmen are engaged. Mr. Priest makes a specialty of keeping all kinds of repairs for furnaces and ranges, jobbing of all kinds is done. The subject of this sketch is a native of Montgomery County, Pa., a gentleman in the full vigor of life.

Geo. W. Bradley Cor. Ridge and Manayunk Avenues.

THIS gentleman began business at the present location eighteen months ago, the shop is 40 by 50 feet in size, and fitted out with two forges, and all requisite facilities, where, with the assistance of three skilled men, a large amount of shoeing is annually done. Upwards of thirty horses can be stalled at one time if occasion demanded. With a thorough knowledge of the anatomy of the hoof, gained by long practical experience and doing shoeing on scientific principles He is enabled to overcome interfering and all other defects of gait. Much of the most valuable stock in this neighborhood is entrusted to his care. Mr. Bradley is a native of Philadelphia, stands high in social and commercial circles and has established a high reputation for liberal and enterprising methods.

Joseph Fritz, 107 Cotton St.

ALTHOUGH established here but six months, this house is already liberally patronized. The store occupied is 25 x 40 feet in size, thoroughly equipped, and has a large refrigerator with capacity for 300 lbs. of ice. The stock includes groceries of every description, such as fine teas, coffees, spices, sugars, meats and provisions, jellies, canned and bottled goods, butter and fresh eggs. He also carries a full line of china and glass ware. He gives employment to three competent assistants, and every facility for the delivery of goods is afforded customers. The stock is maintained at a high standard of excellence and is in every respect first-class, while the prices are of a reasonable character. Mr. Fritz is a native of Germany, but has been a resident of this city many years and is well known and very popular.

Mrs. M. Bilbow, 115 Mechanic St.

PROMINENT among the business women of Manayunk, we desire making special mention of the above named lady. She established her business six years ago. Her store is one of the neatest and best kept of its kind in the locality. The premises being 20 x 30 feet in space, stocked with a line of cigars and tobacco, as well as notions, and in connection she conducts a boarding house, conducted upon the same business principle. Mrs. Bilbow is a native of Penna., and a lady of rare business ability and mental brightness, which she has manifested all through her business career, and she owns the premises she occupies.

Wm. H. Russel, Cor. Terrace and Seville Sts.

FOR thoroughly excellent all-round work in the line of tin roofing, or for promptness and reliability, none in the business enjoys a better reputation than Wm. H. Russell, Manayunk. He has been established at the present location for nine years. He occupies very commodious quarters, his store being 20 x 40 feet in area is fitted up in a very neat and appropriate manner with two fine display windows and counter cases, and a large stock of house furnishing goods, lamp goods, etc. Heaters and ranges, and jobbing generally is attended to, in the most prompt and superior manner. All orders receive immediate attention and all work is guaranteed. Three competent and skillful workmen are employed. Mr. Russel is a born Philadelphian, learned his trade at Manayunk and is well known as a reliable business man and stands high in commercial and social circles.

Miss M. F. Jones, 149 Mulberry St.

THIS is in all respects a leading and well ordered establishment, where is always displayed a large and complete assortment of everything in the line of dry goods. The business was established here many years ago by Mrs. Long, who was succeeded by Miss Jones, within the current year. The premises occupied are 20 x 30 feet in size, fitted up attractively and arranged conveniently. Competent assistants are employed. Here will be found dress goods, ladies', gent's and children's underwear, hosiery, gloves and bargains are offered in calicoes, ginghams and wash goods. She also carries a full line of trimmings and notions. Miss Jones is a Philadelphian by birth, a young lady possessed of decided business ability.

James Lord, 4645 Washington St.

THE shoe interest of the States are becoming more and more each year a leading industry, and Philadelphia holds a prominent position as a manufacturing centre. Mr. James Lord, of Manayunk, dealer in boots and shoes for men and women, of all grades. The store is 20 x 40 feet in space, neat and attractive, displaying full lines of goods, and selling at a uniform low price. The store is under the personal care of Mrs. Lord, and by the united effort of both Mr. and Mrs. Lord, they have been successful in building up a very desirable trade. Mr. Lord, the subject of this sketch is a native of England, but a resident of Manayunk for twenty-five years.

John Howard, 4528 Hamilton St.

A POPULAR and progressive house engaged in this line of trade is that of Mr. John Howard at 4528 Hamilton St. The business was established four years ago by the present proprietor and under his careful management the trade has grown to its present volume and importance. The premises occupied are 18 x 25 feet in dimensions. The stock is large and consists of fine teas and coffees sugars and spices, all kinds of canned and bottled goods, best family flours and a full line of salt and smoked meats, fruits and vegetables, and the prices here are notably low. Mr. Howard is a native of England, an energetic business man highly respected by all who know him.

W. J. McClenaghan, 213 Jefferson St.

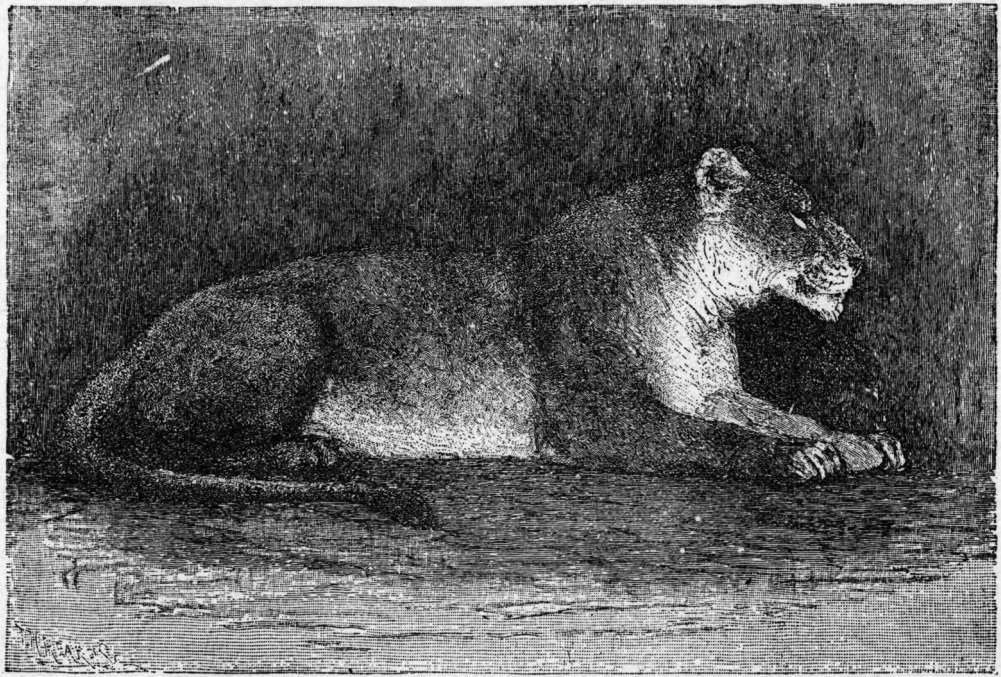
THIS house since its foundation seven years aga, has held a leading position in the commercial circles of this locality. The premises occupied are 20 x 40 feet in area, well ordered throughout and filled with a stock of goods embracing fine teas, coffees, spices, canned and bottled goods, best family flour, salt and smoked meats, fish, etc., also fine line of fruits, vegetables in season. All patrons receive prompt and polite attention, and all orders are promptly filled and delivered free of charge. Mr. McClenaghan takes pride in offering only fresh and wholesome goods. Born in Philadelphia, he is well known and is recognized as a reliable, enterprising and prosperous merchant.

Joseph F. McGowan, 4334 Cresson Street.

THE business was established two years ago by the present proprietor, Mr. Joseph F. McGowan, and from its foundation has attracted a liberal and desirable patronage. The premises occupied 20x40 feet in dimensions, fitted up in modern style and stocked with a line of the best and most reliable makes of fine shoes, gaiters, slippers, rubbers and general foot wear for ladies, gents and children. Employment is given to three assistants, and a specialty is given manufacturing and repairing. Mr. McGowan is a native of Pottsville and is a locomotive engineer. Mrs. McGowan personally conducts the business, does all buying and looks after the business in general. She is a lady of mental brightness and business ability.

James C. Douie, 158 Green Lane.

THE establishment of James C. Douie located at 158 Green Lane is a reliable one and enjoys a high reputation for the genuine and satisfactory nature of the goods handled. The business was established six years ago, and has always met with success. The premises occupied here are ample, 20x40 feet in dimensions. Here will be found a superior line of staple and fancy groceries, also a fine stock of cigars and tobacco and a full line of choice fruits and confectionery. He is most ably assisted in his business by his wife. Mr. Douie is a native of Scotland, came to this country when three years of age and is a young man thoroughly reliable and trustworthy.



A FORMER RESIDENT OF THE WISSAHICKON.

Harry Habel's, Cor. Cresson and Mechanic Sts.

WITHOUT the aid of the tradesman the whole public would find itself in a tangled dilemma. The mission of the meat and provision dealer is so important that he is an indespensible member of society at large. The market is one of the prime necessities of life, and one of the important firms engaged in this business is Mr. Harry Habel, of Manayunk, a young man of great business enterprise, assisted by his sister, a young lady of eminent business ability, which has been shown by both Mr. Habel and his sister. The store is a model of neatness, clean, healthy, and the stock inviting. Every facility will be brought to bear in the business, which, although but of recent date of establishment has become one of the most popular in all that location. Everything may be found here in the line of fish and oysters, fruit and vegetables, and everything first class and prices reasonable.

John Boyle, Cor. Cresson and Mechanic Sts.

THE retail grocery and provision trade of Philadelphia occupies a very important position in its commerce. Probably few articles that enter daily consumption are so hard to obtain of purity and good quality as teas and coffees. One of the reliable dealers in this line is Mr. John Boyle, of Manayunk, who having established his business in 1861. The premises occupied are 50 x 50 feet, neatly fitted and presenting the appearance of a store well kept. The stock embraces fancy and staple groceries, high grades of teas and coffees, as well as fresh meats and provisions of all kinds, fruit and vegetables. Mr. Boyle is of Irish birth, a gentleman of considerable business ability and mental brightness. He is agent for the European steamship agent. Passage tickets for sale. Drafts on England, Ireland, Scotland and all parts of Europe, sold at lowest rates. Mr. Boyle was the main mover in opening the blockade at the Potomac River below Alexander, as well as commanding the Chas. H. Hickshien Vessel, during the late war.

GREGOR ROTH, No. 4432 Baker Street.

FEW, if any among the responsible beef dealers are better known or enjoy a higher reputation for fine goods and square dealings than Mr. Roth, located at 4432 Baker street. The business was established in 1881, and since its foundation has enjoyed an active and steady growing patronage. The premises occupied are commodious 20x30 feet in dimensions and in all arrangements are especially adapted to the business, including a fine refrigerator. Here will be found a full assortment of choice beef, mutton, veal, pork and lamb, also a full line of smoked and salt meats. He makes a specialty of extra fine sausage, which he manufactures by steam power in the basement. Mr. Roth justly prides himself upon the freshness and purity of his meats and his low prices. He is a native of Germany, born in 1850 and came to this country in 1870, and worked around Norristown for 11 years, until the establishment of his present business.

Mrs. D. Bamford, 155 Mulberry St.

AMONG the most popular and enterprising dry goods emporiums in this section of the city must be mentioned that of Mrs. D. Bamford. This is one of the oldest established houses in Manayunk. The store 20 x 30 feet in dimensions always presents a very attractive appearance, and is fitted up with all modern conveniences. The stock carried is a carefully selected one, and consists of white goods, dress goods, gloves, hosiery, undergarments for ladies, gent's and children, and a general supply of trimmings and notions. Two competent assistants are in constant service and patrons are assured satisfactory treatment. Mrs. Bamford is a native of England, well known in this city as a thorough, straight-forward business woman.

Miss M. A. Donley, Cor. Baker and Mulberry Sts.

AN establishment whose business is based upon an intelligent and liberal policy, is that so ably managed by Miss M. A. Donley, Cor. Baker and Mulberry Streets. She established the business here one year ago and by careful attention to the trade in this locality she has been justly rewarded. The store, 20 x 30 feet in dimensions, always presents a very neat and attractive appearance and the stock carried embraces a full line of dry goods, notions, underwear for ladies gents and children. Two courteous assistants are employed and patrons are assured satisfactory attention. Miss Donley is a Philadelphian by birth, a woman of decided ability, and well deserves the liberal share of popular favor she enjoys.

Mrs. E. Whitaker, 4367 Cresson Street.

AMONG the enterprising and successful plain and fancy bakeries of Manayunk we make special mention of Mrs. E. Whitaker. This business bears date of 1866, from which time the business has held prominent ranks with the best in this line of trade. The premises occupied are 40x85 feet in dimensions, thoroughly fitted and completely stocked with everything fresh each day from plain to the most artistic finished cakes, creams and water ices. The saloon is handsomely fitted up for the comfort of the trade. The trade requires the assistance of eight competent persons. Families promptly served. Parties and weddings a specialty. Mrs. Whitaker is of English birth, a thorough business lady of a progressive nature pleasing and accommodating, furnishing everything in the most approved style and refined nature, deserving the success she has acquired.

H. R. Steinruck, Cor. Washington and Fountain Sts.

THE retail grocery trade occupies a very important position in the commerce of every city. A prominent dealer in this line and who has won distinction, is Mr. H. R. Steinruck, of Manayunk, the business having been established but

two years ago. The premises occupied are 30 x 40 feet in dimensions, and shows neatness and cleanliness, while the goods handled are of the highest character and consists of fancy and staple goods, choice teas and coffees, butter and fresh eggs, fresh pork, etc., fruit and vegetables, game in season. Two competent assistants are employed, orders are solicited and goods delivered promptly. The subject of this sketch is of Montgomery county, where for eight years he was engaged in the mercantile pursuits, and is a gentleman of thorough business qualities which he has clearly shown while here engaged in business.

C. Rudolph, 122 Gay Street.

A HOUSE that has maintained an enviable reputation for many years is that of Mr. C. Rudolph, at 122 Gay Street. He established the business here in 1863. The premises occupied are 25 x 50 feet in area, with two display windows and handsome counter cases, presenting a very attractive appearance and filled to repletion with a choice stock of staple and fancy groceries, consisting of the best brands of flour, pure coffees and teas. He also carries a line of dry goods and books ;two competent assistants are employed. Mr. Rudolph is a native of Germany, has been in America since 1836, is seventy years of age, but apparently in the prime of life.

Diamond Street.

Wm. F. Albrecht, Ridge Ave. and Diamond Streets.

IT is a pleasure to record the advances made by those houses which, by dint of incessant and ready efforts have made life a success, and come to be denominated as representatives in their line of business. It is the labors of firms like these that the city owes its wide development. One gentleman in particular, who has aided in the growth of Park Heights, being Mr. William F. Albrecht, 30th and Diamond Street. He may with truth be ranked among the city's representative men. He is indebted to his youth for a bright energy, and has not forgotten the time that he was employed as a shepherd boy, faithfully attending his flock in North Penn Township, now the site of his great building operations, and to couple with it, the essential quality, business integrity, and is recognized among those who have been of the most material benefit to the world, whose generalship of affairs has called into play the assistance of thousands of men and planned the future of towns and cities without question. Mr. Albrecht is one of the most prosperous of all the operators in this city. He has worked his way into the very heart of success, his fine stately block of handsome residences on Diamond Street above 30th, are monuments to his credit, while his residence at the corner is particularly attractive. He is a gentleman of tried and trusted honor, fully deserving his self-acquired success. For six years he was a councilman, and is now Vice-President of the Diamond Street Buss line.

Palmer Reed, S. E. Cor. Mervine and Diamond Streets.

MR. P. Reed, who has been engaged in the business of cigar manufacturing for the past six years, has met with a degree of success fully in accordance with his merits. His store and factory are located at S. E. Cor. Mervine and Diamond Streets. Mr. Reed is himself a practical cigar maker, using only the highest grades of leaf tobacco, and he enjoys the enviable reputation of producing the finest hand made goods for general trade. The premises occupied are spacious, being 20 x 40 feet in dimensions, with fine glass partition between store and work room, two large display windows. Here is also kept a complete assortment of smokers articles generally. Mr. Reed is a native of Philadelphia, a young man who is highly esteemed as a gentleman of excellent business ability, energy and sagacity.

John Klaiss, N. W. Cor. Park Ave. and Diamond St.

THE establishment of Mr. John Klaiss, at N. W. Cor. Park Avenue and Diamond Street, has achieved a well merited reputation in the city. Mr. Klaiss has had thirty-six years experience in the grocery trade and is well and favorably known as an experienced merchant. He established the business in this location ten years ago. The stock carried embraces everything in the line of select family groceries and includes best brands of flour, choice teas, pure coffees, spices, table delicacies, canned goods both foreign and domestic, in short, everything to be found in a first class establishment of this kind. In the basement will be found fresh, smoked and salt meats, and fish. He employs six competent assistants. The store, which is large, 20 x 40 feet in area, is very eligibly located on the corner and always presents a busy scene. Mr. Klaiss is a native of Germany, but has been a resident of this city many years and stands in the foremost ranks of representatives in this branch of commerce and trade.

Jas. H. Stevenson & Son, Ridge Ave. & Diamond Street.

THE great North West of Philadelphia is looked upon as one of the most fertile spots for Real Estate investors, builders are busy by the score. The record of the past year shows that the influx of residenters was three times greater than ever known before. Aside from this, Park Avenue heights affords the greatest advantages, having the highest elevation, the best drainage and sanitary arrangements, its streets are all paved with asphalt pavement, the air is pure and healthful, while the facilities for travel renders the distance a mere minimum, and the advantages are as great as those of city centre. Taking these signs as indications of a great city, there is no finer residence locality than this, in fact some of the most noted families of the city have taken Diamond Street and Park Avenue heights in preference to any other part of the city. A notable example of the up-town rush, in the prospects and future hopes of the Real Estate market, is found in the existing house of Jas. H. Stevenson & Son. The business was established twenty-seven years ago by the Senior member of the firm, later on Mr. James L. Stephenson was admitted into the firm. The founder, Mr.

James H. Stevenson, has been a diligent promoter of the city's interest, and from the North West's early beginning, when he came here, he has watched its rise and development with the interest of a pioneer. In 1892 he was suddenly stricken upon the street and died before he could be taken to his home. He was a gentleman of unbounded popularity, possessing a broad range of thought, an eminent Real Estate Attorney, and no man in Philadelphia had a wider knowledge of value than Mr. James H. Stevenson. He, together with his son James L. Stevenson, established a Buss line on Diamond Street and was made President of the Company. Soon after death came and robbed Philadelphia, of one of its most noble hearted public benefactors, at which time the mantle which the father had so gracefully worn, has fallen upon the shoulders of Mr. James L. Stevenson, a young gentleman not unlike his father, of exemplary commercial principles and undoubted integrity, all of his operations in the past having been carried out as previously laid down by the founder. They established the name and fame of Park Avenue heights, and are personally identified with its material interests, having built, and are still building handsome residences for the wealthy, as well as providing small homes with all modern conveniences, for the mechanic, to which they offer special inducements, as well as profitable investments. The gigantic enterprise of such men are the levers which move the wheels of a country's growth and improvements. The plotting and planning of rows for men's habitation, and the influencing of trade towards the spot he has chosen. all are possibilities within the reach of such men as James H. Stevenson & Son. The surviving partner, Mr. James L. Stevenson, is a gentleman of his word, a loyal citizen, popular with his host of clients and developer of the general prosperity and interests of the city. He is also President of the Diamond Street Buss Line Company, Vice-President of the Operative Builders' Association. He is very active, and is highly esteemed as a gentleman of honorable principles.

I. Cohen, Cor. 30th and Diamond Streets.

PHARMACY, a branch of medicine which relates to the prescription of remedies, including a thorough knowledge of drugs and chemicals, together with their uses and doses. In the branch of science, no one becomes more used to the various changes which drugs undergo, or to the different compounds that chemicals form with each other, than the druggist. The pharmacist, of all professional men is to day the most needed in all communities. A noted pharmacist of the Northwest is Mr. I. Cohen, N. W. Cor. 30th and Diamond Street. The business was established by Mr. Cohen over two years ago. His store is one of the finest in that locality, having handsome fixtures of mahogany, and fine cabinet cases of a rich design, as well as a handsome soda water fountain. His prescription department is one of the most complete in Philadelphia. He aims at only the highest grade of chemicals, drugs, extracts, elixirs, etc., as well as fine toilet articles and a full line of the leading patent preparations, many of his own compounding. There is not a detail of this profession which Mr. Cohen has not acquired, and his long years of experience has enabled him to gain the absolute confidence of the leading physicians who trust implicitly in his ability and integrity. Mr. Cohen is a young man of excellent qualities, admired and respected throughout the community.

O. A. Guenthoer, Cor. Diamond St. and Sedgeley Ave.

THE outskirts of the city, especially Park heights, afford an endless array of opportunities for speculation. There are no finer residence locality than this, in fact some of the most noted families of the city have taken to this portion of the city. The consequence is that a natural rise in property has resulted, with the effect of affording quick and large profits to the broker and dealer in this commodity. Numerous among these gentlemen is Mr. O. A. Guenthoer, operative builder, who is credited with being one of the best posted men in the market, while his building operations are extensive, his policy is one of absolute conservative and business integrity. The residences, such as he erects show every mark of being well built, from the architecture designs to the convenience and finely finished, each branch being closely inspected by Mr. Guenthoer, who is thorough and practical in every detail and bears the honor of being one of the pioneer representative operative builders, of the Northwest section of the city. He is a strong advocate of the rule of integrity, and has lived always by the motto of fairness to all—all for one and one for all. This is the secret of Mr. Guenthoer's success.

Roxborough, 21st Ward, Philadelphia.

ROXBOROUGH is situated at the extreme end of the Northwestern section of the City of Philadelphia, a distance of six miles from the City Hall. Many events of an historical nature are credited to the town. For instance, during the Revolution, while General Washington was stationed at Valley Forge, his left wing of picket guards was extended to Roxborough, and stationed in and about an old stone barn, (which is still there), of the Woods family. A granite shaft can be seen in the LEVERING Cemetery which bears the following inscription: *Erected by the* Pennsylvania Dragoons in 1860, in honor of the *brave*, and designed to perpetuate the memory of Virginia TROOPERS, taken by surprise and killed at Wood's barn, in the winter of 1777-1778, by a Company of British Cavalry. Many old land marks of Revolutionary fame dot the Ridge Road, and to the descendents of the families of LEVERING, JONES, RIGHTER and GORGAS, these are held as sacred memorials, its location being to the right of the Schuylkill river, upon a high healthful elevation, the Ridge Road being formed out of the Pottstown Turnpike, which was the direct road leading from Philadelphia to Pittsburg. The location offers many advantages to

persons desiring a quiet home. Recently a number of handsome residences have been erected and occupied by the Philadelphia business men. A street car line runs to Wissahickon, there connects with the Reading and Ridge Avenue Roads. Roxborough may truly be termed as one of those towns of historic fame, many old land marks remaining to make sacred the ground they occupy. The citizens are men of finest business relations, many of whom are descendents from old pioneer families, and occupy the same old land marks which stand out in such bold relief, reminding us of their usefulness a century or more ago. Below will be found biographical sketches of the prominent business representatives.

Rudolph Hattal, Ridge Road.

THE supplying of staple necessities of life in a large city like ours involves an outlay of thousands of dollars. The consumption of meat alone being one of the heaviest branches of the trade, as the neat and attractive appearance of our markets and the many retail meat stores attest. Among the former, few, if any, can compare with those of Rudolph Hattal's. The premises occupied being 20 x 50 feet in dimensions, with every facility at hand to make it first class, also a handsome delivery wagon. The business was established ten years ago, and at once leaped into popular favor. Mr. Hattal gives his personal attention to the details of the business, and is ably assisted by his wife, besides two competent people are also engaged, and all who visit the market are sure of not only courteous treatment, but the meat and produce are of the very best the market affords. The subject of this sketch is a native of Montgomery county and is a young man who has shown those sterling business qualities which many an older man might envy. Square dealing, best goods, lowest prices, have been his past reputation. His customers come from the best families.

Alex. Lackey, Cor. Ridge Avenue and Green Lane.

ONE finds much pleasure in recording the advancements made by those houses of business, which by dint of their energy and ready efforts, have made life a success, and claim to be a prominent representative in their line. This leads us to consider the popular grocery, provision and hardware store of Mr. Alex Lackey, of Ridge Avenue. The premises occupied being 20 x 40 feet, neatly fitted and heavily stocked with a full line of everything useful found in any first class store of this kind, embracing fancy and staple groceries and provisions, as well as a full line of hardware and housekeeping utensils. This business has been established for 38 years, and during all these years it has occupied a prominent position in trade circles. Mr. Lackey is of Philadelphia birth and a gentleman of high esteem and integrity.

Joseph W. Guba, Ridge and Leverington Avenue.

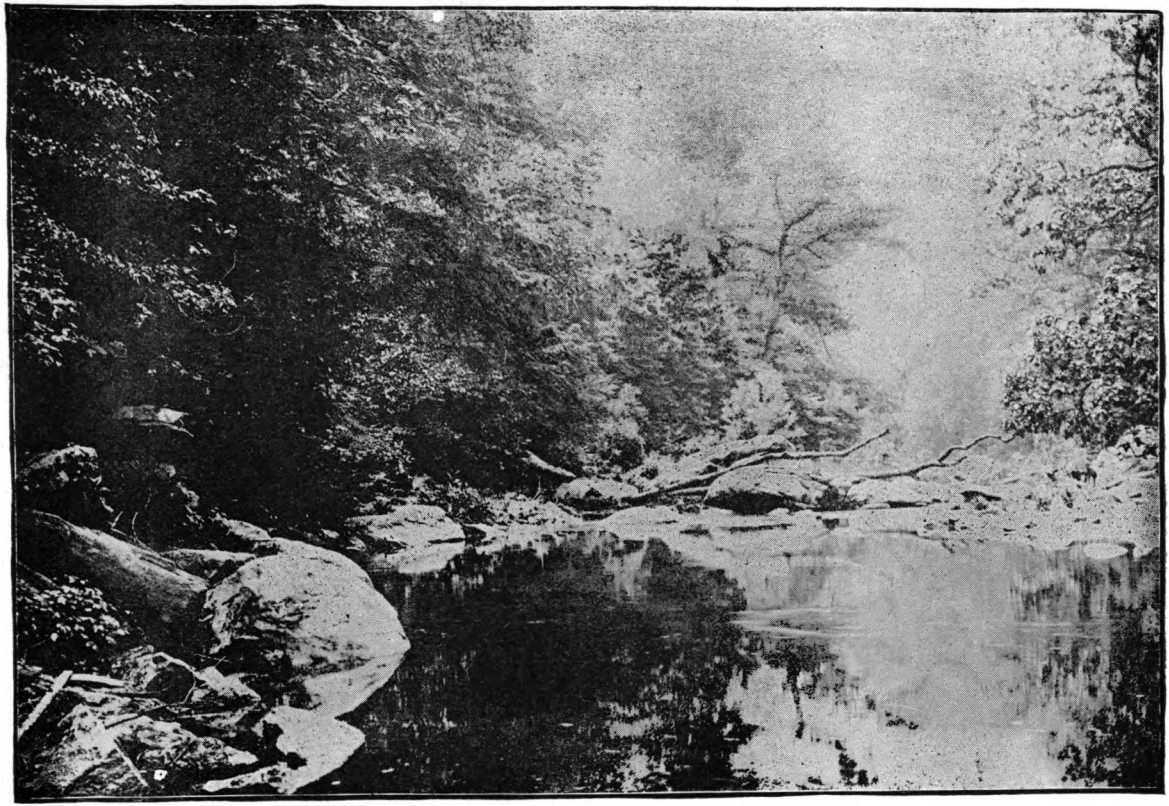
AN honorable house engaged in the grocery and provision line, is that of Joseph W. Guba, located at Roxborough, the business having been established six years ago. The premises occupied is 18 x 40 feet in space, neatly fitted and thoroughly stocked with a very desirable line of fancy and staple groceries, as well as a full line of provisions, meats of all kinds, making a specialty of all the finer cheese, such as Swiss, Limburg, Fromage de Brie and Hand Cheese, of which a large trade has been secured, also teas and coffees. All goods handled by this house being of the highest grade, all goods are delivered free. And in connection with this business Mr. Guba occupies Stall 38, Manayunk Market, (Sobernheimer's Stand). He is a native of Germany, a young man who has gained the confidence of all his customers and held in high esteem as a valued citizen.

Levering Hotel, E. H. Brendlinger, Proprietor.

THE Levering Hotel has for more than a century, been a popular resort for the lovers of nature. Five years ago the present genial landlord succeeded Mr. John Gaiser. The house is of large dimensions, the rooms are pleasantly located, affording light and a healthful atmosphere, with an abundance of accommodation for permanent and transient boarders. Mr. Brendlinger and his assistants spare no pains to give the guests the greatest attention, no matter how great the demand for summer board may be. A portion of his house is kept in reserve for pleasure seekers for a day's outing; the best care of horses being provided for. A fine bar well stocked with pure wines and liquors and good cigars. The subject of this sketch is a native of Montgomery county, and is highly respected and esteemed as a popular hotel man, he is widely known throughout Philadelphia and we are pleased to recommend him to the readers of the FINANCIAL AND COMMERCIAL PHILADELPHIA.

H. Donnell, 4548 Ridge Avenue.

ACTIVITY and business enterprise is no more noticable in the city than that of carriage and light wagon building. This leads us to consider the enterprise of Mr. H. Donnell, dating its inception back to 1857, when he began in a small way, and by adhering to strict commercial integrity, and invariably carries out his promises, his business has became a success. The premises occupied being 35 x 64 feet in space, two story high, being fully equipped for doing all manner of work in his line by the assistance of three sons, who have been trained up to the business, and are not unlike their father, are recognized as thorough workmen and young men of unusual enterprise, placing the enterprise into the front ranks of permanent prosperity, all manner of carriage and light wagon building is done, also special attention is given to neat repair. Mr. Donnell is a native of Montgomery county, a gentleman in full vigor of life, and a very energetic promoter of the business interests of the city.



WISSAHICKON LOOKING DOWN FROM THE STONE BRIDGE

S. Vandegrift, Ridge Avenue.

THE grain raising industry of the states has been the means of creating wide and vast opportunities for investment of capital, while the number of men employed in this line reaches hundreds of thousands in this line of supplies. Mr. S. Vandegrift, of Roxborough, established his business nine years ago and occupies a premises 20 x 40 feet in dimensions, two story in height, equipped with an elevator, as well as large sheds and barns, employing four assistants and three teams. The building is stocked with a full line of flour, feed, grain, hay and straw, all goods being sold at the lowest market price and are delivered. The subject of this sketch is a native of Bucks county, he enjoys an enviable reputation and is likewise regarded as a gentleman of the soundest integrity and the success won by him has been merited, and he is held in high esteem as a valued and highly respected citizen.

E. Fisher, 4514 Ridge Avenue.

THE City of Philadelphia is one of the principal centres of the United States for trade, in watches, clocks, diamonds and jewelry. Prominent among the representative houses is that of Mr. E. Fisher, located at 4514 Ridge Avenue, who enjoys a patronage of the better class of people throughout this section. His store being of ample size, handsomely fitted and completely stocked with a full line, such as are found in any first class store of this kind, a specialty however is made of fine watch repairing, as well as jewelry. A full line of silverware may be seen here. Employment is given to two competent people, society badges and wedding rings made to order, a fine assortment of looking glasses, trunks and school bags, spectacles and eye glasses being a leading feature with this house. Mr. Fisher is a native of England and enjoys the confidence of a large appreciated trade and his goods are of the highest character.

J. C. Held, Ridge Avenue.

FEW, if any, department of industrial activity have attained a higher degree of perfection than the manufacturers of fine clothing. The reliable establishment engaged in this line of trade are legions, among the enterprising merchant tailors of this city, who have enjoyed a liberal and desirable patronage from the inception of the business, is Mr. J. C. Held, of Roxborough, who established himself at the above location seven years ago. The premises occupied are a well appointed salesroom, stocked with a very desirable line of foreign and domestic woolens which are made to order, in the most fashionable garments, satisfaction is guaranteed, while the prices are eminently fair and reasonable. The artist tailors are steadily employed; every effort is made to please. The subject of this sketch is a native of Germany, but a resident of Philadelphia since boyhood. He is a young man, a thorough practical artist tailor, and all work eminating from the establishment being of the highest art of fashion.

John Gaiser, Cor. Ridge Ave. and Leverington St.

AMONG the prominent business representatives of Roxborough we make special mention of Mr. John Gaiser, dealer in flour, feed, grain, hay and straw. This gentleman established the business six years ago, and he is recognized in trade circles as a prominent and successful merchant and reliable dealer. He owns and occupies a well appointed ware house, 20 x 40 feet, with large barn and shed, used for storage purposes and carries a heavy stock. He is assisted by his son John, who is a young man of mental brightness, showing a fitness for the business. The business requires the use of two teams and extra help. Mr. Gaiser is a native of Germany, a gentleman possessing a thorough knowledge of the business and is regarded as one of Philadelphia's most enterprising men, justly deserving the confidence of the community.

J. W. Norbury, Ridge Avenue.

THE finger of time is one of the most satisfactory and reliable endorsers of a firm's business career, and in connection we mention the name of J. W. Norbury, of Roxborough, who established his business fifteen years ago, being a practical paper hanger and interior decorator. The premises occupied being 20 x 40 feet in dimensions, stocked with a full and very desirable line of wall paper of all styles and grades, as well as window curtains and fixtures, oil cloth, etc. Five competent paper hangers are constantly employed, while Mr. Norbury gives the details of his business his undivided attention, and all work eminating from this establishment will bear close investigation. The subject of this sketch is by birth and education, of Philadelphia, a young man of clean business record. He well merits the increasing proportions of prosperity he has secured.

Tenth Street.

A. Kurtz, 2335 North Tenth Street,

AMONG the popular business houses in this section of the city there in none better known or more generally patronized than that so ably conducted by Mr. A. Kurtz, at 2335 North 10th Street. The business was established twenty years ago by the present proprietor. Every department is under the personal supervision of Mr. Kurtz. Ably assisted by his sons, patrons are sure of getting fresh and wholesome goods. The premises occupied are 40 x 40 feet in size, having every appearance of a first class store, while five assistants are constantly employed. An extensive stock is always carried, including the choicest teas, coffees, sugars, spices, flour, butter, eggs, table delicacies, canned goods, fresh, salt and smoked meats, etc. Mr. Kurtz is a native of Germany, has been a resident of this city for many years, has gained a high reputation for sterling integrity and promptitude, and is a responsible merchant and citizen.

William Biron, 2333 North Tenth Street.

MR. Biron established his business three years ago and has steadily strengthened his hold on public favor and confidence, and has built up a large and permanent trade. The premises occupied are 20 x 40 feet in size, with large display window and handsome counter cases, giving the store a very attractive appearance. The stock carried is large, and consists of the best brands of cigars, a choice line of stationery, also all kinds of pure and fresh confectionery, and the prices charged will at all times be found reasonable. Mr. Biron is ably assisted by his mother. A native of Germany, he is an honorable progressive young business man, and his future success is assured.

Mrs. B. Ritter, 2310 North Tenth Street.

THE reliable establishment so efficiently managed by Mrs. B. Ritter, is one of the oldest established houses of the kind in this section of the city, and for the past seventeen years has occupied a niche in public esteem. The store is 18 x 40 feet in dimensions, with a large display window very tastefully fitted up and neatly arranged throughout, and is equipped with every convenience. A fine assortment of goods is displayed and the various departments are replete with dry goods and fancy goods, white goods, together with a full line of ladies' and gent's furnishing goods. Mrs. Ritter is ably assisted in her business by her daughters. Mrs. Ritter is a native of Germany, but a resident of this city for many years, owning the store she occupies and the property adjoining, and is a thoroughly experienced practical business woman.

W. S. Piatt, 2334 North Tenth Street.

A justly popular house in this branch of industry is that of W. S. Piatt, at 2334 North 10th Street. The business was founded by the present enterprising proprietor eight years ago, and he has always maintained a reputation for handling superior goods. The premises occupied comprise a very neatly arranged store and has every facility for the transaction of the business. The assortment includes a full and complete line of fine and medium grades of boots, shoes, gaiters and slippers, for men, boys and youths, ladies' and children's fine and medium foot wear. Mr. Piatt makes a specialty of work to measurement and repair work. Mr. Piatt is of Philadelphia birth, honored and respected in business circles and commands the esteem of the entire community.

Leading Business Men of Wissahickon

SEE PAGE 15.

C. G. Heinemann, Cor. Ridge Avenue and Kalos St.

AMONG those deserving of foremost mention in this line of trade, is Mr. C. G. Heinemann, dealer in fine groceries and provisions. He established the business one year ago and has met with a very liberal patronage. The premises occupied are 30 x 40 feet, two competent assistants are in constant service, the stock is full and complete, and includes the best brands of flour, canned and bottled goods of both foreign and domestic make, fine teas, coffees, here will also be found a full line of smoked and salt meats, fruit, game and vegetables in season. Mr. Heinemann is a native of New Jersey. This is an old established place, was established fifteen years ago by James H. Wallace, and was succeeded by Mr. Heinemann one year ago. He is an enterprising, reliable and exact gentleman.

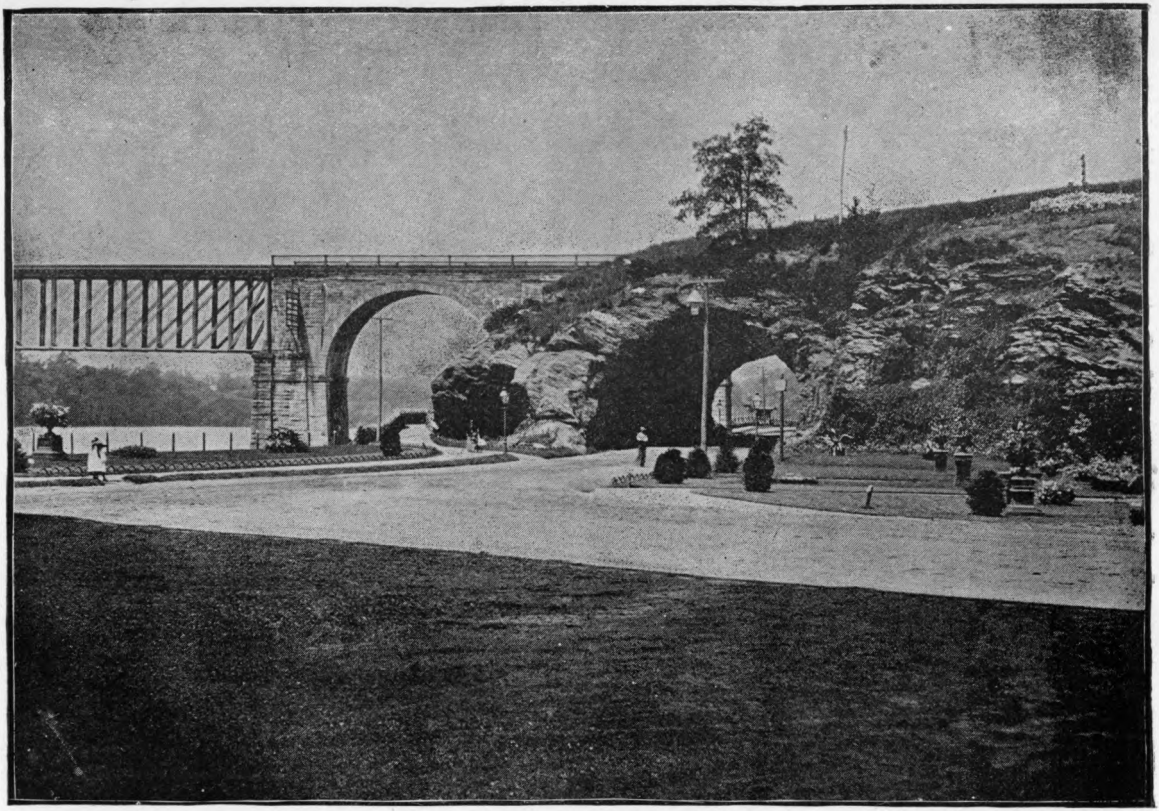
Samuel L. Shur, 150 Markle Street.

THIS prominent house was established eight years ago and from its inception has proved a most gratifying success. The premises occupied are 20 x 35 feet in size. Here will be found an extensive stock of family groceries, consisting of the finest teas and coffees, canned and bottled goods and table delicacies, farm and garden products fresh from the garden, smoked and dried meats, etc., etc. He also carries a well selected line of dry goods, underwear, hosiery, gloves, etc., while three competent assistants are employed, and patrons are assured uniform courtesy, all business transactions of the house being of the most satisfactory nature. Mr. Shur is a born Philadelphian, is a man of strict integrity, as well as energy and thorough business experience.

Montgomery Avenue.

Devlin Bros., Montgomery Ave. and Croskey St.

THERE is nothing which adds so much to the prestige of a great and bustling city in the estimation of the public as a first-class livery, boarding and sales stable. The firm of Devlin Bros. is entitled to special mention. They are located at Cor. Montgomery Ave. and Croskey St. They own a number of fine turnouts, their horses are well groomed, their harness bright and new, their drivers are of the most careful. They have a very large fine brick stable, having every department known to a first-class establishment. Their stables are clean and healthy, their carriage room being most secure by a solid brick wall dividing it from the other part of the building. The office is handsomely fitted and furnished. John M. Devlin and James J. Devlin are the individual members of the firm. They are in the prime of life and possess just the right sort of enterprise to succeed in the city of Philadelphia.



RIVER DRIVE AND TUNNEL—FAIRMOUNT PARK

Wm. P. Knittel, S. W. Cor. 20th St. and Montgomery Ave.

THIS enterprise was started nine years ago by the present proprietor at 1752 Montgomery Ave., and the high-class patronage accorded him necessitated larger and better premises, and he recently purchased and fitted up his present eligible premises, being 20 x 30 feet in dimensions and are tastefully fitted up. The stock carried embraces fine and medium grades of boots, shoes, gaiters and slippers for men, youths and boys; and for ladies, misses and children, everything that is new, fashionable and stylish, from the heavy walking boot to the most delicate slipper. A specialty is made of custom work and repairing, and only skilled workmen are employed. Mr. Knittel is ably assisted in the store by his wife, whose prompt and courteous attention to customers is highly appreciated. Mr. Knittel is a native of Germany, well known in this city as a reliable, prosperous merchant.

Geo. F. Bultman, Cor. Beechwood St. and Montgomery Ave.

ONE of the most reliable headquarters in this section of the city for groceries and family supplies is the store of Geo. F. Bultman, located at Cor. Beechwood and Montgomery Ave. The business was established in 1874 and has been steadily growing in public favor, and has received a very substantial patronage, which keeps constantly increasing. The store is 20 x 30 feet in size, with two display windows, and presents a very neat and attractive appearance. The stock carried consists of the finest grades of teas and coffees, all kinds of canned goods, table delicacies, fresh eggs, butter and everything that pertains to the staple and fancy grocery business. The lowest ruling prices are quoted and the goods sold are warranted to be in a fresh and wholesome condition. Mr. Bultman finds able assistance in his wife and daughter, whose affable manners toward customers insures their return. Mr. Bultman is a native of Germany, came to this country in 1849, is well and favorably known in this city.

E. J. Rapine, 2615 Montgomery Ave.

TO be happy we strive for the acquisition of wealth or position, and if one is possessed of the first and has native ability, the second falls to him as his natural heritage in the acquirement of wealth. Fortune smiles on those alone who are watching for the opportunity she offers, and a firm in mind is that of E. J. Rapine, dealer in meats and provisions, located at 2615 Montgomery Ave. The business having been established two years ago by Mr. Wm Yetter, and during the present year E. J. Rapine succeeded to the business. He is a native of Norristown, a young gentleman with a thorough knowledge of the business. He aims to carry the best goods in the market, embracing fresh meats of Philadelphia dressed, as well as creamery butter and fresh eggs, fruit and vegetables. Orders are solicited and goods delivered. The subject of this sketch is one who stands high in the community as an exponent of those principles which go to accomplish success and permanency in business.

E. H. Hoose, N. E. Cor. 27th and Montgomery Ave.

TO become possessed of that which is an equivalent for riches, good health, one must be a discriminating marketer, and make purchases only of reliable dealers A firm which has established a reputation for reliability and plain dealings in all its transactions, is that of Mr. Hoose, located at the cor. of 27th and Montgomery Avenue. Each line carried being large and varied, making a specialty of table delicacies, such as choice bottled and canned goods, and other commodities of like nature, and his store might well be called a depot of fine family groceries. This business was established some three years ago by Mr. Hoose, who is a native of New York State, and he is most ably assisted by his son, who is a young man of more than ordinary brightness, and one who bids fair for a success in the commercial world. Each customer receives the most courteous attention. Mr. Hoose and his assistants being eligible to the business, and aside from his business career, he enjoys the reputation of having promptly responded to his country's call when her flag was being trampled in the dust, and on the third day of September 1864, he enlisted with the 189 N. Y. Regiment of the 1st Division, 5th corps, for a term of twelve months, and having participated in a number of skirmishes, besides a number of engagements such as The Five Forks, Hatchers Run and others, and was present at the surrender of General Lee. Mr. Hoose is full of the army tales.

Diamond Meat Co., 26th and Montgomery Avenue.

THERE are few firms who have established so well earned a reputation among their customers as the newly established market of the Diamond Meat Company dealers in fresh and salt meats, produce, etc., whose place of business is located at 26th and Montgomery Avenue, which is under the personal supervision of Mr. Wesley Sivel, M'g'r. He aims to carry the best fresh meats and provisions, while his prices are uniformly low and his goods up to the highest standard, which fact the writer can testify to. The market is a model of neatness, customers are shown greatest courtesy by polite attendants. Orders are solicited and goods delivered; the business having been established during the present year. The gentlemen who constitute the firm are men of mental brightness, and have manifested such in their business transactions with a steady hand and perfect integrity. No more prosperous and well conducted business than that which is carried on here, can be found in this locality.

C. P. Hendrickson, 22nd and Montgomery Ave.

THE time has never been that the prescription druggist was not of as great importance to a community as the physician. Indeed it would be difficult to name a branch of business that is more indespensably important than that devoted to the sale and importation of drugs and the preparation of prescriptions. This brings us to consider that of Mr. Hendrickson, of corner of 22nd and Montgomery Avenue. His store is neat and attractively arranged, with fine fixtures, with a complete stock of goods, including drugs, chemicals, extracts, proprietary medicines. He carries a complete line of fancy articles, toilet soaps, brushes, perfumes, etc., each line being carefully selected from only reliable

dealers, and in every instance they can at all times be relied upon. Courteous and accommodating, the pharmacy has become quite popular in that neighborhood and the surrounding locality, and with pleasure we commend it to our readers and to the community in general.

Peter Boor, No. 1508 Montgomery Ave.

THIS popular store was established by the present proprietor in 1883, and the essence of its success is to be found in the fact that in each department the finest edibles alone are handled, while the lowest prices consistent with uniformly reliable quality prevail. The store, 20 x 40 feet in size is well fitted and very conveniently arranged in every detail, and all orders are promptly and carefully filled. A large and complete stock is kept constantly on hand, including staple and fancy groceries, high grade teas and coffees, fresh, salt and smoked meats, vegetables in season. Mr. Boor has been in the grocery business twenty-seven years, eighteen years at Sixth and Poplar Sts., nine years at present location. He is a native of Germany, but has been a resident of this city for more than a quarter of a century, is well-known as a reliable, responsible citizen.

Luchsinger's Pharmacy, N. W. Cor. 27th and Montgomery Avenue.

VIEWED from the standpoint of man's Physical inequalities, there are none who carry out the role of a good samaritan, so thoroughly as the druggist. He it is to whom everyone goes for everything, from a wash for a dangerous wound to a lotion for the complexion, and by whom all manner of information is expected to be kept on hand, from the price of real estate to the name of every inhabitant in his neighborhood, and strange as it may seem, he always knows, and gives the information with politeness and dispatch. The northwest may consider itself fortunate in possession of so good a representative of his profession as Mr. S. C. Luchsinger, whose establishment at the corner of 27th and Montgomery Avenue, presents so attractive an appearance, being handsomely fitted with fine cabinet cases and shelvings, the prescription case being of the finest, while the store is stocked with a superior line of fresh drugs, medicines, chemicals, toilet articles, and foreign and domestic cigars of the best brands, while it has been provided with a handsome and expensive soda fountain. His business methods are enterprising and progressive, and his representations are reliable in every respect, being courteous and obliging, he has won the esteem of a highly appreciated trade and friends.

MEMORIAL HALL, IN FAIRMOUNT PARK.

Berks Street.

H. Wolff, 2441 Berks Street.

THE health of the public is at all times one of the first blessings to be retained, and particularly must efforts be made in this direction. Very few people stop to consider what we eat or how to select meats and provisions. Mr. H. Wolff, 2441 Berks Street, dealer in meats and provisions, enjoys a reputation for courteous dealings and promptness in his line of business, which any dealer might be proud to have; the business having been established two years ago. The premises occupied being neat and clean, 20 x 30 feet in space, thoroughly stocked with everything in his line and all goods being of the highest character, sold at cash prices. Two competent assistants are employed and every attention is given to serving the patrons. The subject of this sketch is a native of Pennsylvania, a young gentleman who enjoys a wide patronage in this locality.

John S. Roth, S. W. Cor. Seventh and Berks Streets.

PROMINENTLY identified with the grocery and provision trade of Berks Street, is that of John S. Roth, who established his business five years ago, and from the first he has met with the popular favor of the people. The premises occupied are of ample dimensions, fitted up in a neat and attractive manner and provided with a full line of fancy and staple groceries, high grade of teas and coffees, choice butter and fresh eggs, canned goods, provisions, vegetables and fruit. The business has from the start been a success, due chiefly to the energies and thorough business methods of the pushing, enterprising proprietor. Competent assistants are employed so that the customers receive prompt attention, while the prices on all goods are remarkably low. The subject of this sketch is of Philadelphia birth, a young gentleman who is a straight forward and thoroughly reliable business man.

John J. Guilfoy, N. E. Cor. Taylor and Berks Streets.

THE grocer trade of Philadelphia form a very important part of the commerce. A prominent dealer in this line being Mr. Jno. J. Guilfoy, of N. E. Cor. of Taylor and Berks Streets, the business being established four years ago. The premises occupied are 20 x 30 feet in area, neatly fitted and completely stocked with a very desirable line of fancy and staple groceries and provisions, high grade of teas and coffees, prime butter and fresh eggs, canned goods, meats, fish and fruits, as well as fresh vegetables. Customers receive prompt and polite attention orders are solicited and goods delivered, while the prices are as low as any other responsible house in the city. The subject of this sketch is of Philadelphia birth and education, a gentleman in the full vigor of ambition and enterprise, fully meriting the success that he has attained.

Wm. T. Ching, Cor. Etting and Berks Streets.

IN this day and age of bustle and hurry very few people stop to consider what we eat and how to select it, but the experienced housewife is very careful in her purchases of groceries and meats. Mr. William Ching, dealer in fine groceries and meats, at the corner of Etting and Berks Streets, enjoys a reputation for courteous dealings and promptness in his line of business, which any grocer might be proud to have. The premises are of ample size, conveniently and completely stocked with a full line of fine and staple groceries, table luxuries, high grades of flour, bottled and canned goods, fresh and salt meats, choice teas and coffees, and vegetables in season. By the combined efforts of Mr. and Mrs. Ching they have succeeded in building up a very fine trade. Employment is also given to one man, and by the use of a horse and wagon all goods are delivered free of charge. Mr Ching is one of those cool headed business men, customers are served to the best advantage, and it is with pleasure that we refer to these live enterprising people.

Charles Cleres, N. W. Cor. 23rd and Berks Sts.

ONCE people had to go down town to make their purchases, but now find the stores at their very doors and in which may be found goods equal to those of the city centre. Among these is the establishment of Mr. Charles Cleres, manufacturer and dealer in shoes, located at 23d and Berks Streets. The store presenting a very dignified and inviting appearance, being neatly fitted and carpeted, and thoroughly stocked with everything that is desirable in footwear for men, women and children, a specialty is made in fine custom shoes and neat repairs, the store being 20 x 40 feet in space, with a work room in the rear. Mrs. Cleres gives much of her attention to the store, she is a lady of business ability, courteous and accommodating. Mr. Cleres is of German birth, and four years ago he established the above business. He is a practical shoe man in every sense of the word, as well as thorough in business.

Fred'k Geipel, S. W. Cor. 24th and Berks Streets.

IT is seldom that a more representative and celebrated public spirited man heads the firm of any business concern than the gentleman whose name appears at the head of this article. This enterprise was founded twenty-seven years ago. The premises occupied are 20 x 40 feet in dimensions, neatly fitted and heavily stocked with a very desirable line of fancy and staple groceries, embracing table delicacies, high grade of teas and coffees, best brands of canned goods, prime butter, fresh and salt meats, fruits and vegetables, poultry and game in season, all goods being sold on their merits strictly as represented. The business is aided by Mrs. Geipel, and by the combined efforts of both Mr. and Mrs. Geipel the business has been brought to its present high standing. Mr. Geipel is of German birth, and the sterling qualities of the German race are evinced in the thorough and honest manner in which he transacts his business.

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Geo. A. Fries, Cor. Woodstock and Berks Streets.

THE business career of some firms are marked by features of enterprise and progress. Among which class appears the progressive meat and provision market, situated at Cor. Berks and Woodstock streets, Geo. A. Fries, propietor, the business having been established three years ago. The premises occupied being a well appointed store room, 20 x 40 feet in space, showing every evidence of a market well kept, has been recognized as a leading feature of the locality. Each line of goods handled by this young enterprising gentleman have been carefully selected from reliable houses, while the meats are of Philadelphia dressed, vegetables and game in season, butter and fresh eggs, embracing everything known to the trade, orders are solicited and goods delivered. Mr. Fries is of German birth, and during his business career he has met with a cordial support from the residents of this vicinity.

Diemer, S. W. Cor. 25th and Berks Sts.

THE northwest is particularly fortunate in her livery interests, and which are among her most prosperous industries. The gentlemen engaged in this line, includes Mr. George Diemer, proprietor of the well known livery, boarding and sale stable, at 1840 North 25th Street. This business was established some five years ago. He has a finely equipped establishment, where he keeps a large number of well groomed, swift traveling roadsters, and has the latest style vehicles, including funeral carriages, etc. He employs capable, trustworthy grooms and drivers, his stable is well ventilated and healthy, and in every respect is first class ; every attention is paid to the calls of his patrons. He is a conscientious, ever busy business man, and all of the service rendered by him proves satisfactory to his customers, which includes the best people of this locality. He is a gentleman of superior business ability and is a favorite with all who know him

Indiana Avenue.

F. H. Rice, S. W. Cor. Lawrence and Indiana Ave.

THIS thoroughly reliable house was established by the present proprietor five years ago and has rapidly grown in public favor. Mr. Rice is possessed of every qualification for the successful prosecution of the business. The premises occupied are 20 x 30 feet in area, neatly and comfortably arranged and fully equipped. The meats handled are city dressed and commends its own superior merits to the patrons. He spares no pains to secure the choicest meats, buyers supplied in quantities to suit at the shortest possible notice and at the lowest wholesale rates, he also carries a full line of family groceries and deals extensively in coal and wood. Mr. Rice is a native of Philadelphia, is well known in business circles, and has a high reputation for promptitude and integrity.

Louis Oettinger, N. W. Cor. Fairhill St. and Indiana Ave.

AMONG the most active and enterprising business men in this section of the city, may be mentioned Mr. Oettinger, dealer in meats, located at N. W. Cor. Fairhill Street and Indiana Avenue. The business was founded by the present proprietor one year ago, and under his wise and capable management has developed a trade of great magnitude, and a reputation of sterling integrity in his way of doing business. The premises occupied are spacious, being 20 x 30 feet in dimensions, thoroughly equipped with every modern convenience. He carries a full line of beef mutton, lamb, veal and pork, also salt and smoked meats, and canned goods in a great variety, fruit and vegetables. He is most ably assisted by his wife, and all patrons meet with polite and satisfactory treatment. Mr. Oettinger is a German by birth, is held in high estimation by this community, and the success he has won is a just tribute to his ability, industry and perseverance.

John Myers, N. W. Cor. Indiana Avenue & Lawrence St.

PROMINENTLY identified with the grocery and provision trade in this city is John Myers, N. W. Cor. Indiana Avenue and Lawrence Street, the business being established six years ago, and from the start has met with a very liberal patronage. The premises occupied are a store and basement each 20 x 40 feet in dimensions, conveniently arranged. The stock is full and complete, embracing family groceries, high grade of flour, fine teas and coffees, canned and bottled goods, also fresh and salt meats and fish. Mr. Myers is a native of this city, a young man who will be found always prompt, liberal and enterprising, and well deserving of the prestige and popularity he now enjoys.

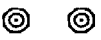
Norris Street.

A. Fretz, No. 1430 Norris Street.

A POPULAR and progressive house engaged in this line of trade justly worthy of more than passing consideration in these pages, is that of Mr. A. Fretz, located at 1430 Norris Street, and one that has always maintained the highest reputation for first-class productions and honorable upright dealings. The business was established by the present proprietor eight years ago, and under his careful management the trade has grown to its present volume and importance. The premises occupied are 30 x 50 feet in dimensions, very neatly and conveniently arranged, while three competent assistants are employed, and all orders receive careful and immediate attention, and are delivered to any part of the city. The stock is large, and consists of pure teas and coffees, sugars and spices, all kinds of canned and bottled goods, best family flour, etc., etc. Here will also be found a choice line of fresh, salt and smoked meats, fruit and vegetables, and prices are notably low. Mr. Fretz is a native of Bucks County, a young man who has the respect of all who know him.

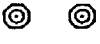
Albert A. Zabel, N. E. Cor. 23d and Norris Streets.

THIS is in all respects a leading and reliable establishment and has a large patronage. Only first class goods are offered for sale. The business was founded seven years ago by the present proprietor, Mr. A. A. Zabel. The store is 20 x 30 feet in area, with two large display windows neatly fitted up and conveniently arranged throughout. The stock carried comprises everything to be found in a first class grocery store and includes the choicest teas and coffees, canned and bottled goods, fresh, salt and smoked meats, and his prices are invariably satisfactory. He employs two competent assistants, and all orders receive careful attention. Mr. Zabel is a Philadelphian by birth, a young man of decided ability and wide popularity.



H. C. Greenfield, 2118 Norris Street.

AMONG those deserving of prominent mention in this line of trade is Mr. H. C. Greenfield, dealer in fine groceries, at 2118 Norris Street. He founded this enterprise in 1884. The premises occupied are 30 x 40 feet in dimensions, neatly and compactly arranged. Two competent assistants are in constant service. The stock is full and complete, and includes the best brands of flour, canned and bottled goods. A specialty is made of pure teas and coffees, salt and smoked meats, also fruit and vegetables. The prevailing prices are always of a reasonable character. Mr. Greenfield is a native of Germany. He is an enterprising, reliable and exact gentleman.



Wm. Pruitt, N. E. Cor. Woodstock and Norris Sts.

THIS enterprise was started seven years ago by the present proprietor, Mr. Wm. Pruitt, and the high class patronage accorded him is the best possible assurance of the popularity of this well managed concern. The store eligibly located on the corner, is of ample dimensions, 20 x 40 feet, fitted up and furnished with every possible convenience. Fine goods only are handled, and patrons are sure of receiving fresh goods, full weight and prompt service, while the prices defy competition. Here is carried the choicest beef, mutton, pork, and veal, which the market affords, also a full line of canned and bottled goods, fruit and vegetables. He employs three competent assistants, and all orders receive satisfactory attention. Mr. Pruitt is a native of this city thoroughly conversant with, and experienced in the business.

Leading Business Men of The Falls.

SEE PAGE 15.

Seth Whitehead, 3316 North 35th Street.

FOUR years ago Mrs. Whitehead established business at the above location by selling bread, and the result has been a business has been built up by the combined efforts of both Mr. and Mrs. Whitehead. The premises occupied are 20 x 40 feet, with every convenience, while the stock carried embraces a full line of fancy and staple groceries, and always presents a neat and attractive appearance. The stock is extensive and includes the best brands of flour, pure sugars and spices, a great variety of canned goods, pickles, fresh butter and eggs, and a full line of salt and smoked meats. Mr. Whitehead is of English birth, has been a resident of this city for twenty-five years, is a man of excellent repute in commercial and social circles.

G. H. Benham, 3294 Ridge Avenue.

ONE of the leading establishments of this kind in this busy section of the city is that of G. H. Benham, 3294 Ridge Avenue. This business was established fifteen years ago. The store, which is one of the finest to be found in this locality, covers an area of 20 x 40 feet, and at all times presents a neat and attractive appearance. Here at all times is to be found the finest beef, veal, mutton, pork, lamb, etc. Also will be found fine smoked and salt meats, and game in season. Three experienced assistants are in constant service, and all orders are promptly filled and delivered. Mr. Benham is a native of England and very successful.

E. B. Smith, 3605 Ridge Ave.

THIS thriving business was established four years ago by the present able proprietor, and from its start has proven a perfect success owing to Mr. Smith's thorough knowledge of the anatomy of the hoof, by long practical experience on scientific principles. He can overcome interfering as well as all other defects of gait. Much of the most valuable stock is entrusted to his care through this neighborhood, and shod so as to give perfect satisfaction and insure their return. Mr. Smith is a young man, a native of Ireland, and a thorough business man. His shop contains two forges and is 40x30 feet in space, and employment is given to two skilled workmen, and all work turned out is guaranteed to give perfect satisfaction.

Samuel E. Morley, 3289 Ridge Avenue.

ONE of the most popular headquarters for choice meats and food supplies is the well-known White Fruit Meat Market at the Falls. This is in all respects a strictly first-class place. Mr. Morley deals in choice native beef, which he selects

with unusual care. Also sugar-cured hams, etc., canned fruits, and when in season game, fish and vegetables. The premises occupied are 30 x 40 feet. Polite assistants are employed. Mr. Morley, who is from England, is a young man of entire probity in his dealings as well as popular with all who have dealings with him. The flourishing business, such as the house does, is due chiefly to his own individual efforts, and for ten years has enjoyed a success as positive as it is pronounced.

John M. Shronk, 3418 Ridge Avenue.

AN establishment both popular and prominent is the dry goods and notion house of John M. Shronk, at 3418 Ridge Avenue. This business was established fourteen years ago. He has from the outset maintained an enduring hold upon the public favor, and has acquired an extensive first class patronage. The store is compact, ample and neatly appointed, and he is ably assisted by his sister, and her affable and courteous manner towards customers insures their return. Here is kept constantly on hand a full and complete assortment of dry goods and notions, hosiery, gloves, ladies' and gent's underwear, being sold at a uniform price consistent with honorable dealings. Mr. Shronk is a native of Philadelphia, a man of energy and decided ability, and unless all signs fail, his success is of the kind that endures.

H. W. Sherlock, No. 3428 Ridge Avenue.

THIS house, since its establishment in 1889, has held a leading position in the commercial circles of this locality. The premises occupied are 20 x 50 feet in area, well ordered throughout and filled with a stock of first-class goods, embracing fine teas, coffees and spices, canned and bottled goods, dried fruits, best family flour, and all kinds of salt and smoked meats and fish, also fruit and vegetables in season. Mr. Sherlock gives employment to three competent assistants, who show every patron prompt and polite attention, and all orders are promptly filled and delivered free of charge. Mr. Sherlock takes great pride in offering only fresh and wholesome goods to his patrons, and that too at remarkably low prices. Born in Philadelphia he is well known, and is recognized as a reliable and prosperous merchant.

James Clough, 35th and Bowmans Streets.

A WELL-KNOWN and largely-patronized establishment in this line of trade is that of Mr. James Clough, located at 35th and Bowmans Streets. This enterprise was instituted eight years ago by the present proprietor. The premises occupied, 20 x 40 feet in dimensions, is neatly appointed. The large stock carried embraces everything in the line of staple and fancy groceries—teas and coffees, best brands of flour, fresh eggs, butter, cheese, table delicacies, fruit and vegetables; also a choice line of oil-cloths, tinware, etc. Three competent assistants are employed. Mr. Clough is a native of Lancaster County, Pa., an experienced, energetic business man of the strictest honor in all his dealings.

Wm. C. B. Casey, 3349 N. 35th Street.

ALTHOUGH comparatively but a short time established, Wm. C. B. Casey, dealer in fine groceries at 3349 N. 35th Street, has built up a large and steadily growing patronage throughout this section of the city. The premises occupied are 20 x 40 feet in size, neatly fitted up, and provided with every convenience for business purposes. He carries a large stock of family groceries, choice dried fruits and other table delicacies, fine teas and coffees ; also a full line of salt and smoked meats, fruit and vegetables in season, and a choice line of cigars, chewing and smoking tobacco. He is ably assisted by his wife, who treats all customers with uniform courtesy. Mr. Casey is a born Philadelphian, a young man of entire reliability, and justly merits a substantial share of public favor.

E. F. Carey, 3287 Ridge Avenue.

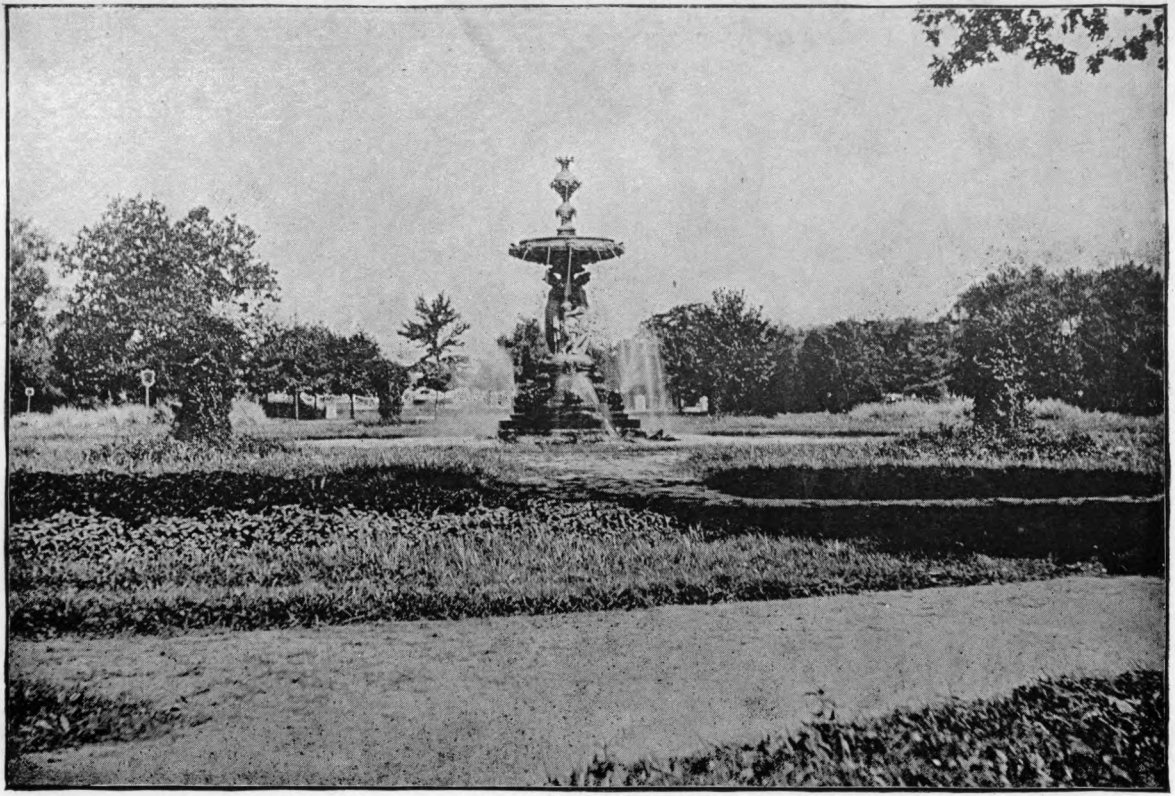
AMONG the more active, enterprising business men in this section of the city there are none more popular than Mr. E. F. Carey, located at the Falls. The premises occupied are 20 x 30 feet. The business has been established less than two years. He is doing a splendid trade. A large stock is constantly on hand, comprising the choicest beef, veal, mutton, pork, corned, salted and smoked meats of all kinds, all of which represent the best grade of goods procurable in the market. A fine, fresh line of fruit and vegetables are a special feature, and are worthy of mention. All goods sold low for cash. Mr. Carey is a native of Pennsylvania, a gentleman in the full vigor of life, and of a pushing, go ahead nature, and since established here has held a prominent position in trade circles.

Mrs. J. Cain, No. 3291 Ridge Avenue.

ENTERPRISE and square dealing methods frequently lead to more flattering results than the practice of sharp and unscrupulous business methods. The truth of this remark is substantiated in the record attained by Mr. J. Cain, fashionable shoe dealer of the Falls, the business having been established twenty-one years. The premises occupied are a well-appointed store, displaying a complete stock of everything known to the trade. Mrs. Cain is a native of Philadelphia. She has worked hard and conscientiously to build up her business, and her efforts have been richly rewarded. She is ably assisted by her son, James A. Cain, a young gentleman who promises in the future to make a successful business man. He was born at the Falls twenty-two years ago.

Geo. W. Stockton, 3423 and 3425 Ridge Avenue.

AMONG the prominent and important houses engaged in this industry we must make special mention of that so ably conducted by Geo. W. Stockton, located at 3423 and 3425 Ridge Avenue, the business being established eleven years ago. He occupies commodious premises, embracing a shop 45 x 50 feet with two



FOUNTAIN—EAST PARK

forges, and fully equipped with all the tools and appliances. Four skilled and experienced workmen, sufficient to meet the demands of the trade. The products of his factory embrace light and heavy wagons. Every care is given to all kinds of repairing in this line. Mr. Stockton has a thorough knowledge of the anatomy of the hoof, and does shoeing on scientific principles. Mr. Stockton is a native of Bucks County, Pa., a young man who enjoys the confidence of all with whom he has had any business relations.

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Somerset, Delhi, Seventh, Sixteenth and Seventeenth Streets.

Conrad Arnold, 1301 West Somerset Street.

ONE of the best-known and deservedly prosperous houses engaged in this line of trade is that of Mr. Conrad Arnold, at 1301 West Somerset Street. This concern was founded by the present enterprising proprietor eleven years ago. The store is large, 20 x 40 feet in dimensions, and very handsomely fitted up. Here will be found a choice stock of fancy and staple groceries, fresh, salt and smoked meats, fresh country butter and eggs, fruit and vegetables. Two competent assistants are employed, and all orders are promptly and carefully attended to, while prices are always of a reasonable character. Mr. Arnold was born in Philadelphia, and enlisted in the Pennsylvania Volunteer Regiment 174, under Col. Nice, 1862, serving one year in the U. S. service. He is a member of the American Mechanics.

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Wm. Gegenheimer & Sons, S. E. Cor. 17th and Edgeley Sts.

THE leading house in this section of the city in this line of trade is that of Wm. Gegenheimer & Sons, eligibly located on the corner of Seventeenth and Edgely Streets. The greatest care and expedition are exercised so as to always have on hand such goods as are of the finest quality direct from the original source of supply. The business was established four years ago by the present proprietors, and a large and flourishing patronage has been developed. Two assistants are in constant service. Patrons will find the choicest meats, fresh butter and eggs, fruit and vegetables. The premises occupied comprise a store 20x50 feet in area, fitted up in the most convenient manner for the prosecution of the heavy trade conducted here. Mr. Wm. Gegenheimer and sons L. P. and W. H. Gegenheimer are of Philadelphia birth, well known as men of thorough reliability, with whom it is pleasant and profitable to deal.

Mrs. A. O'Connor, No. 2112 North 16th Street.

AMONG the popular business places in this section of the city, special mention must be made of the Dry Goods Emporium, at 2112 North Sixteenth Street, of Mrs. A. O'Connor. The business was founded in 1876, when all about her location was a wilderness. The premises occupied are 20 x 40 feet in size, admirably fitted up with every convenience. The stock of goods are extensive, and includes dress goods, white goods, hosiery, etc., ladies', gents' and children's undergarments, trimmings and notions at prices which challenge honorable competition. Mrs. O'Connor is ably assisted by her daughter, a young lady of a courteous disposition. Ladies' and children's garments and underwear are made up at short notice and at astonishing low prices. Mrs. O'Connor is a native of Ireland, has resided in this city many years, owning her own property, and is well-known and highly esteemed.

Francis D. Kramer, 2127 North 16th Street.

ONE of the best stocked establishments in this section of the city is that of Mr. Francis Kramer, at 2127 North Sixteenth Street. The business was established by the present proprietor fourteen years ago, and has always sustained the highest of reputations as a purchasing centre for strictly first-class goods. The premises occupied are spacious and commodious, 20 x 40 feet in size, and completely equipped. The stock carried embraces every description of staple and fancy groceries, teas, coffees, canned goods, family flours, prime fresh beef, mutton, lamb and veal. He also carries a full supply of salt and smoked meats, fruit and vegetables in season. Three competent assistants are in constant service. His wife assists in the store, and is a valuable acquisition. Mr. Kramer is a native of Germany, but has resided in this city many years, where he is held in the highest esteem for his unswerving honor and strict integrity.

John S. Cressman, Delhi and Tahassa Streets.

THOUGH but a comparatively short time in existence, this concern has received a hold on popular favor. The premises occupied are 20x30 feet in dimensions, neatly fitted up, and the stock carried includes everything in the line of staple and fancy groceries. The choicest teas and coffees, and the best brands of flour are always to be found here ; also all kinds of canned and bottled goods, dried fruits of all kinds, smoked and salt meats and fruits and vegetables in season. Two competent assistants are employed. Orders are promptly and carefully filled, and delivered free of charge. Mr. Cressman is a young man, born in Bucks County, this State, whose business methods are straight-forward and honorable, and the patronage is steadily increasing under his careful management.

H. T. Reinhart, 2630 North Seventh Street.

AMONG the many tin and sheet iron workers in this city, H. T. Reinhart, at 2630 North Seventh Street, deserves more than a passing notice. He founded the business at this location two years ago, being thoroughly and

practically familiar with tinsmithing in all its branches. The premises occupied are ample, 20 x 30 feet in dimensions, and fully equipped with the latest improved machinery for the manufacture of tin and sheet iron goods of all kinds and descriptions. The store contains an excellent stock of goods, including household materials in great variety, made from tin and sheet iron. He employs two skilled assistants, and repairing is promptly attended to. Mr. Reinhart is of Philadelphia birth. He is very popular as a business man, and those who enter into trade relations with him may rest assured their interests will be carefully looked after.

Mrs. Henry C. Pegge, N. W. Howard and Somerset Sts.

A VERY successful house engaged in the flower business is that so efficiently managed by Mrs. H. C. Pegge, located at northwest corner Howard and Somerset Streets. The business was established twenty-two years ago. The green-houses are spacious, commodious, and perfectly equipped, and a number of competent assistants are given constant employment, while Mrs. Pegge exercises immediate supervision. A large and exceedingly fine stock is constantly kept on hand, including choice cut-flowers and select roses, fresh and fragrant boutonniers, bouquets, etc., rare plants in great variety, and, in short, everything that is to be found in an establishment of this kind. Particular attention is given to decorations, and floral emblems of appropriate character are furnished for all occasions at short notice. Mrs. Pegge is a native of Germany, but has been many years a resident of this city. She is well and favorably known as a woman of engery and ambition.

York Street.

R. A. & J. J. Williams, Twenty-Second and York Sts.

PIONEER and representative business men of Philadelphia are becoming scarcer each revolving year, and it is rarely that the reviewer runs across such a record as that carried out by the Messrs. R. A. and J. J. Williams, lumber merchants, of Twenty-Second and York Streets, Mr. Clement N. Williams, a descendant of the fifth generation, being the sole owner of this vast business, trading, however, as R. A. & J. J. Williams. The premises are large, covering one square of ground, having every facility at hand for cheap transportation, being on line of the Pennsylvania Railroad. The business requires the use of sixteen teams and from twenty-five to forty hands. The office is a model of neatness, having a commercial air about it. The business is conducted upon a purely commercial basis. Mr. Clement N. Williams is a trustworthy business gentleman and has started in with every prospect of a permanent success. He is in the prime of years, and possesses just the right sort of enterprise to succeed in the city of Philadelphia. The business of 1892 amounted to 19,000,000 feet of lumber.

Chas. T. Bryan, Park Avenue and York Street.

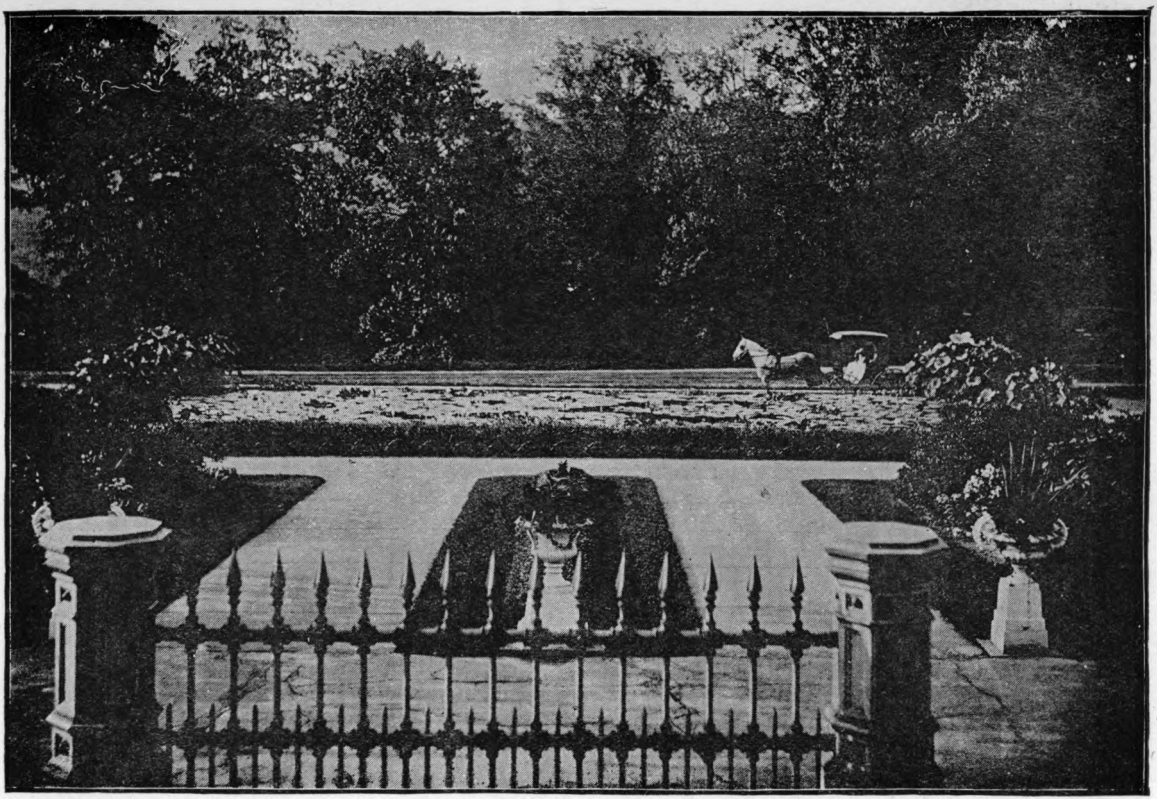
A WELL-DEFINED grocer is a blessing to the community, and one deserving prominent recognition is that of Chas. T. Bryan, located at Park Avenue and York Street, and bears date of establishment less than three years. The premises occupied being 20 x 40 feet, fitted up with fine shelvings with glass front, as well as a handsome refrigerator. The lines of goods handled are large, and selected from the most reliable houses, embracing fancy and staple groceries, table delicacies, teas and coffees, canned and bottled goods, butter and eggs, fruit and vegetables, poultry and game in season. The store presents a neat, clean appearance, and in every way very attractive. The subject of this sketch is a young man of Philadelphia birth, and in all of his dealings has shown high qualifications in a very marked degree, and is recognized in trade circles as a popular and successful merchant.

Fred. Brown, N. W. Cor. York and Clarion Streets.

AMONG the finely-equipped and fully-stocked stores for the sale of high grades of cigars and tobacco is that of Fred. Brown, corner York and Clarion Streets, The store is nicely fitted up with counter and show cases, displaying a choice line of cigars and tobacco, stationery, etc. The business is of two years' standing, and from its inception has met with the popular favor of the trade. In business Mr. Brown is assisted by Mrs. Brown, a lady of mental brightness and business ability. From the inception of the business it has been a decided success, and is due to the united efforts of both Mr. and Mrs. Brown in establishing an enterprise such as they enjoy. They are young people of English birth, and during their residence in Philadelphia they have made many warm friends and are looked upon as reliable and esteemed citizens, and during their business career their dealings have been of the most honorable.

E. B. & G. W. Sullivan, Twenty-First and York Streets.

THE annual output of coal mines of the United States is one hundred and eighty million tons, and represents six hundred millions of dollars, which the American public pay each year. The consumption of this class of fuel in Philadelphia is enormous, and among the prominent dealers are E. B. & G. W. Sullivan, Twenty-first and York Streets. The firm established here in business some five years ago. The premises occupied by them being large, and all coal is carefully housed, and they handle only pure Lehigh and bituminous coal. The business requires the use of six teams. While their wagons are new, great care is taken in keeping them clean, and their teams carefully cared for, and the success and increasing patronage of this firm has been attained through the superior management of the business. These gentleman are natives of Merion, a beautiful suburban town on line of the Pennsylvania Railroad. They are enterprising and progressive business men. The business is constantly increasing, and the house is looked upon as one of the most reliable in the vicinity.



LILY POND—HORTICULTURAL HALL

Godfrey Shmidheiser, N. E. Cor. 27th and York Sts.

WORLD-FAMOUS is the great grain market of Philadelphia, and prominent among those business houses is the firm of Godfrey Shmidheiser, and from its inception has met with success. It has an extensive business, and at all times presents a busy scene. The firm have a number of teams and suitable wagons. He handles the several grades of flour, namely pastry and roller process, grain and feed of the best quality. Hay and straw, sweet and clean, each line being bought in a regular way from the most reliable parties. No inferior goods are dealt in. Direct shipments are made from the West, and customers are supplied in any desired lots. The subject of this sketch is a member of the Commercial Exchange, and is a young gentleman of thorough business ability and mental brightness.

J. W. Scanlan, N. W. Cor. Bouvier and York Streets.

AMONG the more important produce and grocer dealers up-town is that of Mr. J. W. Scanlan, located at the Northwest corner of Bouvier and York Streets. Although but of recent date of establishment, yet his business from the first has become popular, and bears date of 1890. His store being 20 x 30 in space presents the appearance of one being well kept, while the stock of goods bear the highest character. His fresh meats are of Philadelphia slaughter; also groceries and provisions, all bearing the highest character for purity and freshness. Two competent assistants are in attendance. Orders are solicited and goods delivered. The subject of this sketch is a native of Delaware State, and previous to entering into the grocer trade he followed the trade of machinist, and was foreman for the American Ship Building Company at Port Richmond. He is a young man of prominence.

John Fossler, N. E. Cor. 15th and York Streets.

THE internal revenue statistics show that the increase in the manufacture of cigars in the United States during the past few years has been unparalleled in the history of the country. Mr. John Fossler, at corner of Fifteenth and York Streets, is actively engaged in the manufacturing of high grades of cigars. He established his business two years ago, and occupies a well appointed salesroom, with a room in the rear for manufacturing purposes, where four skilled cigar makers are employed, using pure Havana leaf and Sumatra wrappers. The salesroom is handsomely fitted, and one of the finest in this locality. Goods are sold at both wholesale and retail. The subject of this sketch is of German birth, a gentleman of unbounded integrity and deals fairly with his patrons in every respect.

Albert Beyer, Corner Bouvier and York Streets.

PROMINENTLY identified with the growth of York Street is that of Mr. Beyer's, dealer in house furnishing goods, having established his business but a little over two years ago. Two competent business ladies are in charge, who show the greatest courtesy toward the customers, while Mr. Beyer claims to place before his patrons such goods as may most meet of their approval, both as regards quality and prices; and here may be found everything that is needful and desirable for housekeeping, each line being large. The premises are of ample dimensions for the success of the business. Mr. Beyer is a native of New Jersey, and it is with pleasure that we commend so deserving a gentleman and so popular a merchant and respected a citizen.

North Fifth Street.

Weber & Loesch, 2149 and 2151 North Fifth Street.

THE reliable house of Messrs. Weber & Loesch, steam coffee roasters, also dealers in roasted coffees of various kinds, was established sixteen years ago by the present able and enterprising proprietors. The premises occupied are spacious and commodious, and comprise three floors 20 x 100 feet each, and the manufacturing department is equipped with all the most modern machinery and appliances, ample steam power, and every facility for the proper prosecution of the business. There are coffee roasters in constant operation which are able to roast properly from seven to ten thousand pounds per day. The coffees roasted and delivered to the jobbers in this city and throughout this section of the country, is held in high favor, owing to its superiority and peculiar qualities. Five competent assistants are employed and three delivery wagons are in constant service. Messrs. Weber & Loesch are natives of Germany, having been residents of this city for many years, are thoroughly reliable and responsible business men and command the esteem of all with whom they have dealings.

J. Bower, 2948 North Fifth Street.

PROMINENTLY identified with the furniture trade of the up town merchants, is that of the above named gentleman. Although of recent date of establishment, but one year ago, yet from its inception has been kept to the front in displaying a line of new furniture such as to meet the requirements of his trade, in style and price, while the choice lines of second hand furniture may be found, many desirable pieces, as well as full suits and parlor furniture, highest prices being paid for any furniture in fair condition, exchanges are made in any way to suit the purchaser. The premises occupied being 20 x 40 feet in space, which is stocked with a very desirable line of furniture, sold at a uniform low price. The subject of this sketch is a native of England, he is widely known, and his business policy is of strict integrity.

Miss E. Lodholz, 2824 North Fifth Street.

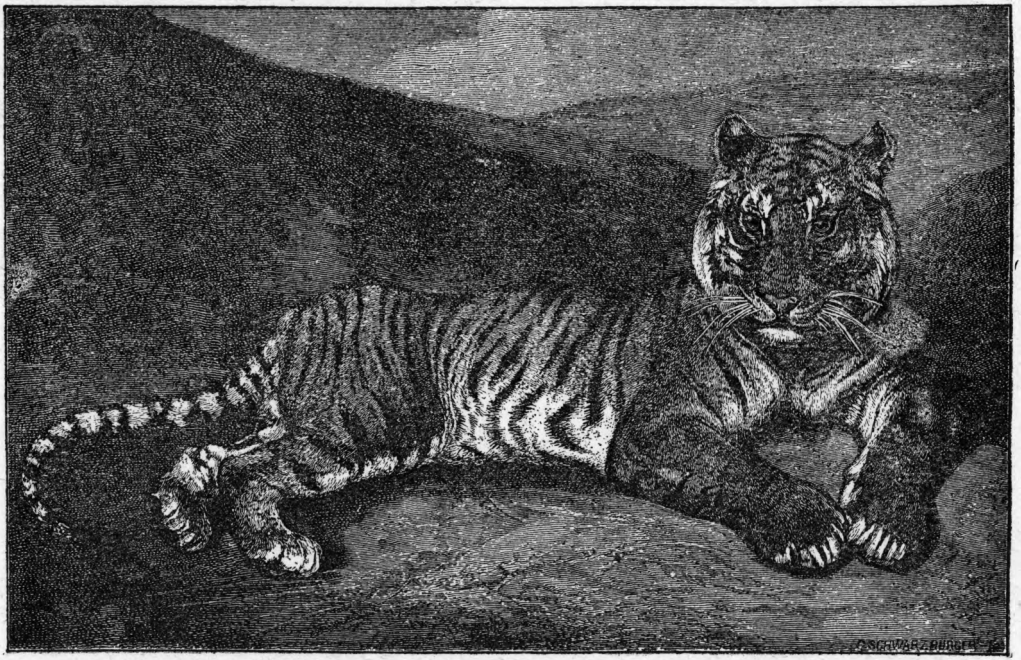
ALTHOUGH established less than two years, this establishment has become one of the most prominent in this part of the city. Being under the careful management of the proprietress, whose liberal and progressive methods have secured a large and influential patronage. The premises utilized comprise a salesroom 20 x 40 feet in dimensions, fitted up with artistic taste and supplied with all requisite facilities, while two efficient assistants are given constant employment. The stock is full, embracing dress fabrics, woolens, white goods, ladies' and gent's furnishing goods, trimmings, laces, embroideries, corsets, gloves, handkerchiefs and miscellaneous goods in this line; a specialty is made of stamping and pinking. Miss Lodholz is most ably assisted by her mother. She is a Philadelphian by birth, a genial affable young lady of energy and marked business ability.

J. McLaughlin, 2956 North Fifth Street.

ONE of the most reliable dry goods houses up town is to be found at 2956 North Fifth Street, owned by J. McLaughlin. This business bears date of establishment since 1889. The premises occupied being a well appointed store 20 x 40 feet in space, handsomely fitted and completely stocked with everything desirable in dry goods and trimmings, gent's furnishing goods, ladies' and children's home made underwear, aprons and dresses, boy's pants and waists; three competent salespeople are employed. Mr. McLaughlin closely looks after the minor details of the business, and so thorough is the system about the place that nothing escapes his notice. Every article being sold at a uniform low price, and upon these principles he has rapidly increased his trade. The subject of this sketch is a gentleman of middle age of life, a man of just and unsullied business measures, and has gained the esteem of every person in the vicinity.

W. F. Kline, 2959 North Fifth Street.

IF art had never done another favor for humanity aside from exerting a lasting influence upon the houses of America in the way of home decorations, its mission would indeed have been a glorious one. In all probability no branch of this work is more noticeable than art paper hanging in its every feature. A line of business conducted by Mr. W. F. Kline, located at 2959 North Fifth Street, where he enjoys the reputation of being one of the most skilled decorators in the city. The business having been established two years, giving employment to two competent assistants, while each job of work done must bear the highest character of artistic work, such as to meet the approval of the proprietor, who is a native of Philadelphia, and is an energetic, responsible business man, and enjoys the confidence and esteem of all who have business dealings with him.



A FORMER RESIDENT OF THE WISSAHICKON.

Mrs. L. Heileman, 2928 North Fifth Street.

THE prominence of women in the various lines of trade in this city has got to be a matter of wide importance. In the higher walks of life women fill positions of prominence and exercise their professional duties with as much success as men. Conspicuous among those in the field of commerce, who has been endorsed with native ability and talent, is Mrs. Heileman, engaged in fashionable millinery business and is located at 2928 North Fifth Street. She has a handsome and attractive store 20 x 40 feet in dimensions, thoroughly fitted and stocked with trimmed and untrimmed hats and bonnets, as well as everything desirable for making up into any desired style and most fashionable head dress, as her goods bears the distinguished marks of good selection and refined taste. The subject of this sketch is of Philadelphia birth, having that progressive spirit of a grand principle, prompt in commercial relations.

Wm. Wetherby, 2730 North Fifth Street.

THIS popular and liberally patronized house was established two years ago by Mr. Wm. Wetherby, at 2730 North Fifth Street. He brings to bear, practical experience, and gives the utmost care and attention to the business. The premises occupied are 20 x 40 feet in area, fitted up in a very neat and attractive manner. Here will be found a large and varied stock of goods, and includes the best and most popular brands of cigars, finest chewing and smoking tobacco, and smokers materials in general, a full line of fine, medium and common stationery, all the latest publications, etc., etc. Mr. Wetherby is most ably assisted in his business by his wife, whose affable and polite attention to all customers has won her many friends. Mr. Wetherby is a born Philadelphian, is well known in business circles and is deservedly regarded with respect and esteem.

Louis Goll, 2336 North Fifth Street.

THE above meat market is probably one of the best known concerns of its class up-town. Its originator and present proprietor having successfully catered to the trade some fifteen years. The premises occupied are 20 x 30 feet in dimensions, neatly appointed and furnished with all the usual accessories of a first class meat market. The house has slaughtered to order, all kinds of fresh meats. Mr. Goll exercises great care in the selection of his stock and in preparing it for the market, and can make fully good his claim for offering consumers and the trade a line of meat sold at wholesale and retail. His wife is an able assistant in the business and all orders from patrons are filled with promptness. Mr. Goll is a native of Germany, has resided in this city many years, is widely honored and esteemed as a reliable and responsible citizen and merchant.

Harvey Boyer, 2324 North Fifth Street.

THE business was established nearly three years ago by the present enterprising proprietor, Mr. Harvey Boyer, and he now enjoys a large and substantial patronage. The premises occupied are 20 x 50 feet in dimensions, and fitted up with two forges and all required facilities for the successful prosecution of the trade, where, with the assistance of three skilled men, a large amount of shoeing is done annually. With a thorough knowledge of the anatomy of the hoof gained by long practical experience and doing shoeing on scientific principles, he is enabled to overcome interfering and all other defects of gait. Much of the most valuable stock in this locality is entrusted to his care. Mr. Boyer is a born Philadelphian, a young man who is greatly respected, and well worthy of the success in business that has rewarded his well directed efforts.

J. J. Dowling, 2828 North Fifth Street.

ALTHOUGH established but one year, this house has, by its superior management won the confidence of the public, and is the leading exponent in this locality, in this branch of industry. The premises occupied are 20 x 40 feet in dimensions, fitted up with all the modern trade conveniences, and is always kept in a neat and inviting condition. The large stock embraces the choicest beef, mutton, veal, lamb, pork, smoked and dressed meats. A number of assistants are employed, and all orders receive immediate and careful attention, all the transactions of the house being of the most honorable character. Mr. Dowling is a young man of Philadelphia birth, a genial gentleman and an energetic conscientious business man, and deserves success.

John Buehler, 2133 North Fifth Street.

THIS thriving and prosperous business was founded by the present enterprising proprietor ten years ago, and is a striking instance of what can be accomplished by enterprise, industry and an honorable course of dealings; he enjoys a liberal patronage. The premises occupied are spacious, being 20 x 30 feet in size, handsomely fitted up and thoroughly equipped with every convenience. Here will be found a complete stock of staple and fancy groceries, consisting of teas, coffees, fine family flours, canned and bottled goods, salt and smoked meats of every kind, vegetables, fruit and game in season, while prices are invariably satisfactory. He is most ably assisted by his wife, and all patrons are sure of getting polite treatment. Mr. Buehler is a native of New York, a young man who is widely recognized as an enterprising reliable business man.

Susquehanna Avenue.

William H. Peters, 1828 Susquehanna Avenue.

THE vast interests centered in real estate in Philadelphia and the suburbs render the heater and range branch of trade a very important factor. A gentleman in mind has become prominent, not because of his years in business for himself, but from the fact of his being connected for six years with T. T. Rockett, and during these six years Mr. Peters assisted in fitting up three thousand houses in Philadelphia, and craved for a business of his own. A gentleman of business ability and mental brightness, which he has plainly manifested during the two years of his business career. The premises occupied being of large dimensions, with the workshops in the basement, while the store is stocked with a full line of house-furnishing goods. Heaters and ranges, a general line of metal roofing, bricklaying and jobbing in all its branches. Mr. Peters is a native of Harrisburg, a thorough, practical exponent, and during his residence in Philadelphia has made many warm friends and patrons.

J. C. Coulston, 1816 Susquehanna Avenue.

ONE of the distinctive industries of every great commercial, manufacturing and agricultural centre, and which contributes greatly to its prosperity, is the hardware trade. Among the houses engaged in this industry in this section is that of Mr. J. C. Coulston, at 1816 Susquehanna Avenue. Here will be found at all times a complete assortment of everything in the general hardware line; such as builders' hardware and housefurnishing goods. One of the principal features that has grown with their business is electric house work for bells and gas lighting, and growing up with a new and refined neighborhood they are often called upon. Two competent assistants are in constant attendance. Mr. Coulston is a native of Philadelphia. He is a young man of perseverance and ability.

P. B. Clymer, No. 532 Susquehanna Avenue.

HE who is careful of small things, and who earns a reputation for honesty and reliability by observing the promises he has made, is already on the high road to a consummation of his hopes. Such a one is Mr. Clymer, located at 532 Susquehanna Avenue, and his business was established in the year 1881. His store occupies a spacious apartment 20 x 50 feet, with a carefully selected stock of staple and fancy groceries, excellent teas and coffees, butter and eggs, fresh and salt meats, vegetables, fruit, poultry and game in season, and a fine line of canned goods. Everything about the place presents a neat and clean appearance. Mr. Clymer is a native of Bucks County, and during his business career in Philadelphia he has developed a fine trade. He aims to supply good goods at reasonable prices, a fact which is recognized by all who buy of him.

W. G. Price, Jr., 26th and Sedgley Avenue.

ENTERPRISE and square dealing methods frequently lead to more flattering results than the practice of sharp and unscrupulous business measures. The truth of this remark is substantiated in the record attained by W. G. Price, Jr., coal merchant, of Sedgley Avenue. The business was established in 1891 by H. A. Romberger. The present proprietor, Mr. Price, succeeded to the business 1893 The premises occupied consist of half an acre of Coal Sheds. From the establishment of this business it has had a steady growth. He handles the best Lehigh and Schuylkill coal, cement, lime, etc., in large quantities, and is the heaviest dealer in lime on this street. The business requires the use of ten teams and from fifteen to eighteen hands, including two competent accountants in the office. The enterprise has every advantage at hand for doing a large trade, and is prompt in service, and the management of Mr. Price is thorough. He is a native of Chester, Delaware County, Penna., and is one of the most active young gentlemen in the trade. His sub-offices are distributed all through the city. His large patronage is drawn from the leading families throughout the Northwestern section of the city, all who endorse the quality of coal such as the yard has always supplied.

Mrs. M. H. Schmidt, N. E. Cor. Cleveland and Susquehanna Ave.

A REPRESENTATIVE and reliable house engaged in the sale of toys, stationery, etc., is that so well managed by Mrs. M. H. Schmidt, at Cleveland and Susquehanna Avenues. Established ten years ago at South 20th Street and removed to present quarters three years ago. The premises occupied are 20 x 30 feet in size, with two large display windows admirably fitted up throughout, while two competent assistants are in constant service. The stock is large, varied and comprehensive, and includes a multiplicity of toys from all parts of the globe, stationery, and a full and complete stock of confectionery. The prices are reasonable and the goods satisfactory. Mrs. Schmidt is a native of Germany but has been for many years a resident of this city, is highly esteemed for her sound judgment, business ability and integrity.

J. F. Hazard & Co., 26th and Susquehanna Avenue.

IT would be difficult to conceive of an industry which occupies a more prominent standing in the great business rush of the Northwest than that allied to the lumber trade. One of the leading firms engaged in this business is that of J. F. Hazard, Sedgley Avenue, above Diamond Street. The premises covering some two and one-half acres of ground, and are completely stocked with full line of building lumber. The business was established in 1890, and from its inception has been a success, the sales of 1892 being over ten million feet. The premises are

equipped with fine buildings, with every convenience for conducting the business according to the most modern methods. The yard has about 900 feet of railroad tracks, insuring the greatest despatch and least expense for hauling. Mr. Hazard has his two sons thoroughly educated up to all the details of the business, and have charge of this branch. They are young men, possessing thorough knowledge of the trade and market, which makes them competent. The firm have also recently added a coal yard, with tressle and shed 50x125, to the lumber business, which, considering the time it has been started, is doing finely. In conducting the coal business four cardinal points are observed—"Good quality, full weight, careful preparation, prompt delivery." H. G. Hazard attends to collecting department, while J. M. Hazard looks after the yard and the wants of the trade. Mr. J. F. Hazard, the senior member of the firm, is a native of New York State, where he has a large lumber yard. Each member representing this business have, by years of patient industry, guided by strict probity and sound commercial principles, won their way into the front rank of substantial and repreentative business men.

Miss L. Gorgas, Philadelphia St. and Susquehanna Ave.

AMONG the enterprising business women of Philadelphia we pause to make mention that of Miss L. Gorgas, a young lady of more than ordinary business ability and mental brightness. The subject of this sketch, who four years ago established herself in the shoe business at the Cor. Susquehanna Ave. and Philadelphia Streets. The premises occupied being 20 x 40 feet in space, with two very attractive display windows, while the salesroom is neatly fitted and carpeted, the display of goods is large, embracing every new novelty in fine footwear for women and men, with everything desirable for children. All goods being bought from reliable houses, each pair of shoes can be relied upon as recommended. Miss Gorgas is of Philadelphia birth, stands high in social as well as business circles, and is a very reliable lady allied with her calling.

J. G. Taylor & Son, Cor. Susquehanna Ave. and Colorado Street.

A REMARKABLE instance of rapid and substantial growth in business is presented by the firm of J. G. Taylor & Son, dealers in milk, butter and eggs, etc., at Cor. Susquehanna Ave. and Colorado Street, established four years ago. The store is 20 x 30 feet in dimensions, neatly fitted up, and in point of cleanliness, is immaculate. The supply of goods is always abundant and their freshness and absolute purity can be implicitly relied upon. They make a specialty of butter, eggs and poultry, they also carry a limited stock of stationery and confectionery. Three competent assistants are in constant attendance and patrons are assured prompt and polite attention. Father and son are natives of Philadelphia, well and favorable known as enterprising, progressive and reliable merchants.

Anne S. Graham, 1511 West Susquehanna Ave.

THIS widely known and flourishing house was established five years ago by the present proprietress, Anne Graham, who being possessed of excellent business qualifications and a wide range of experience, has developed a flattering and steady growing patronage. The store is undergoing improvement and to be increased in size, in order to meet the demand of the trade; three competent assistants are employed. The display of goods is very attractive and consists of dress goods and trimmings, notions, etc., all of which are sold at a small advance above original cost. Patrons will find every element of satisfaction, both in the variety and the freshness of the stock. Miss Graham is a native of this city, is well known and has a high reputation for liberal, honorable business methods.

Mrs. M. Raber, 440 Susquehanna Ave.

THIS thriving enterprise was founded within the current year, but under the progressive management of the proprietress, Mrs. M. Raber, soon found favor and recognition, acquiring in a brief period a flourishing and desirable patronage. The premises occupied are ample, being 20 x 30 feet in dimensions, with large display window very tastefully and attractively arranged, while two competent and obliging assistants are in constant service, assuring all patrons of prompt attention. The stock here displayed embraces a full line of dry goods consisting of dress goods, white goods, table linen, towels, underwear, hosiery, gloves, and an endless variety of trimmings and notions, while the prices which prevail are exceptionally low. Mrs. Raber gives her personal supervision to every detail of the business and by so doing has laid the foundation of success. She is a native of this city and enjoys an excellent reputation wherever known.

J. B. Miller, S. W. Cor. 17th and French Sts.

THIS prominent business concern was established by its present proprietor, Mr. J. B. Miller, three years ago, and has grown with each succeeding year, by reason of the superior quality of its goods, and the uniform integrity characterizing its transactions. He occupies a well arranged store 20 x 40 feet in size, provided with all trade requisites, and well stocked with a choice line of fancy and staple groceries, fine teas and coffees, canned and bottled goods, table delicacies, smoked, dressed and salt meats, provisions of all kinds, and fruit in season. Two assistants are employed and all orders receive immediate and careful attention. Mr. Miller is a native of this state, a young man well known in business circles as a gentleman of the highest integrity, enjoying the confidence and respect of all who know him, and is among the most solid business men of this city.

Mrs. R. Hanline, 2201 North Sixth Street.

THERE is no volume which, if published, would make more interesting reading than a history of the business women of Philadelphia. A young Virginia lady claims first attention in this connection, namely, Mrs. R. Hanline, a very popular lady and an excellent milliner. She always has on hand a large stock of millinery in all the new styles dictated by fashion, she makes a specialty of fine millinery, and has an unlimited supply of fine ostrich feathers, etc., as well as the latest shapes in hats and bonnets and all sorts of material, as well as a full line of fancy goods; from three to six skilled persons are employed. Her business having been conducted upon purely business principles, are evidence of her entire fitness, which are business requirements of the nineteenth century.

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Dauphin Street.

Mrs. K. Corey, N. W. Cor. Dauphin and Vanpelt Sts.

ABOUT the most complete and best appointed general grocery establishment in this part of the city is that of Mrs. K. Corey, located at N. W. Cor. Dauphin and Vanpelt Sts. It is in all respects a well ordered, first class store, where is always carried a varied assortment of everything in the line of family groceries, teas, coffees, the best brands of flour, canned and bottled goods, butter, eggs, also a choice supply of fruits and vegetables. Mrs. Corey established the business here only six months ago, but from the first she has enjoyed a large share of the patronage in the neighborhood. The neat and commodious store is 20 x 40 feet in size, three efficient assistants are constantly employed and all orders are carefully filled at the lowest ruling market prices. Mrs. Corey is a native of this city.

◎ ◎

W. H. Kennedy, N. E. Cor. Dauphin and Bouvier Sts.

THIS Popular house was established two years ago by the present proprietor, Mr. W. H. Kennedy. The handsomely fitted store is 20 x 40 feet in dimensions, is furnished with every known facility, including elegant counter cases, two large display windows, etc., and presents a very attractive appearance. The stock here carried embraces a choice assortment of fine and medium grades of cigars and smokers articles of every description. His stock also includes all the latest periodicals, magazines, fashion books, daily and weekly papers, also a full line of stationery. Patrons are assured prompt and courteous attention at all times. Mr. Kennedy is a native of Chester Co., Pa., is a man in the prime of life, is a genial gentleman and able business man and has gained an enviable reputation for honorable business methods.

Kate H. Felten, 30th and Dauphin Sts.

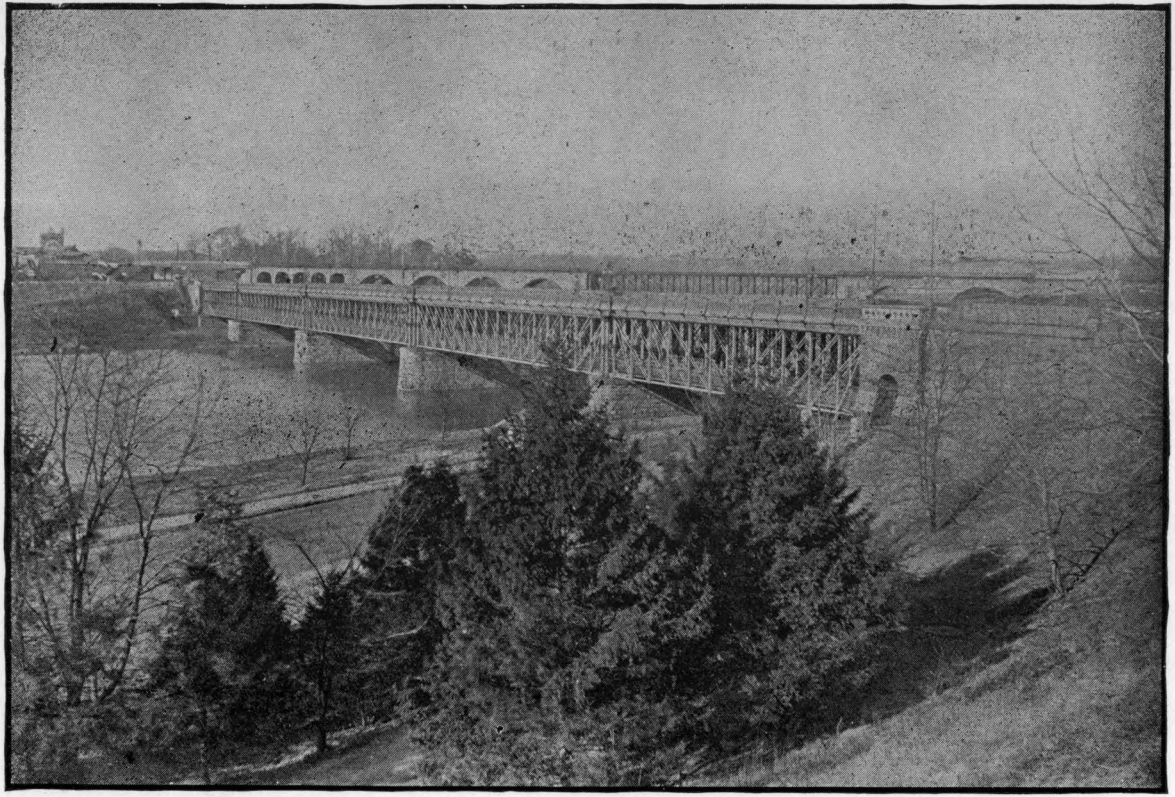
THIS popular house was established in 1887 by the present proprietor, Miss Kate H. Felten, under whose energetic management a lucrative trade has been developed. The premises occupied are of ample dimensions, 20 x 50 feet in size, with three large display windows and six fine counter cases fitted up in a very attractive manner and tastefully arranged for the display of a large assortment of miscellaneous goods, consisting of dress goods, corsets, gloves, hosiery trimmings, fancy articles, ladies' and gent's furnishings of every description, laces and trimmings, etc., etc. The special feature of the business is the millinery department, in which a number of expert ladies are employed, and every attention is given to filling orders for hats and bonnets, which are made and trimmed in accord with the prevailing fashion. Miss Felten is a native of Roxborough, a thorough active business women and enjoys the respect and confidence of all who know her.

L. A. Hubbs, N. W. Cor. 30th and Dauphin Sts.

THIS admirably conducted and liberally patronized establishment was founded by the present enterprising proprietor, Mr. L. A. Hubbs, ten years ago, and has long enjoyed a most excellent reputation and a desirable patronage. The premises occupied are 20 x 35 feet in dimensions, with two large display windows and four elegant counter cases, giving the store a very attractive appearance. The stock carried here embraces the best brands of Havana, Key West and domestic cigars, and smokers material generally. Two competent assistants are in constant service. Mr. Hubbs gives his personal supervision to every detail of the business and is justly rewarded as he numbers among his patrons the staunchest citizens in this community. He is a Philadelphian by birth, a reliable honorable dealer and an esteemed citizen.

Chas. Seemuller, 173 West Dauphin Street.

THE well known and reliable house of Mr. Charles Seemuller was established seven years ago at the present location, 173 W. Dauphin Street, and from the first has been accorded a very liberal and influential patronage. The premises occupied are ample, 20 x 25 feet in dimensions, with large display windows very neatly and attractively arranged throughout, and the stock carried is composed of the finest variety of goods pertaining to this branch of trade. A full line of foreign and domestic cigars, manufactured tobacco for chewers and smokers use, together with a full supply of smokers articles is always kept on hand. The house has all along enjoyed a steady, progressive prosperity, owing to the fact that it is conducted on such sound and honorable business methods. Mr. Seemuller is a native of Germany but has resided in this country many years, is well and favorably known in this city.



GIRARD AVENUE BRIDGE.

Mrs. E Gebhardt, N. E. Cor. 27th and Dauphin Sts.

THE dry goods establishment of Mrs. E. Gebhardt is well and favorably known throughout this section of the city and is liberally patronized. The premises occupied comprise a salesroom 20 x 40 feet in size, with two large display windows, neatly and tastefully fitted up and provided with all modern trade requisites and well stocked with a carefully selected line of dry goods, embracing new and fashionable dress fabrics of silk, woolen and cotton goods, ladies' gent's and children's furnishing goods, trimmings, etc. Two competent assistants are employed. Mrs. Gebhardt established her business two years ago, she is a born Philadelphian, an energetic, enterprising and deservedly successful business woman.

Samuel J. Rieben, 2904 Dauphin Street.

THIS establishment is one of the most prominent concerns of its line in this section of the city. The business was founded two years ago. The premises occupied are 20 x 30 feet in dimensions, handsomely fitted up, and presents a very attractive appearance, and the stock has no superior in this section of the city for extent and durability of goods. It embraces boots, shoes, rubbers and slippers for gents, ladies, boys, girls and infants, and every pair is warranted, while the prices are the lowest in the market for this quality of goods. Boots and shoes are made to order, and in all instances the best materials, finest workmanship, style and durability are guaranteed. Repairing is neatly and promptly executed. Mr. Rieben is a native of Switzerland, a young man of pronounced business ability, and an active member of the 29th Street M. E. Church. He is also a member of the Columbus Circle of Brotherhood Union.

Operative Builders, Contractors and Prominent Real Estate and Business Men of the Northwest.

Charles W. Goger, Shop, 1306 Mount Vernon Street.

AMONG the prominent representative carpenters and builders of Philadelphia is Mr. Charles W. Goger, residence, 1647 North 27th Street, who is closely identified with the growth and developement of the city. He is a young man of eminent ability and mental brightness, which he clearly demonstrates in his business, he devotes his attention to remodeling of buildings and changing dwellings into fine business houses, by employing none but reliable and skilled hands, and by giving his personal attention to the business he is able to give satisfaction, and his work can be seen all through Philadelphia, and especially on Columbia Avenue, where the fine windows show good taste and high grade of work. Mr. Goger can look back over his years of business career with a great deal of satisfaction, having made it a point of his life to be prompt in all of his business transactions, and this destinctive mark is one which has made him many permanent friends both in business and social circles.

Theo. H. Strouse, 3126 Columbia Avenue.

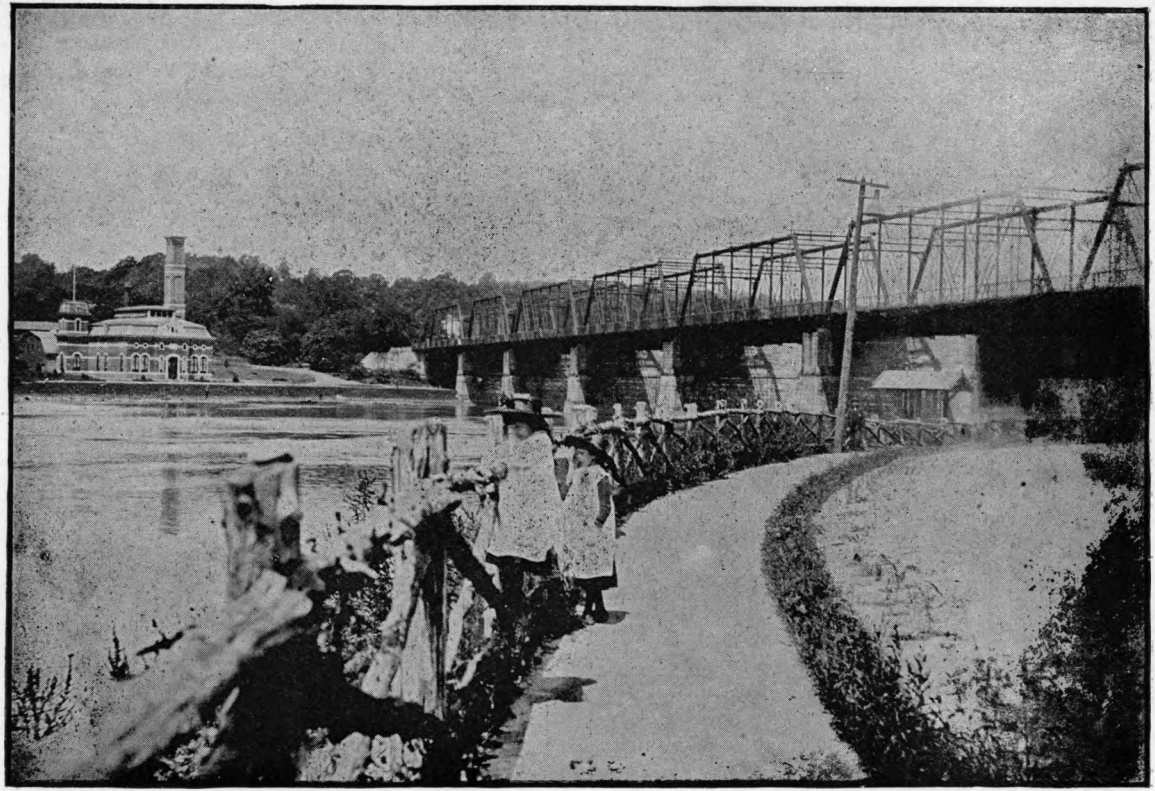
AMONG the most pretentious of all drug stores in the Northwest section of the city, the list particularly includes Mr. Theo. H. Strouse, who is among the most noted pharmacists on Columbia Avenue. This young gentleman conducts an attractive and handsomely-fitted store, which is stocked with a superior line of fresh drugs, medicines, toilet articles, and foreign and domestic cigars of the best brands, as well as a handsome soda fountain. This establishment will compare favorably with the first-class drug stores located in this city centre, and no store holds a higher reputation for compounding physicians' prescriptions. This business was established during the present year, and in this short period has gained a firm commercial footing, and an encouraging support from the residents of this section. Mr. Strouse is a young gentleman in the full vigor of manhood, a graduate of pharmacy, and is thoroughly qualified for his calling. His business methods are enterprising and progressive, and his representations are reliable in every respect, and is at all times found courteous and accommodating.

Wm. Campbell, 2237 Columbia Avenue.

PROMINENT among the successful and enterprising gentlemen on Columbia Avenue engaged in the mercantile pursuits is Mr. Wm. Campbell, at 2237 Columbia Avenue, dealer in gents' fine furnishing goods. The gentleman has brought to bear the widest practical experience coupled with a most pushing and ambitious nature. The store is of ample size and heavily stocked with every thing known to the trade, each line being large and varied. Fine neckwear, dress shirts and underwear a specialty. Selected with great care from the most responsible houses, all goods are sold at the lowest cash prices, while the character of the goods are the highest. The business is conducted under the most legitimate rules, and is largely aided by the assistance of Mrs. Campbell, who is a lady of mental brightness and business ability, while Mr. Campbell has proven himself of sound business principle and probity, deservedly popular in trade circles.

J. W. Parker, 3104 Columbia Avenue.

TO become possessed of that which is an equivalent for riches and good health, one must be a discriminative marketer and make purchases only of reliable dealers. A firm which has established a reputation for reliability and plain dealings in all its transactions is that of Mr. Parker, dealer in groceries and provisions, located at 3104 Columbia Avenue. The stock such as he carries being of the best. He is a gentleman of considerable practical experience and thorough good judgment, and is the most careful buyer, securing the best articles for the money. This business was established in 1892, and from its inception has met with the popular favor of the Park Heights people. Everything usually found in a first-class store of this kind may be had here. Mr. Parker is a native of New Jersey; he is a thorough business gentleman, courteous and accommodating, and held in high esteem as a valued citizen.



COLUMBIA BRIDGE AND BELMONT WATER WORKS

H. D. Hotze, N. E. Cor. 27th and Columbia Avenue.

AMONG the representative business houses of Columbia Avenue, none are more prominent in supplying the needed wants of the community than the business of H. D. Hotze, bread and cake baker, 27th and Columbia Avenue, the business having been established three years ago. The store occupied is of ample dimensions, presenting a neat, clean appearance, being due to the personal attention given by Mrs. Hotze, a woman of mental brightness and business ability, courteous and accommodating. The manufacturing department is under the personal supervision of Mr. Hotze, practical and thorough workman of some note, and by the combined efforts of both Mr. and Mrs. Hotze an extensive business has been built up. The stock carried is large, embracing wholesome bread and fine cakes, as well as pure ice cream and water ices. With pleasure do we commend this popular house to the reader of the COMMERCIAL AND FINANCIAL PHILADELPHIA.

Frederick Shugart, 2214 Columbia Avenue.

THE trade of horseshoer is one that comes within the bounds of daily opportunity to manifest a humane spirit toward man's most obedient and faithful servant, the horse. The shoer of the horse has many an opportunity to prove the tender side of his heart, and in his calling one of the most humane and careful men is Frederick Shugart, of 2214 Columbia Avenue. He is a master of his trade in every sense of the word. He has established his business a number of years ago, and during that time has won the confidence of leading horse owners, turfmen, drivers and owners of private driving horses. He employs none but skilled hands, and all shoes used are of his own hand-make. Particular attention paid to split-feet and quarter-cracks, corns, etc. He controls a liberal and profitable business, built up by his own energy and careful attention to the higher line of his indispensable trade.

Wm. Morton, 2108 Columbia Avenue.

AMONG the newly-established and popular merchants of Columbia Avenue, and one demanding special notice is Mr. Wm. Morton, engaged in the mercantile pursuits at 2108 Columbia Avenue. He is a young man of unexceptional habits, and has a most thorough knowledge of the business. His store has been newly fitted and stocked with a full line of dry goods, trimmings, notions, underwear and hosiery. The selections of this stock was the result of good taste and careful study of the needs of the patronage, and the most acceptable way in which these requirements could be filled. As a result he has been successful in selecting a stock which is a perfect combination of beauty, durability and utility. His first purchases have been continually followed by others to meet the wants of his growing trade. Polite attendants are employed and every courtesy given to the customers. Mr. Morton possesses a certain geniality and happy disposition which has drawn to him many warm friends.

W. G. Schweiker, 2623 Jefferson Street.

AS the years advance the discovery of every new science and new methods are given to the world, and how marked the change from the old style of awnings to the substantial and well constructed galvanized iron awnings, such as are erected by prominent representative manufacturers of the North-west section of the city of to-day. Among those, who, on account of their extensive operations in this line, we make mention of Mr. W. G. Schweiker, of 2623 Jefferson Street, who makes a specialty of this line of work in connection with his general line of metal workings, such as roofing of all nature in both slate and tile; also heaters and range work, as well as jobbing of all kinds; also a full line of house furnishing goods are carried in stock. Mr. Schweiker is a thorough and practical mechanic, and is one who attends to the increasing demands of his trade. He is a gentleman of strict business integrity, and is fully entitled to the success that he has won, and which is constantly growing under his wise and honorable commercial policy.

Joseph Irwin, 2625 Jefferson Street.

ONE of the most popular and enterprising men of the North-west section of Philadelphia is Mr. Joseph Irwin, scientific horse-shoer, whose place of business is located at 2625 Jefferson Street. Much of the usefulness of the horse depends upon the condition of their feet, and the care that is taken of his shoeing and keeping his feet in proper trim. Mr. Irwin uses scientific principles and the best nails, and all of his shoes are of his own make. "Good Enough" shoes always on hand. The premises occupied are of ample dimensions, having the accommodation for standing a large number of horses upon the floor. The activity of the place presents a busy scene. Mr. Irwin is a young gentleman of thorough practical experience; is widely known throughout the city, commanding the esteem and confidence of all with whom he has business dealings. He is a man of push and enterprise, and he well merits the success he is attaining, and is recognized in the community as a strictly honorable business man.

Dr. J. C. Chamberlain, 1825 Columbia Avenue.

IT is no small debt of gratitude that the world owes to the dentist for this opportunity to gain comfort. Among the eminent dentists of the North-west whose high-class work prompts the writing of this article, is Dr. J. C. Chamberlain. He established his business thirteen years ago. After having graduated with high honors from the Pennsylvania Dental College of Philadelphia, in 1879, also taking an extra course in surgery, he moved to his present elegant offices. The doctor is a native of Chester County, where he commenced his studies and realized the fact of his requiring greater opportunities to obtain a thorough and practical knowledge of the profession. He made up his mind to come to Philadelphia, yet

much against the wish of his prominent father. Dr. Chamberlain to-day has attained the highest rank of his profession. He is a dentist of rare skill and ability, and with his knowledge of dental surgery is one in whom his patients place utter confidence. He possesses all of the modern instruments and machinery for carrying on his work, employing two competent assistants for doing the mechanical part of the work, which is done in another building, and undertakes every sort of dental work at reasonable rates, including extracting, excavating, preparing cavities, and inserting gold and metal filling, crown fillings, supplying false teeth in sets or single. He is a most careful and expert dentist, and pays special attention to treating. The thought which presents itself to the conservative and far-seeing mind when the question is propounded as to what essentials are necessary to a man's success in business is that they are industry, sobriety and economy. There are those favorable opportunities in men's lives, which, if taken advantage of, will take them far along the road toward the consummation of their ideals, and, too, there are those who have a strange intuition of that time, and avail themselves of it. But never does this mysterious aid come to those without ambition and fixed purpose. Determined efforts invites success. Included in the narrow circle of men who have fought the battles successfully is Dr. J. C. Chamberlain. He is a young gentleman, enjoying full vigor of manhood, and has accumulated some of the world's goods. The progressive features and enterprising measures that have marked this gentleman's business career seems to have met the approval of all. He is widely-known and universally esteemed among his fraternity, and is frequently called in consultation with the leading medical society (who hold him in the highest esteem) in and about the city, regarding special cases that come under the line of dental surgery. He is a gentleman of extreme conservatism, and well merits the confidence that has been reposed in him as a gentleman of tried and trusted honor, fully deserving his self-acquired success in social as well as commercial circles.

George Moore, 1915 and 1917 Oxford Street.

THERE are few to whom one can consign articles of furniture without some apprehension, and among the few who are careful and experienced furniture movers we make mention that of Mr. George Moore, who can be safely relied upon in these matters, and is one who is well and favorably known throughout the North-west section of the city. In connection with his business he runs a line of stage coaches, and his Oxford Daisy is a popular transporter of picnics to and from the park, and with its four-in-hand spirited team, prancing and dancing, under the care of Mr. Moore, the jolly party enjoys the delights and pleasures. Mr. Moore is open for any engagement, and with his stable of safe and fleeted horses and his careful drivers he is prepared for anything in his line. Mr. Moore is a thoroughly conscientious man, and all of his business relations are carried on in the most honorable spirit, and with pleasure do we commend him and his Oxford Daisy to the trade in general as one of the most reliable representative citizens of the North-west section of the city.

J. Aug. Cuerten, S. W. Corner 24th and Jefferson Streets.

IF every business were to establish the rule of attending specially to a particular line of goods and not dabbling with products that do not belong in their line, the chances for every business man would be increased one hundred fold. This leads us to consider the most popular and pleasing shoe store of Mr. J. A. Cuerten, located at the corner of 24th and Jefferson Streets, and upon stepping inside the door an attractive, well selected stock of goods will be found of the most popular makes and pleasing styles for men and women, as well as everything that is desirable for children of all ages. A long line of custom has been gained by his courteous attention to the wants of the trade, which enables him to claim public recognition. He is a young gentleman of push and enterprise, and a thorough business man.

J. McCloskey, S. E. Cor. 26th and Columbia Avenue.

A PLEASANT place and one which is much sought after by persons desirous of getting a first-class shave or have a fashionable hair cut and obtain a good Havana cigar at popular prices is corner of 26th and Columbia Avenue. The genial John McCloskey is the owner and proprietor of this popular place. He is an experienced barber himself and the equipments of his establishment will be found perfect in this respect. He always carries a full line of foreign and domestic cigars. He has three finely upholstered chairs, while the display of fine shaving mugs speak in words of praise for the large patronage such as the enterprise enjoys. His careful study to comply with the wishes of his patronage, coupled with his geniality and pleasant surroundings, have combined to make him very popular with the people of the Northwest.

Chas. D. Hill, 1511 North 27th Street.

IT is wonderful how much evolution has done within the last quarter of a century and especially in the line of buildings. In this connection we refer to the name of Mr. Chas D. Hill, who is a young man, being twenty-nine years of age, who doubtless has had the widest practical experience of any operative builder and carpenter of Philadelphia, at his age, and he is recognized as one of the most popular men engaged in this line of trade in Philadelphia. Among his building operations we mention the Gaston Presbyterian Church, South West Cor. 11th Street and Lehigh Avenue, and others, as well as to design and build a five story hotel at No. 43 North Sixth Street, the Wolff building, Cor. Marston and Jefferson Streets, the Northwestern Livery Stable, 27th Street above Girard Avenue. These are monuments of credit to Mr. Hill, besides his operative buildings of which he is owner. He gives his business his undivided attention which is a guarantee of the faithful performance of his obligations. He employs none but skilled workmen. Special attention is given to jobbing and altering of dwellings into business places. He is a thorough business gentleman and fully posted in building operations.

Daniel M. Boring, 2924 Ridge Avenue.

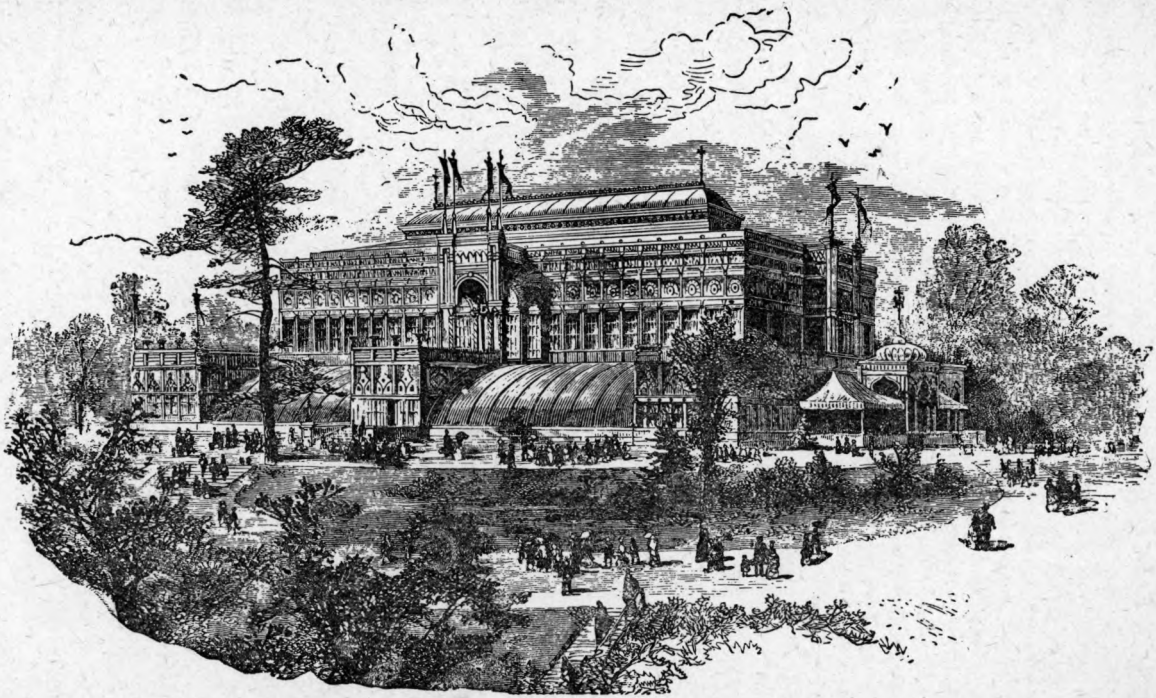
ABILITY, when backed by enterprise, business measures and progressive ideas, will accomplish more than any professional or commercial requirements. An illustration in the real estate business of the North-western section of the city is shown in the active and clean record of Mr. Daniel M. Boring, real estate conveyancer and notary public, whose office is at 2924 Ridge Avenue. He buys and sells both improved and unimproved property, and makes a specialty of North-western residences and business houses. His books contain some of the most desirable properties, which are offered for sale and for rent. He pays special attention to the renting and collecting departments of the real estate business as well as fire insurance effected, and agent for coal, and operates what may be styled a first-class business. His clientele contains men engaged in the financial and commercial walks of life, all of whom endorse his business policy as strictly honest and sound. He enjoys an enviable reputation for the high business principles he has pursued, and he is likewise regarded as a gentleman of the soundest integrity. The business was established by him twenty-seven years ago at the corner of 12th and Spring Garden Streets, and for four years has been located at his present address.

Henry McKee, 2624 Arizona Street.

A FEATURE of vital importance to the new districts of Philadelphia is that of patent pavements, and can readily be styled an agent to cleanliness and good health, particularly so in the case of the northwest section of the city, where prompt measures are taken in this direction, much to the credit of the operative builders, as well as to those who put down beautiful substantial pavements, walks, drives, vaults, etc. In this connection we desire to make mention of the Diamond Artificial Paving Company, Henry McKee, proprietor, 2624 Arizona Street. This firm is prepared for contracting for all manner of work coming under this head, upon the most satisfactory arrangements, Mr. McKee being a gentleman of practical experience, giving every attention to the minor details of the business. In a word, he is one of the most reliable men engaged in this line of trade.

Guy L. Wade & Co., 2019 Master St.

IN Mr. Guy L. Wade is found a young man whose business career is a decidedly interesting one. This gentleman is a prominent carpenter and builder, of about twenty-five years of age, and he has had the widest practical experience in his line of any in Philadelphia, at so youthful an age. Before entering into the carpenter business, he prepared himself for an architect, with a view of perfecting himself for the calling of a contractor and builder, he is therefore prepared to make estimate for any grade of work. He employs a number of skilled men and a competent foreman, while he himself closely looks after the minor details of the work. He is a young gentleman of mental brightness and business ability, which is clearly shown in all his business transactions. He has won to his side a long line of patrons, and by his honorable business policy has maintained a standard of success which is a monument of credit to his business talent.



HORTICULTURAL HALL IN FAIRMOUNT PARK.

Wm. F. Miller, 2019 Master St.

ABILITY, when backed by enterprising business measures and progressive ideas, will accomplish more than any other professional or commercial requirement. An illustration in the sanitary plumbing business of Philadelphia, is shown in the active, clean record of Mr. Wm. F. Miller, 2019 Master Street, and from the inception of this business at Broad Street, and during the present year located at the above place of business, it has gained a wide patronage with the prominent building operators of Philadelphia. None but skilled workmen are employed, and the business receives close attention from Mr. Miller, who is a plumbing expert. He is prepared to make estimates on all manner of work, upon the most satisfactory arrangements. Mr. Miller is eminently entitled to the success which he has attained, and the confidence he has won is a guarantee of his honorable dealings.

Charles C. Augustine. S. E. Cor. 30th and Herman Sts.

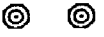
A NOTABLE improvement has been made in heating apparatus as well as advantages for cooking. Man's inventive genius has brought to bear upon these things, and now we have them in a high point of excellence. Nowhere can the truth of the foregoing be seen more plainly than in the business of Mr. Chas. C. Augustine. Stoves, Heaters and ranges, furnished, set and repaired, tin roofing and spouting, also inventor of an improved crab. The arms of this crab are raised entirely above the feeder door, thus rendering it impossible for any one to lodge coal in the openings or outlets ; this, while a great improvement in itself, is still further enhanced by the fact that this arrangement causes the gases from the coal to be in a complete state of combustion before they enter the arms of the crab, thus insuring a much greater heat than can be obtained by any system where the gases enter the outlets on a line with the feeder door. In heating dwellings, Mr. Augustine seems to possess a thorough knowledge, and his work can be seen with the popular operations of Wm. F. Albrecht, Mess. Weeks & Michaelson and others. He has built up a reputation for first class work only. He is a gentleman of mental brightness and business ability.

Jacob A. Bohem, 2406 and 2408 Montgomery Ave.

A REVIEW of the various enterprises that have made Philadelphia the chief centre of business in Middle States is the manufacturer of galvanized iron and copper cornices, sky lights, bay and oriole windows, finials, ridging, window caps and sills, tin roofing heaters and ranges. The bulk of his work, however, consists of contract work for operations, and Mr. Bohem is recognized as one of the leading manufacturers of Philadelphia in his line. He has made a reputation for the execution of high grades of galvanized iron cornices, and is universally considered a trustworthy member of his calling. He gives personal attention to the work, and is a young man of business enterprise and progression, and his representations are reliable in every respect.

Otto F. Kunkely, 1710 North Twenty-Seventh Street.

WE find among the able representatives of the metal workers of the North-west section of the city, Mr. Otto F. Kunkely, who, for a number of years, has been closely identified with the great business boom of this section of the city. His place of business is conveniently situated and equipped with all manner of machinery for doing all kinds of work in the heater and range line, also spouting and roofing. Mr. Kunkely is a thorough, practical mechanic, and gives the minor details of his business his personal attention, and in all of his business relations he endeavors to be prompt, and in trade circles is recognized as one worthy the success he is attaining in his business. He is a young man of pleasing address and courteous disposition, and occupies a prominent position in both social and commercial relations.



S. Cox & Son, 2530 Columbia Avenue.

THERE is no more important industry in a growing city than the builder and contractor. Philadelphia's massive business palaces and grand residences have proven this, while the builder may with truth at once be designated as one of the foremost and useful developers of a vicinity. A noted firm in this connection is that of S. Cox & Son, 2530 Columbia Avenue. These gentleman have been connected with some of the best operations of the North-west, and are closely identified with the rapid growth of that part of the city. They employ a large number of the most skillful workmen, and deal only with the leading capitalists and builders. They have made a name for always discharging their obligations with truth to their promises, and have consequently gained a place in the first rank of contractors and brick workers generally. The business was established in 1869 by Mr. S. Cox, and for several years he was engaged by the city in building sewers. Some years later the son, Mr. Wm. S. Cox, was admitted into the firm. Both are natives of Philadelphia and are members of the Operative Builders' Association of Philadelphia. In their business they employ upward of sixty skilled mechanics. They are gentleman fully awake to the dashing go-ahead spirit of the Nineteenth century.

John Stafford, 1606 Susquehanna Avenue.

THE development of this city as a grand commercial metropolis of the country, together with the tremendous internal demand for all descriptions of merchandise and forms of investment, at once renders the city an important point for the greatest of the town's enterprises, which is real estate. This particular branch of commerce is one of the most notable features of metropolitan barter, and affords a class of investment which is widely sought after by wise and far-sighted men of capital and a speculative turn of mind, because this is a branch in which one may speculate with impunity without any danger of loss, the market of real estate being always a sure and certain means of investment. This has been proven by efforts made in this direction through Mr. John Stafford, the popular and successful operative builder in the North-west section of the city, and whose opera-

tions are classed among the most honorable for architectural beauty, elegance of finish, most conveniently arranged and substantially built. Mr. Stafford is apt in the department of building, while his knowledge of the real estate centres being founded upon long experience and a careful study of all the details of his calling, as an expert in all of the details of the real estate market, he has not a peer, and is thoroughly conversant with his calling, and during all of his years of careful business operations has preserved unbroken the rule upon which he first set out in business, that is, conservatism. He has served faithfully his patrons, and never failed in the consummate discharge of his duties as a business gentleman and a strong advocate of the principles of truth.

Jos. A. Addis, 1720 North 24th Street.

THERE is no department of business enterprise that rises to such importance in the daily transactions of life as that of real estate. The land is king and the holders subjects, that is, actually dependent upon the land for their daily subsistence, wage and profits. In this connection one of the noted firms in the line of real estate, abstracts and loans is Mr. Jos. A. Addis, 1720 North 24th Street. He makes a specialty of operating in the North-west section of the city and the suburbs, and his books show some of the most desirable property for sale. As an investment no greater opportunity could be found, as well as his list of houses for rent, they being of good location as well as the most healthful. He takes care of estates and has secured a high reputation in this line of his business, and he has developed a large and desirable trade and stands up in his calling to-day. He is a gentleman of extreme conservatism, and well merits the confidence that has been reposed in him as a gentleman of tried and trusted honor, fully deserving his self-acquired integrity.

John E. Hevener, 816 West Huntingdon Street.

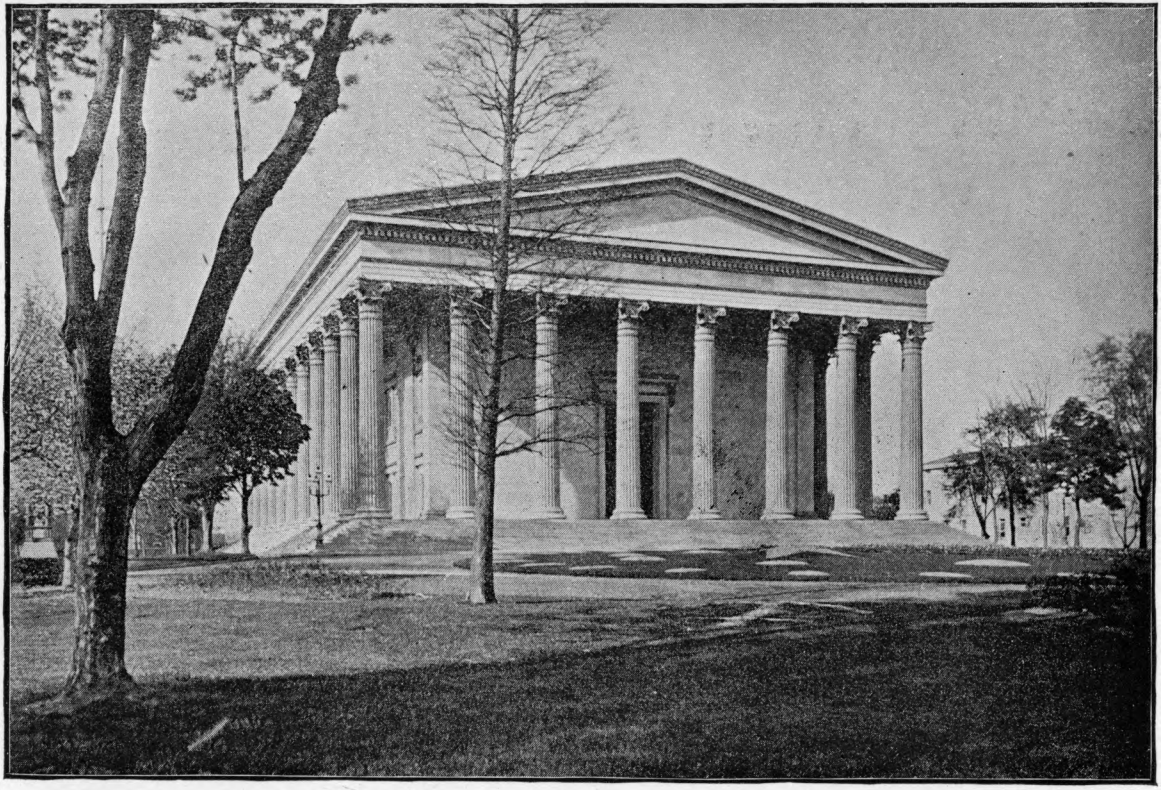
WITHIN years of recent date the remarkable growth of the real estate in the North-west section of Philadelphia has given it a prominence and placed it in a position that is attained by very few other elements in this country, and there are few branches of industry which are rapidly assuming such a prominent place as the carpenter and builder, and it is to him the public owe a debt of gratitude for the many comfortable homes which Philadelphia is so highly noted for, and in this connection we would make mention of Mr. John E. Hevener, his business having been established twenty years ago. The business has now attained to a prominence that recommends him to the complete and universal confidence of capitalists and gigantic operative builders. His business gives employment to a large number of skilled men, while he himself being a thorough, practical mechanic, closely looks after the minor details of his business and possesses a complete knowledge of his duties, and in all of his transactions he has proven himself a gentleman of honorable principles, possessing the full confidence and trust of his patrons.

J. G. Patton, 2441 Columbia Avenue.

AN active and progressive system in any profession or line of business when based upon principles of honor is sure to bring success, and an illustration of prominence gained through these means is seen in the record of Mr. J. G. Patton, real estate and investment dealer. This gentleman has been established in the real estate profession for years, and is recognized as one of Philadelphia's best posted and most enterprising business men. He conducts a general line of real estate operations including buying and selling of property. Mr. Patton's business policy has been highly endorsed by those who have had occasion to obtain his professional services, and his reputation alike stands high throughout real estate and commercial circles. His career has shown his aptitude for the real estate vocation, and few men are so naturally well qualified for successfully pursuing the business. His books contain descriptions of the choicest salable property in all parts of the North-west. Socially, Mr. Patton is recognized as one of our most enterprising church and Sabbath-school workers, and is also a prominent member of the various fraternal organizations, in which he has rendered efficient services. In the I. O. O. F. he has taken a very active interest, being the progenitor and originator of the plan for the establishment in South-west Philadelphia of the magnificent Odd Fellows' Hall, corner Broad and Federal Streets, in which corporation he has held the various offices of secretary, treasurer and chairman of the finance committee. He seems to have the facility of winning the affections of those who meet him. In fact, Mr. Patton has that pleasing disposition that one cannot help admiring him, being a refined gentleman of the highest consideration, and is looked upon as one of the most valued citizens of the North-west.

John R. Wiggins, 1536 Seybert Street.

THE finger of time is one of the most satisfactory and reliable endorses of a firm's business career. Men in the various walks of life may halt and refuse to listen to a new enterprise, but the old established industries always demand respect and attention. This rule applies to John R. Wiggins, builder. This business extends throughout the city, of which mention is made of the Exchange Building for the Master Builders' Exchange, 18-24 South 7th Street; restaurant addition to Exchange Building; store building, 5th South and Passayunk Avenue, for N. Snellenberg & Co.; 932-4 Market Street, N. Snellenberg & Co.; 1013 Market Street, James A. Stone; 1214 Chestnut Street, Geo. Allen; 615 Commerce Street, Jesse Jones & Co.; 4th and Venango Streets, S. Bowen's Sons; stable and other outbuildings for German Hospital; Columbia Hall, 2d and Norris Streets; M. E. Church, 63d and Hamilton Streets; McDowell Memorial Presbyterian Church, 21st Street and Columbia Avenue. Mr. Wiggins employs only skilled mechanics and personally looks after each line of work, and with his assistants, men of brains and of a mechanical power, he can, with safety, insure perfect success, guarding against accident. Mr. Wiggins is a thorough commercial business man, as well as an expert at his business, which he has down to perfection, thus lessening the cost of labor, and taking advantage of every opportunity presented. He is prepared to furnish estimates of prices such as to defy all honorable competition, and with pleasure do we commend him to the trade and to the readers of the NORTHWEST.



MAIN BUILDING—GIRARD COLLEGE.

H. C. Seely, 1103 Girard Ave.—Ridge Ave., & Berks Street.

NO professional or commercial pursuit offers better opportunities to men of ability and enterprise than those embodied in real estate. A notable example of advancements in this direction being illustrated by Mr. H. C. Seely, located at the corner of Ridge Avenue and Berks Streets. He has received a firm footing in commercial circles, and his time and attention is directed to the operation of a general real estate business, embracing renting collecting and managing estates, and is prepared to offer to his patrons every facility and accommodation. He enjoys the highest of reputation for sound business principles and strictly honorable dealings, being looked upon as one of the most enterprising conveyancers and real estate agents of the North-western section of the city.

Ralph Williams, 1608 North Nineteenth Street.

After Sept. 10th address will be 1608 N. 20th St., Op. Oxford Market.

FEW departments of industrial activity have attained greater perfection or a more deserved reputation in Philadelphia than that of the furnace and range business, and in this connection we make special mention of Mr. R. Williams. The competition in this line is great, but the result has been satisfactory. By the use of the means such as the public derives from the many years of practical experience such as Mr. Williams is able to give, is a guarantee of perfect work in his line. By a careful setting of his furnaces a good, pure hot air may be properly distributed through the house. In connection to the above branch of industry roofing and spouting is done in tin and copper. His operations have been with those of our gigantic builders, who are willing to testify to the work done by Mr. Williams, who gives his personal attention to the minor details of the business. He is a young gentleman of tried and trusted honor, enjoying the confidence of a large and appreciative trade. All work guaranteed ; prices reasonable.

John E. Eastwick, 2235 North 22d Street.

THERE is not, it is safe to say, within the limits of all of the industrial vocations, professions or trades, a calling as distinct, important, and wholly different from all other industries as that of plastering and cement work. Prominent in this line of trade is that of Mr. J. E. Eastwick, 2235 North 22d Street, the business having been established in 1805. Mr. Eastwick represents the fifth generation. The family has been closely identified with the growth of Philadelphia and particularly that of the Northwest section of the city. Their work is considered of a high grade and invariably gives satisfaction. Samples of such may be seen at the *Record* Printing House, the gentlemen's driving park and other prominent buildings throughout the city. Mr. Eastwick is thorough, and looks closely after the minor details of his work, and sees that in each case his orders are faithfully carried out. None but skilled men are employed. Mr. Eastwick is prepared to make estimates for all manner of work upon the most satisfactory terms. He is looked upon as one of the North-west's most valuable citizens and a developer of that portion of the city, a gentleman of unblemished character, and loyal to his promises in all of his undertakings.

E. Eisenhower, 1520 North 21st Street.

AMONG the enterprising gentleman of the North-western section of the city, and who occupy so high a position in the artistic world, is Mr. E. Eisenhower, engaged in painting in all its branches, and when we consider the scope that the term occupies we stop for a moment to pause. It certainly has a vast meaning, and requires to follow out the art of painting great thought and study to bring out shades and light, and the colors calculated to suit the nature of the work in order to have the desired effect. Mr. Eisenhower is one of those born artists, who, like poets, are not made, and is a gentleman of thorough, practical experience at the business; is possessed of unbounded integrity, deals fairly with his patrons, employs the most skilled artist painters, and in all of his operations he has proven himself worthy the confidence of his appreciated trade.

D. M. Gardner, 2920–26 Diamond Street.

A MAN'S business capacity and reliability may at once be summed up by reference to his patrons. When a party begins to look about for a competent person in whose hands he may trust a line of fine cabinet or office work, he naturally goes to the furthest ends to discover the state of a man's ability, and it is because they are certain of the purity of his record. This brings the historian to consider the name of Mr. D. M. Gardner, who established the carpenter business eight years ago, and from its inception he has maintained the highest standard for fine buildings and office fitting, of which we mention a residence of Wilson Moore, at Clayton, N. J., after contracts had been awarded to another party Mr. Gardner submitted plans which were accepted, and the residence built by Mr. Gardner at a cost of $26000; also a summer home for J. G. Rodner, 2426 Spruce Street; Wm. Ritter, 2116 Locust Street. The latter will be built regardless of cost, and when completed will be the finest private stable of any in Philadelphia. The People's Bank of Philadelphia. These are but a few of the many. Mr. Gardner is a strong advocate of the rule of integrity and has lived always by the motto of fairness to all as well as to let his work speak, not words. He is a gentleman of extreme conservatism, thorough in business, courteous and entertaining.

William White, 2216 Ridge Avenue.

IT is a pleasure for the historian in jotting down men's lives and characters to find a person who, during the years of active business life, has made the impression on the world of affairs as has Mr. Wm. White, plumber, range and furnace manufacturer and dealer. The task of summing up what has been accomplished in that period would be almost beyond the power of man so great have been the total enterprises. A more ready way to get at it, would be to look back at the starting point of his business career and compare it with the now. His plan of operation in the North-west section of the city has been of furnishing sanitary plumbing, gas fittings, as well as ranges and the various means of heating apparatus for the many hundreds of houses in that section of the city, and of the many

trades that are called into daily use in Philadelphia there is no one that holds a more important position than the plumber. It is upon him, to a wide degree, that the sanitary condition of the city rests, and his efforts are often necessary in so perfecting this system that the public health may rest safely. In his business relations he is closely identified with one of the gigantic building operations of the North-west, operated by Mess. Jas. H. Stevenson & Son, and was one of the promoters in the establishment of the Diamond Street Buss line, and is a most active business gentleman who is only too willing to be guided by his past clean record, and is regarded among the very bright men of business, and is a gentleman of superior intelligence and unexcelled business ability.

Patrick Walsh, 2619 West York Street.

AMONG the more prominent industries and one which is the foundation of the great building operations of the northwest section of Philadelphia, is the stone mason and contractor. In this connection it is fitting for the historian to mention the name of Mr. P. Walsh, a prominent contractor in this connection, and is recognized as one closely connected with some of the gigantic operations of the growing and popular northwest section. Mr. Walsh is a gentleman fully competent to manage so important an industry. He seems to have the happy faculty for handling his men to the best possible advantage, and so thorough in business that each one under his employ fully understands his methods and upon this business policy he has rapidly increased his trade and become a prominent and successful contractor. He is fully awake to the dashing, go-ahead spirit of the nineteenth century, and has won the confidence of his patrons as none but honorable, trustworthy operators can do.

P. E. Smith, 2019 Master Street.

TO be thoroughly posted in the requirements of one's position is a long stride in the direction of success. Experience is, after all, the vehicle that carries men into the golden fields of prosperity. There is a gentleman in mind whose example fits this illustration, Mr. P. E. Smith, contractor and plasterer, who, for a number of years, has been identified with a large portion of the great building industry of the North-west section of Philadelphia, and in trade circles he is recognized as one of the leading men in his line of trade. He has every facility at hand for doing a large amount of work of any nature and finish, and he can refer to some of the leading business men of Philadelphia as a guarantee of his sound standing and competency as an honorable gentleman of business. He has always manifested a warm interest in the city's development by taking an active part in political matters, and is a staunch advocate of right and principle. He is a director of the Diamond Street 'Buss Co., and was one of the prime advocates of extending the line down Broad Street from Diamond Street. His future success is assured in this city, where Mr. Smith's reputation has grown more staunch as the years rolled by, opening up to him the way by which he may retain his good name.

Wintz & Hermann, 1618 North 27th Street.

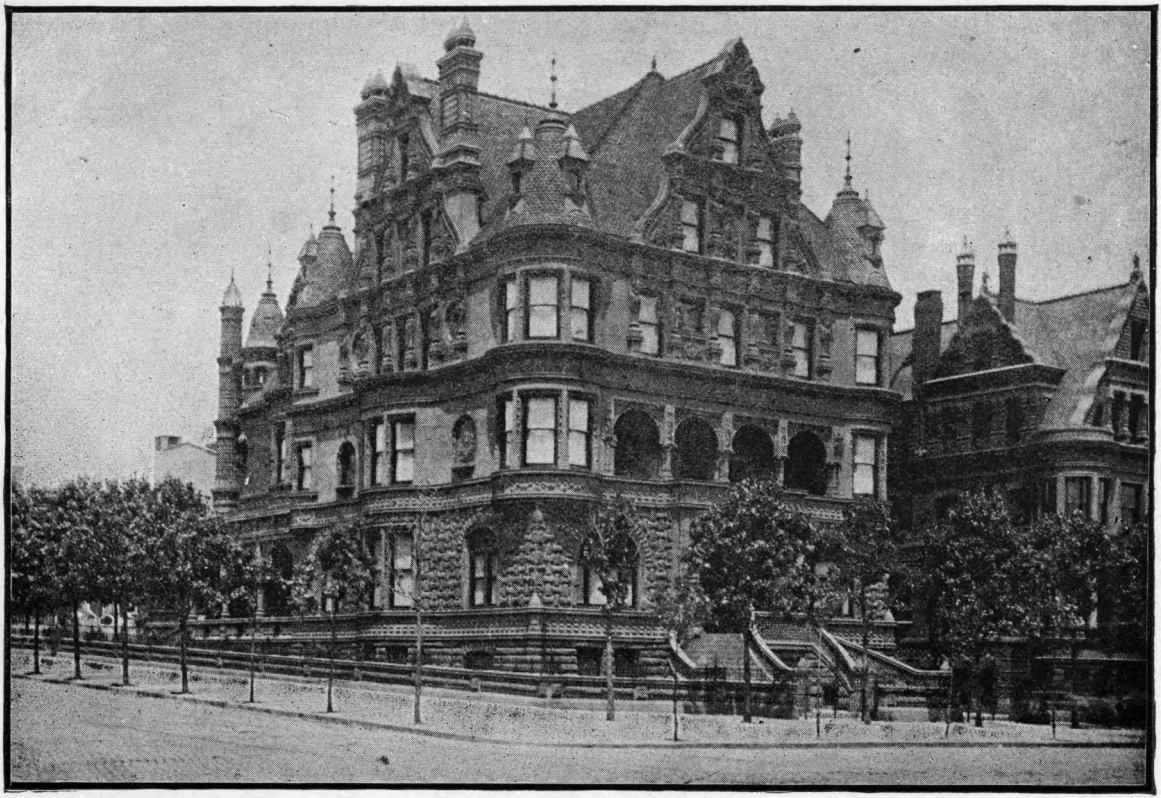
THE thought which presents itself to the conservative and far-seeing mind when the question is propounded as to what essentials are necessary to a man's success, is that these are industry, sobriety and economy, and the history of all well-known established firms like Messrs. Wintz and Hermann, 1618 North 27th Street, carpenters and builders, with their thorough knowledge of every branch of the business, are largely due to these qualities. None but skilled workmen are employed. They are prepared to make estimates for any and all nature of work, as well as jobbing, altering of dwellings into commercial business places, fitting up of fine offices, and work of every description. Fine hard wood work a special feature of the firm, and one which has made them prominent in the great North-west section of the city. These gentlemen are widely known, and have built up a notable reputation upon the strength of reliable products. In businees matters they are conservative and trustworthy, and bear the honor of possessing the full confidence of their patrons and the public.

A. Overturf, 1612 North 19th Street.

NO branch of the great industrial enterprise of Philadelphia occupies so high a position as that of the carpenter and builder. Immense sums of capital are invested and many persons employed, a prominent firm being that of Mr. A. Overturf, 1612 North 19th Street. He is a thorough, practical man at the business, and competent at giving estimates for any manner of work coming under his line of business. In the busy scene of activity and enterprise few branches of trade will be found of greater moment than this where so high art has been called into action as at the present age, for the artistic work of the house, which but a few years ago could be enjoyed only by the wealthy. Since then this comfort of homes has been placed within reach of the hardy workmen, and with pleasure do we recommend to the trade the popular and enterprising gentleman contractor and builder, Mr. Overturf. He is a courteous gentleman and highly respected citizen.

Charles Auchter, 1520 Bailey Street.

THE really useful men of the metropolis are those who have lent a hand in the development of the commercial interests, and aided in fostering those branches of trade for which the city of Philadelphia is widely noted. The educational interests, in a measure, take care of themselves, but it is a class of enterprise that depends wholly upon the individual members, representing the great building up of the city's commercial reputation. One of these classes of industry is that of the carpenter and builder, conducted by Mr. Charles Auchter, whose work shows a thorough knowledge, and examples of this are everywhere to be seen throughout the North-west section. He employs efficient assistants and skilled carpenters to do the work. He is possessed of the cool, deliberate clear-sightedness in all of his operations, in which he has been well rewarded. Those who know Mr. Auchter speak of him as a most courteous gentleman. He is assisted in his office by his son, a young gentleman not unlike the father in business ability and mental brightness, which he clearly shows in his courteous and pleasing manners.



WEIDENER'S RESIDENCE.

Philip Haibach, 26th and Thompson Streets.

THE business enterprises and commercial pursuits of Philadelphia are too numerous for detail mention, but among the more important industries is classed the carpenter and builder, a line of business which contains active men like Mr. P. Haibach. There is no more important industry in a growing city or one in which its exponents are in greater demand than the builder and contractor. Philadelphia's massive business palaces and residences have proven this, and throughout the city monuments of credit have been reared which show great skill and ability of the builder. Mr. Haibach has made a name for always discharging his obligations with truth to his promises, and in his dealings he is fully awake to the dashing go-ahead spirit of the nineteenth century, and has won the confidence of his patrons through his prompt and substantial work.

Harry C. Vogel, Jr., 1646 North 26th Street.

THE business enterprise and commercial pursuits of Philadelphia are too numerous for detail mention, but among the more important industries is classed the upholstery, a line of business which contains active men like Mr. Harry C. Vogel, Jr., 1646 North 26th Street. This gentleman is an expert and most thoroughly experienced in the several lines of his trade. Furniture upholstered, repaired, oiled and varnished, carpets and mattings cleaned, altered, sewed and laid, upholstering and jobbing of every description done, awnings manufactured from the best material at the lowest possible figure. Mr. Vogel, Jr., is a young man of unusual enterprise, and is generally regarded as thoroughly reliable. His superior execution of orders has rendered his place popular and gained him many friends, who stand ready to endorse his upright business policy.

E. S. Mercer, Office, 1627 Sydenham St.—Branch, 2307 Columbia Avenue.

SPECIAL adaptability to any particular calling in life is the one necessary adjunct to permanent success. No matter what the vim and determination which characterizes a man's start in business, unless he is to the manor born he will find to his sorrow that his line has been falsely cast. This leads us to consider a noted carpenter, builder and contractor, Mr. E. S. Mercer, 1627 Sydenham St., and 2307 Columbia Avenue, the business having been established five years ago, from which time it has been steadily increasing, giving employment to quite a number of skilled mechanics, while he, who is a practical workman, gives his personal attention to the business, extending all over the city, and his contracts being among the important ones. Jobbing in all branches of the building trade, alterations and additions to all kinds of buildings and estimates given on all work in his line. Mr. Mercer is a native of Pennsylvania, a resident of Philadelphia for twenty-four years, and is eminently entitled to the success which he has attained, and his complete, practical understanding of his business enables him to compete for the most responsible contracts with success. He is a gentleman of unbounded integrity and commands a reputable position in social as well as trade circles.

H. M. Ambler, 1710 North Ninth Street.

THAT honesty is the best policy is clearly demonstrated in the success of those firms who pursue a straightforward way of doing business. In this connection we would refer to the name of Mr. H. M. Ambler, of 1710 North 9th Street, contractor for mason work, grading, cellar digging, curb setting, paving, and all kinds of hauling, underpinning, concrete and cement work a specialty; building, dimension and footing stone, also crushed stone for macadamizing and concrete work, lime, cement, gravel, Bar sand, etc., handling stone from the following quarries: Bridgeport, Betzwood, Conshohocken and others, and is prominently identified in furnishing material and doing work for Mr. Thos. Bartly, architect, Walter H. Geissinger and others. This business was established thirty-five years ago by the father of Mr. H. M. Ambler, the present enterprising proprietor, hence he may be termed thorough and practical in the business. He is a young gentleman of mental brightness and business ability, which he clearly demonstrates in his business, which enables him to cater for the most responsible jobs and with the gigantic builders.

Jerry Hurley, 1216 North 18th Street.

AMONG the more prominent plasterers and contractors of Philadelphia, and one deserving prominence is Mr. Jerry Hurley. He is recognized in trade circles as a worthy representative by his close attention to business. He has a number of operations going on in different parts of the city. He is widely known, popular with his workmen as well as the public, and commands the highest respect from his employers, and is in every respect a successful business man, having contracts with most of the successful builders of Philadelphia. His business policy is one of strict integrity. He is a gentleman of wide information, and one who has been successful in life.

Ernest H. Sturts, 23d Street above Jefferson.

YOUTH is the great stimulator, the feeder, the tonic of the mighty system, and network of commercial and industrial enterprises, whilst age furnishes the trunk of the tree. Youth is the verdure that causes the leaves to burst forth and instil the industrial paths with new vim and energy. The fact is essentially felt in the great real estate world, where one of the youngest and most active carpenters, contractors and builders is Mr. Ernest H. Sturts. He has shown himself to be a gentleman of prime ability, honor and conservatism, and has distinguished himself as a master of his calling by being concerned in some of the most prominent building operations of the city. He is prepared to give estimates for any nature of work. Jobbing of all kinds attended to, altering and remodeling of dwellings and commercial business places, as well as fitting up of stores and offices of every description. Hard wood is a special feature, and one bringing Mr. Sturt's work into prominence, by his using of fine material, finished in highest art of choice designs, hence no more thoroughly experienced man in the trade could be found. He is a young man of very active mind, and is particularly known for his great business ability and mental brightness, which are essentials to his self-acquired success.

Ralph & Gregg, 1233 Olive Street.

THERE are few men in business who show as much fitness for their avocation as Messrs. Lawrence Ralph and Tobias Gregg, trading as Ralph & Gregg. They are wide-awake, experienced, reliable and energetic young men, and during their three years of business they have established a reputation with the people such as to insure a permanent trade, and there are none who have a more thorough knowledge of the carpenter and building industry than they. Their business does not confine itself to any one line of work, but has a broad range from

the building of handsome residences and business palaces down to jobbing and repair work, and estimates are given for all manner of work in their line. We mention a few of their many fine buildings, among which are the Forrest Laundry Building on Columbia Avenue; Wm. Bell & Son, office, 2d and Buttonwood St.; J. L. Hendricks, boarding and livery stable, 1013 to 19 Sargent Street; John Heller, store and residence, 331 Columbia Ave.; Mr. Stain's store, 1538 Columbia Avenue, and others. These gentleman well merit the confidence that has been reposed in them as gentlemen of tried and trusted honor.

Given & Brown, 2820 N. 8th St., and 1808 Gratz St.

THERE are indeed few branches of industry that form a more vital part of a gigantic whole of the commercial machinery of the world than bricklaying. This calling engages the attention of many notable men, who, through the market's channels, have been enabled to reach a high stage of success, and of such we mention Messrs. A. Given and T. Brown. They are gentleman who have reached a point of success, being thoroughly practical, and may at all times be found with their men seeing that every detail of their business is fully carried out to the letter. The bulk of their work lies in the gigantic operations of Mr. John Stafford. They employ a large number of skilled men, and in the consummation of their duties they have been noted as strict adherents to their obligations, no matter what the nature of the contract, and in trade circles they are recognized as honorable representatives of the great building boom of the North-west.

Thomas J. Ward, 2233 North 22d Street.

AMONG all of the industries that are carried on in this great city none succeed so well as the ones that are conducted by practical men. An instance in mind is the success attained by Mr. Thos. J. Ward, a born plain and ornamental plasterer, of No. 2233 North 22d Street, and in trade circles he is recognized as one of the most prominent in the branch he represents, and is identified with some of the gigantic operations of the North-west section of the city, and for reference he can give names of the most popular and successful operators of the city. His business is properly conducted and he himself gives the minor details of his business his personal attention. He employs a large number of skilled men, and has made a reputation for the execution of high grades of work, and is universally considered a trustworthy member of his calling. He possesses thorough business qualities, ability and enterprise, and whose future career looks bright. He is himself a real estate owner and speculator.

E. S. Davis, 2911 Diamond Street.

THE calling of the carpenter is one of the oldest as well as one of the most honorable of all lines of industry, and one which is fast drifting into a high art of work. Prominent in this connection the writer would refer to the name of Mr. S. Davis, a thorough mechanic, who brings to bear a wide, practical experience coupled with fine taste and thorough good judgment, and is particularly noted for his high grade of work. A proof of this assertion can be substantiated by making a visit to the building operation of Mr. Wm. F, Albrecht, 30th and Diamond Street. Mr. Davis is comparatively a young man of considerable business enterprise and mental brightness, and manifests in his operations a steady head and perfect integrity. He takes a delight in accomplishing fine artistic effects in his work, and for such he has established a reputation second to none in Philadelphia. He closely looks after the minor details of his work as well as to employ none but skilled mechanics. He, too, is a young man whose prepossessing personality and genialty has made for him a welcome into social standing, and he is universally respected by all.

S. Riggall, 2906 Ridge Avenue.

BY a most thorough knowledge of his trade, gained step by step, through his own experience, Mr. Sam'l Riggall, 2906 Ridge Ave., painter and dealer in painters' and artists' supplies, has an enviable reputation for excellence in his workmanship. This business was established some five years ago. He has an extensive trade and employs efficient and trustworthy men, and carries in stock a full line of paints and oils. All work eminating from this enterprise must first meet the approval of the proprietor. The subject of this sketch is of English birth, a gentleman of unassailable principle and eminent business ability, and occupies a high position in business circles.

Jon Stabler, Jr., 2218 North 30th Street.

THE increase of fine suburban residences of the North-west section of the city has demanded the greatest modern improvements—patent pavements, and one needs but give the order to Mr. Jon Stabler, Jr. This gentleman does a large business, being well known among the operative builders. The North-west's evident increase of good health may be attributed largely to this artificial stone and concrete work. The great success of this fine pavement is credited to such men as Mr. Jon Stabler, Jr., whose reputation stands high in commercial circles for sound integrity and honorable business principles. References:—A. M. Zane, Bullitt Building; Michael Magee, 1516 N. Eighth St.; W. J. Cunningham, 518 and 520 Locust St.; Walter D. Allen, 706 Walnut St.; James Bradley, 40 N. Thirty-eighth St.; Robert Buchanan, 2025 N. Twenty-second St.; John Serrill, 1413 N. Broad St.; Walter T. Bradley, Ninth St., and Girard Ave.; Wm. F. Smith, 927 Carpenter St.; Jacob R. Fox, 2620 Fletcher St.; Milan Bentley, 429-31-33 Arch St.; J. V. Westbrook, Fifth and Spruce Sts.; Savage & Smith, 1909 Columbia Ave.; Ralph & Gregg, 1233 Olive St.; Chas. J. Smith, 1648 Mervine St.; Edw. Maddock, 2227 Venango St.; F. H. Sanford, 1710 Susquehanna Ave.; Chas. A. Warfiele, 1807 N. Twenty-second St.; M. McManus, 313 N. Second St.; Wm. McAdoo, 258 S. Seventeenth St.; Chas. M. Lam, 619 Commerce St.;Wm. G. Serrill, Fifteenth and Lehigh Ave.; Arthur White, Chestnut Hill; A. Brown, 1618 Columbia Avenue; Alfred Fitler, 51 N. Sixth St.; Henry White & Co., Broad and Lehigh Ave.; F. Millett, Broad and Somerset Sts.; Thos. I. Insul, 3408 N. Nineteenth St.; F. H. Flood, Twenty-first and Diamond Sts.; Patterson Bros., 1217 Race St.; Jas. C. Moore, 4201 Walnut St.; L. Paul, Twenty-ninth and Dauphin St.; Joseph M. Smith, Twenty-eighth and Diamond Streets.

John W. Everham, 2503 Ridge Avenue.

THERE is no doubt but that the leading field of financial investment in Philadelphia lies in the direction of Real Estate, and in no way can sums of money small or large be better applied than in this line to secure sure and productive returns. Persons who enjoy the business of Real Estate are at once placed in position to rank as promoters of the city's prosperity and welfare. A house eminent in this direction is Mr. John W. Everham, who having established the Real Estate and insurance business eighteen years ago, and since his decease Mrs. Everham has assumed full charge of the business. She is a lady possessing business ability and mental brightness, and during her business career, with the interests of her clients at heart, she has developed a large and permanent trade, and she has upon her books a large assortment of houses. She has gathered a good class of customers, each of whom stand willing to endorse her operations.

A. J. Keichline, 2255 North 22d Street.

AMONG the more enterprising young men engaged in business, and one demanding prominence with the trade in general and the bricklaying in particular is Mr. A. J. Keichline, 2255 North 22d Street. He possesses a thorough, practical knowledge of the trade, and his work is classed among those of the higher grade, and at all times he is responsible and is prepared to make estimates for all work in his line. He gives the business his personal attention in seeing that each detail is properly attended to. The subject of this sketch is a young man of a most pushing disposition, possessing a spirit of the Nineteenth century. He has made a reputation for the execution of a high grade of work, and is universally considered a trustworthy member of his calling. His business methods are enterprising and progressive. With pleasure do we recommend so deserving a young man to the operative builders and to the trade in general, as well as the reader of the FINANCIAL AND COMMERCIAL PHILADELPHIA.

James J. Harnett, 2340 North 29th Street.

A LEADING business in its line, and one having a desirable and large trade in the great operative building interests of the Northwest section of the city is the plumber, gas and steam fitter, and in this connection we make special mention of Mr. James J. Harnett, located at 2340 North 29th Street. He is recognized in trade circles as a leading representative in this branch, and is identified with some of the largest and most popular operations of the North-west section. He is at all times thoroughly reliable, closely following the lines of detail in his business by never allowing his part of work to lag, this being a prominent feature of Mr. Harnett, and one worthy of consideration. He employs none but thoroughly skilled workmen, and each line of work must bear the inspection of Mr. Harnett before it passes out of his hands. He himself being a plumbing expert, is capable of passing his opinion upon the nature of the work, and is regarded as an enterprising young gentleman, prompt in all business matters.

Wm. H. Sivel, N. E. Cor. 27th and Cumberland Streets.

PROMINENT among the enterprising men of the northwestern part of the city and one deserving special mention, from the fact of his being closely identified with the building operations of that part of the city, having furnished many operations with brown stone trimmings. Mr. Sivel having had a thorough practical experience, giving the details of his business the close attention such as the work demands to insure success, the work being done in a workman-like manner. The success which he has met with in his line is the just reward of his mastery of his work and close attention to business. He can well be said to lead many in his line. He is a Real Estate owner and speculator in property, and his premises occupied for his business are large, having every facility for doing a large business. He is prompt in all of his business callings. By years of patient industry, guided by strict probity and sound commercial principles, he has won his way into the front ranks of substantial and representative business men.

John F. Phillips, 2342 North 29th Street.

PROMINENT among the great building interests of the North-west section of the city, and one which demands recognition in the great business interests, is that of the art of paper hanging. This brings us to consider briefly the name of Mr. John F. Phillips, at 2342 North 29th Street, house and sign painting, plain and decorative paper hanging, and he has won a most desirable trade in his fine artistic decorations and art paper hanging. His services are engaged by Wm. F. Albrecht and other gigantic operative builders of the North-west section of Philadelphia. His work is executed in a most artistic manner, which gains a finished effect, and enhances not only the beauty but also the value of the property. Mr. Phillips is a gentleman of unusual enterpise and of a go-ahead spirit, which is fast placing him to the front position in the trade. Square dealing measures and progressive methods is a motto upon which he has founded his business, and contracts for painting and paper hanging for an entire operation.

E. H. Steinmetz, N. E. Cor. Sedgely Ave. and York Street.

AMONG the prominent industries pertaining to the great building boom of the North-west section of the city is that of bricklaying and contractor. In this connection we would refer our readers to Mr. Ed. Steinmetz, 23d and York Sts., who is recognized as one closely connected in the great building boom of Philadelphia, having established the business in 1865. He is one of the most responsible in trade circles, and who devotes his personal attention to the minor details of the business, and endeavors to perform the work in a workmanlike manner. All of his operations are of the most honorable nature, fully deserving the success he has attained in business. His methods are enterprising and progressive, while he is respected in social as well as business circles, and is a prominent member of the Operative Builders' Association. The subject of this sketch has quite a creditable army record, having enlisted with the Pennsylvania Volunteers under Col. Frink, and served for nearly two years with credit and distinction.

WM. F. ALBRECHT.

(See Page 51.)

Chas. S. & J. Slack, 635 North 44th Street, and 421 Jackson Street.

THERE are those favorable opportunities in men's lives which if taken advantage of will take them far along the road to the consummation of their ideals, and, there are those who have a strange intuition of that time, and avail themselves of it, but never does this mysterious aid come to those without ambition and fixed purpose. Determined efforts invites success. Included in this narrow circle of men who have fought the battle successfully, is Mess. Chas. S. and J. Slack, bricklayers and contractors, who have brought to bear, a wide, practical experience, coupled with good judgment and thorough management. By years of patient industry, guided by strict probity and sound commercial principle, they have won their way into the front ranks of substantial and representative business men, while their operations extend throughout the entire city and the great northwest section, and are identified with the gigantic operative builders. They are prompt and reliable young men.

Joseph Hoepp, 2449 Ridge Avenue.

A FEATURE of vital importance and one worthy of mention in our review of the northwest, is that of house painting and interior decorating, which if properly understood, embraces general interior house renovating and remodeling in all its branches. He has won for himself a good reputation by means of his artistic designs, delicate colors and blending of shades. His fresco paintings are of high art and certainly meet the requirements of the trade, while his sign painting in gold leaf, silver and bronze, as well as fancy colors is executed in accordance with the most beautiful designs. His selection of wall papers are large and varied and always made with strict reference to the laws of light and color his business having been established some two years ago. He is a thorough workman and gives employment to fifteen skilled hands. Mr. Hoepp is by birth a German, but for eleven years has been recognized as a citizen of Philadelphia.

F. G. Cassler, 2065 Ridge Avenue.

AMONG the most skilled and artistic decorators, painters and paper hangers on Ridge Avenue, is Mr. F. G. Cassler, dealer in wall paper, paints, oils, varnish, window glass and a general line of painters supplies, whose well ordered store is located at 2065 Ridge Avenue, and since establishing, the wares of his store cannot be surpassed for quality or reasonable prices. His trade is one of the best, requiring the assistance of a number of skilled workmen. The business has won an excellent reputation for the superior manner in which he executes paper hanging, painting, sign painting and decorating, while his work has been highly endorsed by architects. He enjoys the confidence and esteem of the trade and his long line of customers, giving the minor details of his business his personal attention. He is a worthy business man and a loyal, popular member of this vicinity.

E. H. Mackay, 2409 Ridge Avenue.

MODERN demands for the virtue of perfection in every calling make it necessary that art should enter into every branch of business, even in the mechanical walks of life. In many cases one finds that additional element and helpmate known as science, and it is not stretching a point to assert that science is one of the planks in the calling of the successful plumber, the firm of E. H. Mackay, 2409 Ridge Avenue. The business having been established five years and the complete practical understanding of his trade enables him to compete for the most responsible contracts, with success. He is a gentleman of unbounded integrity and deals equitably with all his patrons, being held in high esteem in social as well as commercial relations.

The Globe Artificial Stone Paving Co., 1617 Dauphin St.
John F. Galbraith, Manager.

IT is wonderful what evolution has done to bring about so great a change in paving, but a few years ago we considered it a luxury to have brick pavements, and now they are the day of the past, and nothing so beautiful, so healthful as the patent pavement. In this connection we would call attention to the Globe Paving Company, Mr. John F. Galbraith, manager, located at 1617 Dauphin St. This enterprise has, from its inception been one of the most prominent in this section. All manner of work in this line is done by this firm, estimates given when desired, all work being of a high character, such as competent paving in any color or design, garden, park and side-walks, street curbing, factory, brewery, slaughter-house, stable and cellar floors. Roadways paved with Asphalt Blocks, damp cellars a specialty. Mr. Galbraith, the manager, is a gentleman thorough at the business, closely looking after the minor details, and seeing that each job of work comes up to the standard, such as the firm has established. He is regarded as one of Philadelphia's most reliable and enterprising business men, and justly deserves the confidence of the community.

H. R. Shoch, 1503 North 16th St.

BY the time a period of a quarter of a century has rolled over the heads of a business concern, the prospects are that the public, without a word of controversy, will readily endorse the methods of the firm and stand ready to cheer them on in any legitimate calling. In this connection as in all other departments of business, names crop up which at once indicate the basis on which successes are built. The growth of the Real Estate industry may be said to have attained popularity, and with it the name of H. R. Shoch, of Cor. 16th and Jefferson Streets, has been one of the most successful builders of the north western section of the city, and may be termed a pioneer, and has brought to bear, the widest practical experience, coupled with an intimate personal knowledge of the advan-

tages of the best residential and business sections of the metropolis and its suburbs. His accurate knowledge has been derived from his long practical experience as a builder, so that the real value of reality is perfectly familiar to him in all its phrases and lines. Heavy capitalists who repose their faith in the integrity and ability of a business concern, prove a most valuable endorsement. t has been the good fortune of Mr. H. R. Shoch to win the favor of this class of customers, leading business men and land owners, who have come to rely upon his policy of conservatism and truth, ranking among the leading Real Estate men of this city.

Chas. Wahl, 2228 Ridge Avenue.

IT need scarcely be said that among the most indespensible line of goods found in the market of Philadelphia to day, are stoves, heaters and ranges, house furnishing goods, etc. These goods take first place in the line of necessities, and the remarkable improvement made in this line of goods within recent years has had the effect of increasing their demand. A prominent house employed in this line of trade is that of Mr. Chas. Wahl, 2228 Ridge Avenue. The premises are of ample dimensions, a work shop being in the basement, while a well appointed salesroom show a full line of stoves, heaters and house furnishing goods, while a heavy trade is done in roofing and spouting. Competent assistants are employed, and all work eminating from this house bears the highest character of workmanship. The range, stove and heater department show a full line of the most popular makes and leading styles. Mr. Wahl is a thorough, practical man at the several branches of his business, and he personally looks after each detail and has won to his side a long list of patrons, and by his honorable business policy has maintained a standard of success.

Wm. L. Bodenstine, 2934 Ridge Avenue.

THE work of sanitary plumbing is one which is ever increasing in proportions and requires the work of the most expert artisans to perform it satisfactorily. As a consequence those firms whose reputations are established for reliable and skilled work always find an abundance of employment. This leads us to consider the name of Mr. Wm. Bodenstine, 2934 Ridge Avenue. This gentleman is a practical sanitary plumber, gas and steam fitter, being an expert in this line, and fully understanding everything in connection with this business. The premises occupied are of ample dimensions, having a neat and well kept sample room including material of all kinds used in the business, all manner of work in the line is done in a most workmanship manner; a specialty is made in the Denslow steam heating and ventilating apparatus, estimates on all work are furnished by him, which will be found satisfactory in every respect and will be found to compare favorably with those of any other first class house in Philadelphia. Mr. Bodenstine is a young gentleman of push and enterprise. The successful and flourishing condition of his business are fitting tributes to his merits and good sound business principles.

Geo. W. Kelley, Opposite Ridge Avenue Depot.

THE extent of man's mental powers is limited only by his own lack of ambition. This brings us to consider briefly the name of Geo. W. Kelley, having been identified so closely with the growth of the park heights, having established his business here some fifteen years ago, and being a far seeing business man, hoped and looked forth into the future when he could see Philadelphia built up to him. This happy time has come and Mr. Kelley has supplied large amounts of building material and furnished a vast number with steady employment, having been associated in business with the late Jas. Stephenson, one of Philadelphia's most popular Real Estate builders and attorneys in connection with the marble yard. Mr. Kelley has Real Estate to sell. He is also director in the Diamond Street Buss line, and prominently identified with other movements. He is a purely commercial business man and is looked upon as one of a clear head and sound judgment, worthy the success he attained in life, being due to his own personal efforts, having many admiring friends, being held in high esteem as a most valued citizen.

James B. Humphries, 2521 Ridge Avenue.

THE work of sanitary plumbing, gas fitting and sewer building has grown to be one of the absolute necessities of the city of Philadelphia, and in connection we desire mentioning the plumbing enterprise of Mr. Humphries, of 2521 Ridge Avenue, who having established the business at 2229 Berks Street some years ago, and during the present year located at the above place. Mr. Humphries being a plumbing expert of a large experience, fully understanding every detail of the business and giving the trade his personal attention, and employing only skilled laborers, making sanitary work a specialty. The premises occupied are of ample size, with the salesroom on first floor and the shop in the basement. a full line of plumbing fixtures and appliances may be found here. The promptness and courtesy which is given in each case of work has guaranteed perfect confidence of the people, and he fully deserves to be classed among the representative business houses of the northwest.

Wm. T. Gabell, 2121 Ridge Avenue.

A PROFESSION is very often graded and its degree of dignity established by the public's estimate of the character of the men in it, a wide mark of influence is also often brought to bear by men who occupy high places in other callings, who have doubled their duties by attending to the details of an additional profession. A case in point is found in the great Real Estate boom of the northwest section of Philadelphia, which holds a high place in the estimation of the commercial world, for the reason that the men making up the ranks are eminently respectable. And the golden value of a thorough business training for men who enter the arena of the financial world has seldom found a more forcible illustration than in the case of Mr. Wm. T. Gabell, who is one of the youngest operative builders and Real Estate brokers in Philadelphia. His office is located

at 2121 Ridge Avenue, who has brought to his aid the proper spirit of vigor and energy, on which are founded great and successful concerns. Mr. Gabell is recognized as a self made business man. In 1878 he entered the office of conveyancers, at 116 North 9th Street, remaining in charge of the office until the spring of 1887, when he embarked into the Real Estate business on his own account, since then having become popular as an operative builder. He takes a delight in erecting such properties that in after years may be monuments to his credit, while it is not the aim of the historian to enter too deeply into personalities, it may not be out of place to state that the subject of this sketch is but a young gentleman not yet thirty-five years of age, yet he bears upon his shoulders an enviable amount of ripe, personal experience, which has brought him profits and reputation.

Walter M. Staake, 1608 North 20th Street.

After September 10th, Residence, 1620 North 20th Street.

FEW persons realize the magnitude and importance of the business of the plumber and gas fitter, or its relations to the general health of the community. In reality the importance of his trade cannot be over-estimated. A young gentleman worthy of note in this line is Mr. Walter M. Staake. He is a practical plumber and gas fitter, having established his business seven years ago. All work done bears the endorsement of Mr. Staake before it is allowed to pass from his hands. He is prepared to take contracts for all manner of work in his line, and if the word of his customers is taken as a criterion, he always carries out his agreement to the letter. The subject of this sketch is a thorough, practical mechanic, and there is not a detail of his business which he does not fully understand. He is an enterprising, courteous and accommodating young gentleman.

John H. Kite, 2913 Ridge Avenue.

FEW persons realize the magnitude and importance of the business of the plumber and gas fitter, and it is the one calling of all others which will permit none others than the most skilled workmen to engage in it. A man particularly worthy of note in this line is Mr. John H. Kite, of 2913 Ridge Avenue. He is a practical plumber, gas fitter and heater and range setter. All work is done in the best and most satisfactory manner, and is prepared to take contracts for all manner of work in his line, and at all times will render the best satisfaction both as regards quality and price. He is a large operator in tin roofing and gutter and spouting work, besides furnishing the celebrated Kite patent range. With pleasure do we commend this gentleman, having been closely identified with the growth of the northwest.

Business Men of Ridge Avenue.

SEE PAGE 30.

Karl Guckert, 2073 Ridge Avenue.

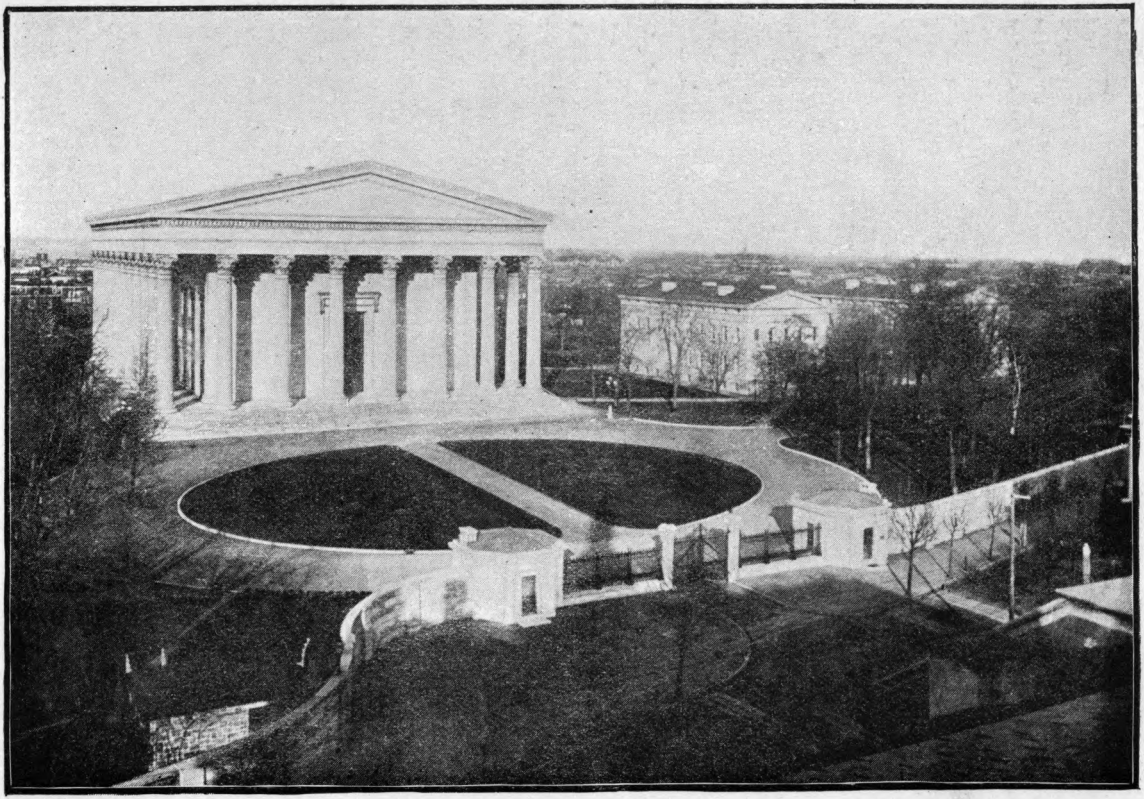
THE manufacture of boots and shoes constitutes one of the most important industries of this great commercial centre, and among those engaged in this line for fine custom work we make special mention of that of Mr. Carl Guckert, 2073 Ridge Avenue, who, since establishing here nineteen years ago, has achieved an enviable reputation as an expert shoemaker, and secured a most substantial patronage. His store, which is conveniently located, is very neatly fitted, and contains a carefully selected stock of fine footwear of the most desirable styles and perfect fitting shapes of his own superior manufacture, and which are guaranteed to be strictly as represented, first-class. All orders receive immediate attention and are filled with dispatch, while the prices are consistently low. Mr. Guckert is a practical and experienced shoemaker, and a prompt and reliable business man.

F. Bender, 2332 Ridge Avenue.

IT is a matter of the greatest importance to turfmen and horse owners to ascertain the most reliable and honorable houses engaged in the production of harness and turf goods, and for these past years there has been a desire expressed for a higher grade of these goods than the former years. A reliable house engaged in this line is that of Mr. F. Bender, 2332 Ridge Avenue, manufacturer of and dealer in turf goods, harness and saddlery. There is not a detail of the harness business that he does not understand. Competent workmen only are employed, and all work eminating from this establishment must first be approved by Mr. Bender, who sees that not the slightest negligence is permitted to occur. In a commercial sense of the word he possesses every quality which go to make up a successful business man. His dealings at all times will be found of the most satisfactory nature. Socially he possesses all of the traits of character that belong to a valued and highly esteemed citizen.

Philip Kauffman, 2149 Ridge Avenue.

MR. KAUFFMAN is the recognized popular up-town cigar manufacturer, wholesale and retail dealer in high grades of cigars. Owing to the superior excellence of goods which he makes and sells, as well as the earnest desire to please all patrons, and his being a competent cigarmaker, is plainly manifested by him in supplying a long-felt want—namely, by furnishing a fine cigar at moderate prices, and in this direction he has become the most successful and popular of any up-town manufacturers and dealers. His reputation for dealing only in high grades of goods is fully established and highly appreciated by his somewhat critical though very extensive patronage, and all cigars sold by him are of his own manufacture. Mr. Kauffman having spent a lifetime in the business, thoroughly understands the curing of the leaf so as to improve its flavor. The demand for this high grade of goods extends all through the city and is still increasing, and the several brands have become very popular. Mr. Kauffman is very prominent both as a citizen and manufacturer.



ENTRANCE TO GIRARD COLLEGE.

William Spratt, 2939 and 2941 Ridge Avenue.

AMONG the prominent enterprises of the North-west none, perhaps, are more worthy of mention in our REVIEW of that part of the city than Mr. Spratt, who has been established here for a number of years, and trom the first he has met with most gratifying success, being due to his thorough business-like principles together with supplying the trade with the best of work in his line. His yard displays some fine specimens of cemetery work such as he has earned a reputation for doing, and being himself a skilled mechanic has original ideas, which, when put together, result in the production of a high grade of work, and by closely adhering to the wants of the trade he is prepared to furnish work of any fancy in either marble or granite upon the most favorable terms, and with pleasure do we commend the industry to our readers and the trade in general.

Thomas Morris, 2331 Ridge Avenue.

ONE of the industries always in demand is that of dressed stone for building. A casual glance about us is all that is required to see the immense amount of stone used in the construction of the city. In this connection we call attention to Mr. Thos. Morris, who established the business at the above location four years ago. Employment is given to twenty-five skilled stone cutters, and Mr. Morris is prepared to execute any style of housebuilder's stone, being a thorough, practical man, and employs a competent foreman. The subject of this sketch is a native of New Jersey, but has been a resident of Philadelphia for thirty years, aside of two years which he served his country, and participated in twelve engagements, and was with Gen. Phil Sheridan in his famous ride from Winchester to Cedar Creek. He was twice wounded, and was present at Gen. Lee's surrender. His record as a soldier has always been of the most orderly, and to-day he is looked upon as a worthy member of the G. A. R., being held in high esteem as a most valued citizen.

A. A. Fenner, 2507 Ridge Avenue.

THERE is no country in the world in which the civilization is more noticeable than America, where home life is at its highest ebb of refinement and moral excellence. In every branch of life is this noticeable, the home in particular, showing the many fine pieces of cabinet ware, handsome furniture and delicate bric-a-brac. A house, although of but recent date of establishment, which has become popular in this line, as well as upholstering in all its branches, is that of Mr. A. A. Fenner, 2507 Ridge Avenue. His place of business show some fine cabinet work of his own manufacture, besides he is prepared to make anything in his line in the most skillful and artistic manner, and he makes a specialty of fancy furniture of all kinds, as well as to keep in stock a medium line. Mr. Fenner is a practical and experienced man, of Philadelphia birth, and for two years was foreman with the Roosevelt Church Organ Works, of New York. He is a polished gentleman, one worthy of success in life, and he is ably assisted in the store by his wife.

Adam Borschel, 2900, 2902 and 2904 Ridge Avenue.

AMONG the enterprising young business men engaged in the manufacturing pursuits of Philadelphia is that of the above named gentleman, having established his business in 1891. The premises occupied is a handsomely fitted salesroom displaying a full line of choice confections of the purest makes. From the inception of the business it has met with the popular favor of the people. The store is one of the most attractive on Ridge Avenue, and a large jobbing trade is done. The manufacturing department is under the personal care of Mr. Borschel, a special feature being his celebrated cough drops, which are becoming quite popular, and are largely used. They are kept by all druggists, and are sold upon their merits. A fine trade in creams and water ices is done. The parlors are fitted to serve the retail and local trade, and each customer receives prompt and courteous attention. The subject of this sketch is a young gentleman of push and enterprise, and he well merits the success he has attained in business.

J. Fuges, 2136 Ridge Avenue.

FEW of Philadelphia business men can claim the distinction of having been born in the city, and one recognized by the community, as to occupying the ground, in a commercial sense, as those of his play grounds, and bears the distinction to day, of being one of up-town's most popular merchants. He is a gentleman who has been endowed by nature with energy and ambition, far beyond the average men, and in trade circles he is recognized as one of the most popular up-town shoemen. His premises occupied present an attractive appearance, while the stock carried being of the highest grade and most popular makes, his lines are full, embracing everything in foot wear for men, women and children. A large and appreciated trade has been built up by placing before the people honest goods at lowest profits. The subject of this sketch is a gentleman of excellent standing both in business and social circles in the city. For twenty-two years he has been prominent in the shoe trade.

John Ferguson, Ridge Avenue.

Opposite South Laurel Hill Cemetery.

AMONG the classes of trade that requires a skilled order of work is that of high grade monumental work, and this is true in this case, as an evidence of this, a visit to the show rooms of Mr. Ferguson will convince any one, and here may be found work from the most delicate touch of the chisel, up to the stately and massive shaft of granite. One which we desire to mention is that of a stump or trunk of a tree, in which the artist has displayed his ability, and is a piece of work containing much and will bear a study, to note how closely each grain and crevice, with the bruised surface has been imitated. This industry having been established twenty-four years ago, has always held a position in the front ranks for high grade of work, and which the fine artistic work of the adjoining cemetery will testify, also granite monuments on the Gettysburg Battle Field. And with pleasure do we commend so popular an industry, with so competent a gentleman at its head, and it is with pleasure we commend them to our readers.

J. M. Immell, 2444 Ridge Avenue.

FEW establishments of this section enjoy a higher reputation for fresh butter and eggs, than that of Mr. J. M. Immell, proprietor of the northwest butter and egg house, located at 2444 Ridge Avenue. He commenced business during 1887, and from the start has met with the popular favor of the people. He occupies a very neat and well arranged salesroom, where may at all times be found a very desirable line of choice creamery butter and fresh eggs, as well as fruit and vegetables, while the prices are as low as the lowest and guaranteed to be strictly as represented. First class patrons receive prompt and satisfactory attention, and all transactions are of the most honorable character. Mr. Immell spares no pains to please and satisfy all who favor him with their patronage, and he is thoroughly conversant with all the ins and outs of the business.

Aaron Green, 2448 Montgomery Avenue, above Ridge Avenue.

TAILORING first became an art in London, prior to the time of King George, who reigned in those days, yet they were without any set rules or system for making garments. The tailoring trade of today has developed into one of the greatest industrial arts of America. An established house engaged in this business is that of Mr. Green. His point being to make clothing suitable for gentlemen who wish to be well dressed, calling attention to his high class of workmanship at moderate prices. His stock of foreign and domestic fabrics are large. Mr. Green is a gentleman in the prime of life, a practical cutter and fitter, and a thoroughly reliable business man. With pleasure do we commend so deserving an industry, with so popular a proprietor as Mr. Green.

Howard & Son, 2416 Ridge Avenue.

MESSRS. HOWARD & SON have brought their knowledge of furniture and bedding up to a high grade of excellence and artistic merit. The business, which is local, was established in 1892, and has grown to most satisfactory proportions. Their ware-rooms show a full line of the most fashionable furniture of all grades suitable for the kitchen as well as the drawing room and parlor. Both gentleman are thorough, practical men, striving to please their trade by furnishing the best goods at popular prices, and the reputation of the house is such that we do not hesitate in saying that by dealing with them you can save 40 per cent. over down town prices, a special feature being made in bedding of the best makes, using none but honest material. The firm of Messrs. Howard & Son are universally respected, and occupy a high position in business circles, and since the inception of the business the facilities have been increased three-fold, necessitating the using of the entire building for their business, and keep rugs, blankets, ladies' cloaks, and clothing for men and boys. The son, Mr. B. B. Howard, is a young, enterprising gentleman endowed with mental brightness, and is not unlike his father in principle and thorough business qualities.

Thomas Delahunty, Ridge Ave., Opposite North Laurel Hill Cemetery.

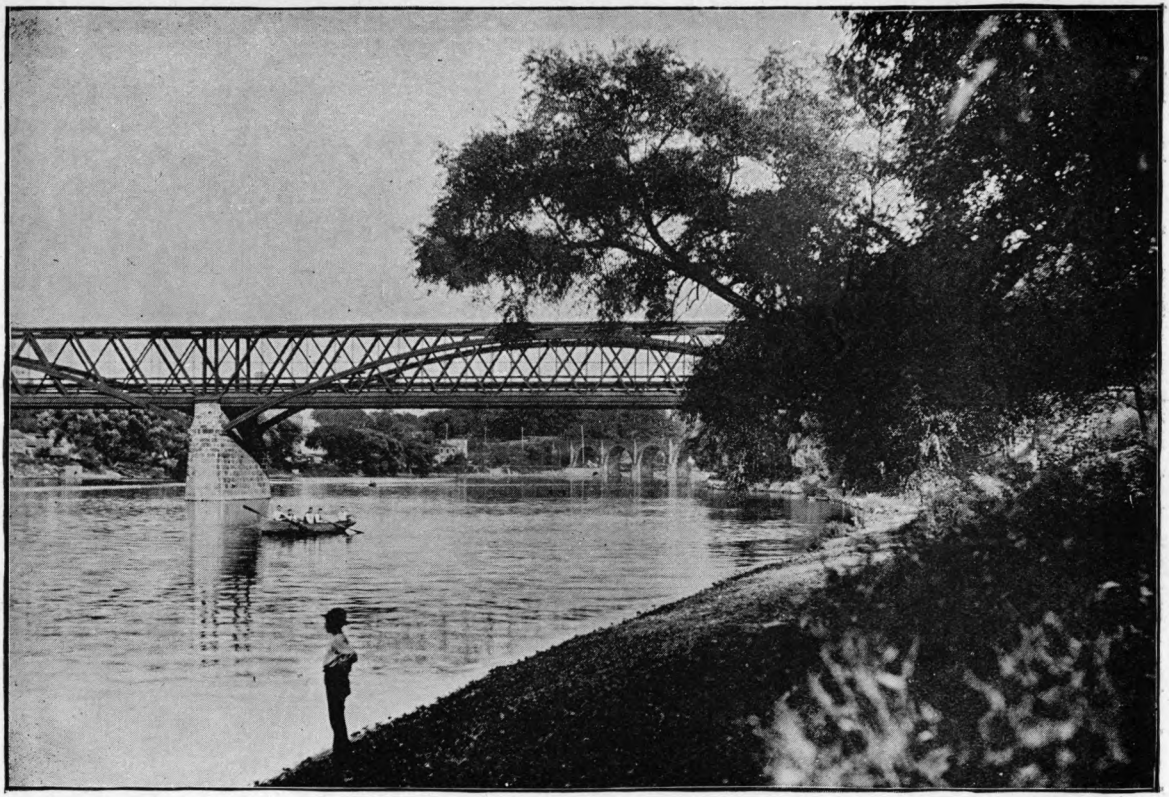
NO matter how crowded may be the market in any particular calling, every person who steps in with any improvement or a high grade of ware of any kind is entitled to consideration, and if he possesses sufficient enterprise he will be able to successfully face competitors, and this leads us to consider briefly the monumental works of Mr. T. Delahunty, and a visit to his place will convince any one of such. A specialty is made of the highest class of shafts and monuments in granite, a credit due Mr. Delahunty for so closely observing these lines of true art. His works can be pointed out in passing through the different cemeteries, differing vastly from the general line of work. Mr. Delahunty is a practical man, thoroughly understanding each detail of the work, and is a commercial man as well. At any time he may be found at his handsome new office, and the beautiful structure is within keeping of his classical work. Estimates are cheerfully given and drawings gotten up for the trade. With pleasure do we commend so competent a gentleman and so popular an enterprise to the reader as the Laurel Hill Marble and Granite Works, and to the trade in general. Also in social and public relations Mr. Delahunty is held in high esteem.

Geo. Atkins, 2732 Ridge Avenue.

PROMINENT among the enterprising establishments of Ridge Avenue is that of Mr. Geo. Atkins, cigar manufacturer, at 2732 Ridge Avenue. The store is tastefully arranged, displaying a business air about the entire arrangement. While the manufacturing department is a leading feature, Mr. Atkins aims at producing the best cigar for the least money, and his grades are far above the average, using Havana filler and Sumatra wrapper, and by properly curing the stock so as to greatly improve their flavor. All grades are sold at both wholesale and retail, and in each case the most satisfaction may be had in dealing with the manufacturer. You can save the profit paid to the middle man, hence a better article may be had at the same price, besides Mr. Atkins is a reliable dealer, enjoying the confidence of a large and appreciative trade, being held in high esteem as a valued citizen.

William Ghee, Ridge and Lehigh Aves.

THERE are few branches of industries in the United States which have more successfully contributed toward the supremacy of trade from foreign countries than that devoted to fine cemetery work. Among the recent established concerns a most prominent one is that of Mr. William Ghee's Granite Polishing Works, located at corner of Ridge and Lehigh Avenues. The works are thoroughly equipped with every modern convenience, consisting of rubbing stones propelled by steam power. Mr. Ghee being a thorough, competent, practical man at this business is able to cater to the best trade, having been engaged in it for the past twenty-two years, during which period he was connected with the New England Granite Works, Brown, McAllister & Co., of New York, and John Ferguson, of Philadelphia. The subject of this sketch is a man who is thoroughly trustworthy and reliable, possessing a true appreciation of all the requirements of his line of business.



FALLS BRIDGE FAIRMOUNT PARK

Compton Bros., Ridge Avenue and 24th St.

ONE of the distinctive marks of progress and the demand for a high class of goods, can be found in the handsomely arranged grocery store such as that of the Compton Bros., corner of 24th Street and Ridge Avenue. It was opened in 1891, and the fine stock of goods which are displayed plainly indicate the firm's policy in trade. The stock of groceries is a most complete one, including everything in staple and fancy goods, fruits and vegetables in season, highest grade of flour, creamery butter and fresh eggs, with a full line of bottled and canned goods. All business is done on a strictly cash basis. The Compton Bros. are both of the most enterprising nature, and justly merit the success they have attained, being thorough business men.

Martin Shultz, 2525 and 2527 Ridge Avenue.

THERE are few commercial or industrial enterprises that add so greatly to the character of the city as the horse shoeing interests. A prominent firm engaged in this line is Mr. Martin Shultz, at 2525 Ridge Avenue. He has every facility for doing a high grade of work, employing none but skilled mechanics, and each job of work must stand the test of Mr. Shultz' approval before allowed to leave the shop. He is extensively patronized by owners of fine stock, liverymen and turfmen, and his specialty is among celebrated trotters. In this branch he has made a reputation such as to hold him to the front ranks. The shoeing of horses having a great deal to do with his winning of the race ; none but purely hand made shoes are used. Mr. Shultz is a popular and successful business man.

Dr. Slifer's Pharmacy, S. W. Cor. 27th and Ridge Ave.

ONE of the most attractive in appearance, and reliable in the careful attention bestowed upon the compounding of prescriptions, is the Slifer Pharmacy and prescription drug store, located at S. W. Cor. 27th and Ridge Avenue. It is but necessary to glance over the vast amount of labels that adorn the bottles behind the counters and in the prescription department of a well conducted drug store, to get at the truth of the vast amount of knowledge that a person must possess in order to be able to successfully handle the necessities of a chemists establishment. Having in mind the beautiful palace of pharmacy just lately opened by Dr. Slifer, and in our attempt at describing its grandeur we feel we cannot do it justice. With its handsome artistic oak fixtures and cabinet upright and counter show cases, each filled with fine grades of perfumes, toilet articles, fine stationery and cigars, all go to make up one of the most attractive stores in the northwest, while a fine soda fountain adds to the beauty of the palace. The store is in charge of a competent graduating clerk. Dr. Slifer is an eminent practical physician of twenty years standing, a graduate of the University of Pennsylvania. He is well qualified to carry on the two professions, with the utmost success. Dr. Slifer's office is at No. 2846 Diamond Street. He is a man of excellent qualities, and most thoroughly admired and respected throughout the community in which he resides.

Chas. Moore, 2932 Ridge Avenue.

BY a most thorough knowledge of the trade, gained step by step, under one of the most skilled workmen, and through his own experience, Mr. Chas. Moore, whose place of business is at 2932 Ridge Avenue, painter and paper hanging, having an enviable reputation for his excellence in his decorative effects and skilled workmanship. His business was established three years ago. He has an extensive trade and employs only competent workmen. All work eminating from this establisment bears the highest character, and the approval of Mr. Moore, who exercises the greatest care in having the work done in accordance with the rule of harmony of light and shades. A large and well selected stock of paper hangings are kept on hand where selections may be made. Mr. Moore is a young man of unassailable principles and possessing business ability, and is highly respected in the community.

John S. Lewis, Jr., 2914 Ridge Avenue.

ENTERPRISE and square dealing methods, frequently lead to more flattering results than the practice of sharp and unscrupulous business measures. The truth of this remark is substantiated in the record attained by Mr. John S. Lewis, Jr., 2914 Ridge Avenue, dealer in boots and shoes. The premises occupied being of ample dimensions, neatly arranged and heavily stocked with a full line of the most reliable goods, such as Philadelphia is able to manufacture, and he may be said to carry a very extensive line of goods suitable for his trade, and manifests a disposition to please his patrons, in keeping before them the most popular makes and leading styles. Mr. Lewis is a native of Philadelphia and has spent twenty-six years of his life in the shoe trade. He is widely known and a highly respected tradesman, commanding the esteem and confidence of all with whom he has any business dealings, and during his business career has proven himself worthy the confidence.

Ritchie Bros., 3031 Ridge Avenue above Diamond St.

AMONG the more reliable and enterprising of this city's commercial promoters in the grocery trade, is that of Messrs. Ritchie Bros. They established their business two years ago. They have a neat and attractive house, 20 x 30 feet in space, where they carry a large stock of staple and fancy groceries, vegetables, teas, coffees and spices, prime creamery butter and fresh eggs, best brands of canned goods, each are pure, fresh and wholesome, being sold at the lowest cash price consistent with honorable dealings. These gentlemen are young Philadelphia gentlemen, of a pushing disposition, they have developed an excellent trade, and their popular grocery is a household word in this vicinity. The business is largely aided by competent help. Goods are delivered, and a fine new wagon has lately been added which speaks for the credit of the house. Both gentlemen are practical and thorough at the business, showing greatest courtesy to the patrons.

John Michel, 2428 Ridge Avenue.

IN Mr. Michel is found a man whose business career is a decidedly interesting one, showing the competency which can soon be attained by the natives of other lands. This gentleman is a dealer in boots and shoes, and occupies a neat and commodious store, while special attention is given to a fine window display, bestowing great credit to the proprietor, and owing to his increasing trade he was compelled to move from across the street to his present new quarters about two years ago. Here can at all times be found a first-class stock of men's boots and shoes and slippers, ladies' shoes from the lowest in price up to the finest and most fashionable makes, including dainty street and house slippers, and everything desirable for children of all ages. Repair and new work is also done, Mr. Michel being a practical boot and shoe maker and a thorough business man, possessing snap and push, and his success in business is due to his own individual efforts, and which he is most heartily entitled to.

Joseph Barton, 2037 Ridge Avenue.

THE fact has become generally known that the people of Philadelphia are among the best dressed people in the universe. This is owing, in a great measure to the wealth of the community, but in a still greater degree, to the excellent stock of wares offered for sale by the merchants. A notable manufacturer and dealer in fashionable hats and caps, is Mr. Joseph Barton, 2037 Ridge Avenue. He is a gentleman imbued with the spirit of enterprise and those honorable principles that comprise the foundation of a great and permanent business success. He is a recognized expert manufacturer and reliable dealer, and aims to carry the most fashionable lines and popular styles. His place is known as one of the uptown fashionable and most popular emporiums. His premises are large, while his stock is one of the most extensive, and his prices are the most reasonable, and invariably gives satisfaction to his long list of customers. He is a gentleman of just and unsullied business methods, and during his fourteen years of business career he has gained the esteem of every person in the vicinity.

David Sherrard, 30th and Diamond Streets.

THE trade of horse shoeing is one that comes within the bounds of daily opportunities to manifest a humane spirit toward man's most obedient and faithful friend. The horse, if the theory of John Stuart Mill, is correct, there is certainly a heaven for this brightest order of the dumb animal. The shoer of the horse has many an opportunity to prove the tender side of his heart, and in this calling, one of the most humane and careful men is Mr. Sherrard, horse shoer, at 30th and Diamond Street. The premises being 40 x 50 feet in dimensions, with accommodations for twenty horses. Employment is given to two competent workmen, two forges are kept in constant use, all shoes used are strictly hand made, and all work first class. Previous to establishing this business one year ago, Mr. Sherrard was foreman of the horse shoeing shop of the Ridge Avenue Street Car Company, which position he held for twenty years.

P. Wall, N. W. Cor. 29th and Ridge Avenue.

AMONG the popular up-town grocery and provision stores deserving prominence in the financial and industrial Philadelphia, is that of Mr. P. Wall, Cor. 29th and Ridge Avenue. The premises occupied are a double store of ample dimensions, the one part devoted to the sale of meats of all kinds, as well as a separate apartment for the sale of groceries and provisions, fruits and vegetables, embracing fancy and staple groceries, canned and bottled goods, high grade of teas and coffees, prime butter and fresh eggs, flour, etc., all goods being of the highest grade. Mr. Wall is meeting his competitors with honest goods at bottom prices. Every attention is shown the wants of his patrons. He conducts a liberal and profitable business, built up by his own energy and careful attention. He is an enterprising, wide awake gentleman, possessed of pluck and polite courtesy which is sure to win success in trade.

S. H. Smith, 2510 Ridge Avenue.

ENTERPRISING measure and progressive methods are business requirements of the Nineteenth century, and few of the younger firms engaged in the grocer trade have shown these qualifications in a more marked degree than S. H. Smith, the young enterprising up-town grocer, of 2510 Ridge Avenue, dealer in choice family groceries, teas and coffees, canned and bottled goods, high grade of flour, butter and fresh eggs. In fact anything usually found in any first-class store of this kind may be had here, each line being large and purchased from the most reliable houses, and the goods may be relied on as represented, both as regards quality and price. Mr. Smith is a young gentleman in the full vigor of life, possessed of pluck and energy, and is most courteous and obliging, striving to please his already large trade. Mr. Smith owes his success in the business to his own individual efforts, and his place is looked upon as one of the most reliable grocery stores in the North-west.

E. Laengle, 2214 Ridge Avenue.

THE business enterprise and commercial pursuits of Philadelphia are too numerous for detail mention, but among the more important industries is classed the neat, clean, shaving parlor; indeed, cleanliness is next to Godliness, a line of business which contains active men like Mr. Laengle. His handsome and newly-appointed parlor is spacious, and fully equipped with four finely upholstered chairs. The place is liberally patronized by the most fashionable residents of this section. The subject of this sketch is of German birth and a resident of Philadelphia for twenty years. He is a gentleman of unusual enterprise and is generally regarded as thoroughly reliable. His superior execution of work has rendered his place popular and gained for him many friends who stand ready to endorse his upright business policy as well as his many excellent qualities.

W. H. Irwin, 2529-31-33 Ridge Avenue.

ONE of the leading representative business men of the North-west is Mr. W. H. Irwin and his model stables. No more fitting name could be chosen than that so appropriately used, namely, the Bon Ton Stables, a new, handsome three-story press brick building 64 x 80 feet, having the first floor fitted up for stalls with every convenience known for the health and comfort of the horse, with a capacity of accommodating thirty-eight horses. While one half of this floor is devoted to a fine office and harness room, the second floor is carriages and the third as a lodge room. This popular enterprise has been established within the last year and from the first has met with popular favor, from the fact of Mr. Irwin being so favorably known throughout this part of the city, having been engaged in the carriage manufacturing business upon the ground where now stands his Bon Ton Stables, and for twenty years he supplied that want, therefore his name has been prominently identified with the growth of the North-west for all these years.

◎ ◎

Howard Street.

Mrs. N. Atack, N. W. Cor. Howard and Cambria Streets.

A BUSY and popular shopping resort, and the most extensive and best stocked of its kind in this section of the city, is that so successfully conducted by Mrs. N. Atack, at the North-west corner of Howard and Columbia Streets. The business was established nearly three years ago, and has, since its inception, been remarkably successful. The store is 20 x 30 feet in area, and is handsomely and attractively fitted up, while two competent assistants are given employment. The stock carried is a large and comprehensive one, and includes dress goods, white goods, hosiery, gloves, ladies', gents' and children's undergarments. Mrs. Atack exercises great care in the selection of her goods, and can offer her customers unusual inducements. Mrs. Atack is a native of England, a woman of marked ability, thorough enterprise, and sterling personal worth.

◎ ◎

Christian Walz, S. E. Cor. Hancock and Cambria Streets.

ONE of the most popular and best equipped leading meat and provision markets in this section of the city is the establishment so ably conducted by Christian Walz, located at Southeast corner of Hancock and Cambria Streets. The premises occupied are large, 20 x 30 feet in dimensions, provided with cold storage, and all conveniences for the handling and preservation of the stock. A large stock is carried, comprising the choicest beef, veal, lamb, mutton, pork, corned, salted and smoked meats of all kinds, provisions generally, all of which represent the best grades. An excellent trade has been developed throughout this part of the city, and two competent assistants are employed, and all orders receive immediate attention. Mr. Walz is a native of Germany, is well known, and enjoys an enviable reputation as a practical, experienced and reliable business man.

Jno. F. Dunlap, S. E. Cor. Howard and Cambria Streets.

ONE of the most popular and successful houses in this section of the city is that so ably conducted by John Dunlap, cigar dealer, at South-east corner of Howard and Cambria Streets. The business was founded two years ago. The premises occupied are 20 x 40 feet in dimensions, abundantly appointed and conveniently arranged for the prosecution of the business. He keeps constantly on hand an extensive and choice stock of the best and most popular brands of cigars and tobaccos, and a full line of stationery; also a complete assortment of confectionery. Mr. Dunlap is a steamship agent, and is in a position to place all transactions upon the most thoroughly substantial and satisfactory footing. As an agent and business man he is reliable, exercising constant care to please all patrons. He is a native of this city, a young man of high social and business standing.

HORTICULTURAL HALL. MAIN AISLE EAST

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